

# **REPORT**

**DATE ISSUED:** November 26, 2025 **REPORT NO:** HDP25-033

**ATTENTION:** Chair and Members of the Board of Directors of

Housing Development Partners of San Diego

For the Agenda of December 5, 2025

**SUBJECT:** Knox Glen 2026 Property Budget

#### STAFF RECOMMENDATION:

That the Housing Development Partners (HDP) Board of Directors (Board) take the following actions:

- 1) Approve the 2026 Property Budget for Knox Glen, a 54-unit affordable housing development at 4754 Logan Avenue, San Diego, CA 92113, for families with low income.
- 2) Find that the foregoing action is just and reasonable as to HDP for purposes of California Corporations Code Section 5234.

Please note a Conflict Disclosure Statement at the end of this report has been included because HDP has financing from the San Diego Housing Commission (Housing Commission) on this project, and these transactions otherwise involve the Housing Commission.

## **SUMMARY**

Knox Glen Townhomes is a 54-unit affordable housing property in the southeastern area of San Diego, developed by HDP in 1996 with low-income housing tax credits (LIHTC).

In 2013, the property was refinanced and rehabilitated in a partnership with Retirement Housing Foundation under a new entity name, Logan Development II, LP.

The Knox Glen Property Budget is prepared annually by the management company, CONAM. The budget is reviewed and refined by HDP staff for accuracy and consistency with HDP's business plan for the asset.

Prior to January 1 of each calendar year, the HDP Board adopts the annual Property Budget and authorizes CONAM to operate the property according to that approved budget. The budget is also provided to the partnership's lenders and financing partners.

Staff is requesting approval of the 2026 Property Budget.

#### **BUDGET SUMMARY**

The 2026 Property Budget was prepared using historical data from actual property operations combined with the professional experience of CONAM and HDP's asset management team. Below is a summary chart, which compares the proposed 2026 budget to the 2025 budget.

|                              | Knox Glen |           |             |            |  |
|------------------------------|-----------|-----------|-------------|------------|--|
|                              | FY 2025   | FY 2026   | \$ Variance | % Variance | Notes  |
| Rental Income                | 964,749   | 1,028,868 | 64,119      | 7%         | 8.8% rent increase of current rents.   |
| Other Income                 | 4,805     | 2,330     | -2,475      | -52%       |  |
| Total Revenue                | 969,554   | 1,031,198 | 61,644      | 6%         |  |
| Total Admin                  | 143,385   | 159,568   | 16,183      | 11%        | Increased payroll, benefits and legal expenses.  |
| Total Utilities              | 130,803   | 110,410   | -20,393     | -16%       |  |
| Total R&M                    | 222,967   | 326,361   | 103,394     | 46%        | Increase R&M based on property needs.  |
| Total Protective<br>Services | 12,109    | 15,879    | 3,769       | 31%        | Increase in security contract for FY26.  |
| Extraordinary<br>Maintenance | 0         | 0         | 0           | 0%         |  |
| Taxes & Insurance            | 59,278    | 61,325    | 2,047       | 3%         |  |
| Other Expenses               | 26,278    | 26,853    | 575         | 2%         |  |
| Total Operating<br>Expenses  | 594,820   | 700,395   | 105,575     | 18%        |  |
| Net Operating<br>Income      | 374,734   | 330,803   | -43,931     | -12%       | Increased operating expenses due to anticipated legal expenses related to 2024 flood event and aging property needs. |
| Debt Service                 | 233,729   | 233,729   | 0           | 0%         |  |
| Total Entity<br>Expenses     | 25,693    | 26,014    | 321         | 1%         |  |
| Net Cash Flow                | 115,312   | 71,060    | -44,252     | -38%       |  |

#### **RENTS**

The 2026 Property Budget includes an 8.8% rent increase for current residents in March and April where allowed.

## **MAINTENANCE AND REPAIR**

The budget is based on the needs of the property. Staff will continue to monitor maintenance expenses and implement preventative maintenance measures to extend the useful life of the units.

#### **STAFFING**

The property staffing consists of one full-time manager and one full-time maintenance technician.

#### **CAPITAL PLAN**

Staff has included a modest amount for unit turnover expenses from the Capital Budget. Total deposits to the replacement reserve account in 2026 will be \$22,037 consistent with regulatory agreements.

### **CONFLICT DISCLOSURE STATEMENT:**

Two San Diego Housing Commissioners (Commissioners), Eugene "Mitch" Mitchell and Ryan Clumpner, and the San Diego Housing Commission's (Housing Commission) President and Chief Executive Officer (President and CEO), Lisa Jones, are each directors of Housing Development Partners (HDP), a California nonprofit public benefit corporation qualified as an Internal Revenue Code Section 501(c)(3) corporation for federal purposes. Any Commissioner who is also a director of HDP as of the date of this staff report and President and CEO Jones have no conflict of interest as discussed below.

The Commissioners and President and CEO Jones receive no compensation for their service on HDP's Board of Directors and/or as officers of HDP. Pursuant to the provisions of Government Code Sections 1091.5(a)(7) and 1091.5(a)(8), the Commissioners and President and CEO Jones each have a "noninterest" as described in Government Code Section 1091.5 for purposes of their action on Housing Commission matters associated with this matter, if any. This disclosure shall be incorporated into the record of the Housing Commission.

San Diego City Councilmember and Housing Authority member, Councilmember Sean Elo-Rivera, is also a Director of HDP. Councilmember Elo-Rivera is not compensated for his service on the HDP Board or as an officer of HDP. As it relates to this matter, as a Housing Authority member, Councilmember Elo-Rivera has a noninterest under California Government Code section 1091.5(a)(9). This disclosure shall be incorporated into the record of the Housing Authority, if and when this matter is heard by the Housing Authority.

Further, because of their non-interests, the Commissioners, as members of the Housing Commission Board of Commissioners, and Councilmember Elo-Rivera, as a member of the Housing Authority, are entitled to vote on this matter and may be counted for guorum.

Further, no HDP Director or officer has a financial interest in this matter that would legally preclude their participation under the provisions of California Government Code section 87100 et. seg.

The Commissioners are not compensated for their services on the board of the Housing Commission, a public agency. Councilmember Elo-Rivera's compensation as a member of the Housing Authority, a public agency, is a non-interest under Government Code section 1091.5(a)(9). Further, Ms. Jones' compensation from a public agency, the Housing Commission, is a noninterest under the provisions of Government Code Section 1091.5(a)(9) as well as for the purposes of Government Code Section 87100 et. seq.

Finally, to the extent that HDP is a public agency for local Ethics Ordinance purposes, neither the Commissioners, Ms. Jones, nor Councilmember Elo-Rivera have any conflicts of interest under the local ethics ordinance that would preclude their actions in this matter or from being counted for quorum purposes.

These disclosures shall be and are hereby documented in the official records of the Housing Commission and Housing Authority.

### **MUTUAL DIRECTORS STATEMENT:**

To the extent that Commissioners may be considered to be "directors" of the Housing Commission for purposes of California Corporations Code Section 5234 and, hence, common directors with HDP, a vote on this matter should incorporate a finding that these transactions are just and reasonable as to HDP.

Respectfully submitted.

Branden Sarkissian

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Director of Asset Management

Housing Development Partners

Approved by, Emmanuel Arellano

**Emmanuel Arellano** 

Vice President of Asset Management Housing Development Partners

Attachments: 1) Knox Glen – 2026 Property Operations Budget

2) Knox Glen – 2026 Replacement Reserves

Docket materials are available on HDP's website at www.hdpartners.org

# Attachment 1

| Knox Glen - 2026 Operating Summary    |                |                |  |  |
|---------------------------------------|----------------|----------------|--|--|
|                                       |                |                |  |  |
|                                       | 2025<br>Budget | 2026<br>Budget |  |  |
| INCOME                                |                |                |  |  |
| Gross Potential Rent                  |                |                |  |  |
| Gross Potential Revenue               | 1,263,857      | 1,356,570      |  |  |
| Gain Loss to Lease                    | (200,727)      | (239,155)      |  |  |
| Less: Vacancies                       | (53,156)       | (55,871)       |  |  |
| Less: Down Unit                       | -              | -              |  |  |
| Less: Manager's Unit                  | (25,536)       | (27,506)       |  |  |
| Less: Discounts and Concesss          | -              | -              |  |  |
| Less: Office Community Room Unit      | -              | -              |  |  |
| Less: COVID Hardship                  | -              | -              |  |  |
| Add: Vacancy Subsidy                  | -              | -              |  |  |
| Rent Subsidy Variances                | - (10.000)     | - (= 1=0)      |  |  |
| Bad Debt - Tenant Rent                | (19,689)       | (5,170)        |  |  |
| Bad Debt - Other Tenant Charges       | -              | -              |  |  |
| Bad Debt - Other - Elim               | -              | -              |  |  |
| Bad Debt - Other                      | -              | -              |  |  |
| Bad Debt - Tenant Rent - PMCo Direct  | -              | -              |  |  |
| Bad Debt - Other Tenant Charges - PMC | -              | -              |  |  |
| Net Rental Income                     | 964,749        | 1,028,868      |  |  |
| Other Income                          |                |                |  |  |
| Rental Income Commercial              | -              | -              |  |  |
| Prepaid Income                        | -              | -              |  |  |
| Application Fees                      | 180            | 180            |  |  |
| Credit Check Income                   | -              | -              |  |  |
| Damages Cleaning Fees                 | 600            | 600            |  |  |
| Carport Garage Gate Income            | -              | -              |  |  |
| Laundry and Vending Revenue           | 1,425          | 1,550          |  |  |
| NSF Late Charges                      | -              | -              |  |  |
| Former Tenant Income                  | -              | -              |  |  |
| Tenant Rent Recovery                  | -              | -              |  |  |
| Other Tenant Charges Recovery         | -              | -              |  |  |
| Interest Income - Restricted          | 2,000          | -              |  |  |
| Interest Income - Replacement Reverse | 600            | -              |  |  |
| Interest Income Investments           | -              | -              |  |  |
| Interest Income Notes Receivable      | -              | -              |  |  |
| Grant Income - Fed - Svc Coord        | -              | -              |  |  |
| Grant Income - Fed - MTW              | -              | -              |  |  |
| Grant Income - Other                  | -              | <u>-</u>       |  |  |
| Donations Income                      | -              |                |  |  |
| Commercial Tenant - Reimb             | -              | -              |  |  |
| Miscellaneous Income                  | -              | -              |  |  |
| Security Deposit Forfeiture           | 4 905          | - 220          |  |  |
| Total Other Income                    | 4,805          | 2,330          |  |  |
| Total Income                          | 969,554        | 1,031,198      |  |  |
| EXPENSES                              |                |                |  |  |
| Admin                                 |                |                |  |  |
| Consultant Asset Mgmt                 | -              | -              |  |  |
| Consultant Other Admin                | -              | -              |  |  |
| Broker Fees                           | -              | -              |  |  |
| Audit and Tax Prep Fees               | 13,850         | 14,251         |  |  |
| IT Support Maintenance                | -              |                |  |  |
| Property Management Fees              | 38,880         | 39,852         |  |  |
| Bookkeeping Fees                      | -              | 1,238          |  |  |
| Office Expense                        | 2,500          | -              |  |  |

| Internet and Telephone                       | _        | _          |
|--|----------|------------|
| Office Supplies                              | 2,864    | 6,564      |
| Parking                                      | -        | -          |
| Software Exp Admin                           | _        | -          |
| Copier Printer                               | -        | _          |
| Office Repairs and Maint                     | _        | _          |
| Bank Charges Admin                           | _        | _          |
| Mileage                                      | _        | _          |
| Dues Subs and Memberships                    | _        | 311        |
| Penalties and Fines                          | _        |            |
| Other Admin Expense                          | 1,032    | 1,282      |
| Manager Salaries                             | 49,915   | 50,752     |
| Office Salaries                              | +5,515   | - 30,732   |
| Employee Benefits PM Co - Program Adm        | 8,757    | 13,022     |
| Payroll Taxes - Manager and Admin            | 4,459    | 4,522      |
| Workman's Comp Mgr and Admin                 | 5,866    | 4,060      |
|  | 5,800    | 4,000      |
| Temp Services - Property Manager             | <u>-</u> | -          |
| Temp Services - Admin                        | -        | 2 721      |
| Consultant Other Program Admin               | 4 220    | 3,731      |
| Legal - Program Admin                        | 4,320    | 7,216      |
| Legal - Development                          |          | -          |
| Cleaning and Janitorial Contract             | 622      | 106        |
| Credit Check Service Fee                     | 336      | 1,029      |
| Internet and Telephone Prog Admin            | 3,630    | 4,007      |
| Advertising                                  | 200      | 389        |
| Bank Charges Program Admin                   | 1,293    | 1,433      |
| Mileage and Travel Exp Prog Admin            | 300      | 2,636      |
| Training - Program Admin                     | 721      | 353        |
| Postage and Delivery Prog Admin              | 211      | 175        |
| Software Exp Program Admin                   | 3,630    | 1,825      |
| Misc Program Admin                           | -        | 814        |
| Lease Up Expenses                            | -        | -          |
| Total Admin                                  | 143,385  | 159,568    |
| Utilities                                    |          |            |
| Cable Expenses                               | -        | -          |
| Electricity                                  | 15,026   | 10,863     |
| Gas  | 1,926    | 1,432      |
| Sewer  | 42,612   | 38,190     |
| Water  | 71,239   | 59,925     |
| Total Utilities                              | 130,803  | 110,410    |
| Maintenance and Repair                       |          |            |
| Fire Protection and Alarm                    | 11,797   | 9,676      |
| AC Contracts                                 | -        | 187        |
| Clubhouse Expense                            | 995      | 727        |
| Decorating                                   | -        |            |
| Elevator Contracts                           | _        |            |
| Exterminating Supplies                       | 100      | _          |
| Exterminating Contracts                      | 3,270    | 3,056      |
| Electrical Contracts                         |          | 3,948      |
| Furn and Appl Rplcmnt                        |          | 3,340<br>- |
| Landscape and Grounds Contract               | 20,995   | 25,371     |
| Ground Supplies                              | 361      | 654        |
|  |          |            |
| Janitorial Supplies                          | 1,479    | 1,369      |
| COVID Supplies  Maint Supplies and Materials | 4 020    | 77 77      |
| Maint Supplies and Materials                 | 4,020    | 27,732     |
| Plumbing Contracts                           | 22,514   | 51,685     |
| Plumbing Supplies                            | 2,311    | 2,478      |
| Repair and Maint Payroll                     | 52,773   | 46,342     |
| Payroll Taxes - Rpr and Maint                | 4,676    | 4,187      |

| Employee Benefits PM Co - Program |                   |                   |
|-----------------------------------|-------------------|-------------------|
|                                   | 8,757             | 13,022            |
| Temp Services - Maintenance       | -                 | -                 |
| Temp Services - Janitorial        | -                 | -                 |
| Unit Turnover Contracts           | 4,140             | 8,379             |
| Flooring                          | -                 | 4,938             |
| Painting Contract                 | 1,082             | 798               |
| Repair Contracts                  | 7,500             | 41,962            |
| Repair Supplies                   | 5,670             | -                 |
| Payroll Taxes - Security          | -                 | -                 |
| Workers Compensation Ins-Security | -                 | -                 |
| Trash Removal                     | 64,456            | 75,881            |
| Workman's Comp-Rpr and Maint      | 6,074             | 3,707             |
| Remediation Expense               | -                 | -                 |
| Uniforms                          | -                 | 260               |
| Insurance Claims Expense          | -                 | -                 |
| Insurance Proceeds                | -                 | -                 |
| RR - Materials Appliances         | -                 | -                 |
| RR - Remediation                  | -                 | -                 |
| Retail Space Expenses             | -                 | -                 |
| Total Maintenance and Repair      | 222,967           | 326,361           |
|                                   |                   |                   |
| Protective Services               |                   |                   |
| Security Contract Program         | 12,109            | 15,879            |
| Security Payroll                  | -                 | -                 |
| Total Protective Services         | 12,109            | 15,879            |
|                                   |                   |                   |
| Extraordinary Maintenance         |                   |                   |
| Casualty Losses                   | -                 | -                 |
| Insurance Proceeds                | -                 | -                 |
| Extraordinary Maintenance         | -                 | -                 |
| Total Extraordinary Maintenance   | -                 | -                 |
|                                   |                   |                   |
| Taxes and Insurance               |                   |                   |
| Taxes Licenses and Fees           | 1,728             | 830               |
| Fidelity Bond Insurance           | 62                | 29                |
| Insurance Other                   | 448               | 416               |
| Property and Liability Ins        | 53,534            | 59,756            |
| Property Taxes                    | 3,506             | 293               |
| Total Taxes and Insurance         | 59,278            | 61,325            |
|                                   |                   |                   |
| Other Expenses                    | 4 000             |                   |
| Tenant Services Other             | 1,080             | 532               |
| Tenant Services Payroll Benefits  | -                 | -                 |
| Grant Expense                     | -                 | -                 |
| Grant Expense - Elim              | -                 | -                 |
| SDHC Compliance Monitoring Fee    | 3,803             | 4,284             |
| Relocation Costs                  | -                 | -                 |
| Relocation due to Maint           | -                 | -                 |
| Ground Lease Expense              | -                 | -                 |
| Miscellaneous Exp Program         | - 24 205          |                   |
| CY Deposit to Escrow Rplc Reserve | 21,395            | 22,037            |
| CY Deposit to Rplc Reserve        | - 20.270          | - 20.053          |
| Total Other Expenses              | 26,278            | 26,853            |
| Total Operating Expenses          | 594,820           | 700,395           |
| <u> </u>                          | 274 764           | 888 555           |
|                                   | 374,734           | 330,803           |
| Net Operating Income              |                   |                   |
|                                   |                   |                   |
| Debt Service                      | 70.020            | 04.500            |
|                                   | 79,920<br>149,670 | 84,562<br>145,028 |

| Loan Servicing Fee (Trustee Fee) | -       | -       |
|----------------------------------|---------|---------|
| SDHC Bond Admin Fee              | 4,139   | 4,139   |
| Total Debt Service               | 233,729 | 233,729 |
|                                  |         |         |
| Legal Admin                      | -       | -       |
| Asset Management Fees            | 10,693  | 11,014  |
| Asset Mgmt Fee - Elim            | -       | -       |
| Partnership Management Fee       | 15,000  | 15,000  |
| Incentive Partnership Mgmt Fee   | -       | -       |
| Insurance - D and O              | -       | -       |
| Guaranteed Fees                  | -       | -       |
| Loan Fees                        | -       | -       |
| Total Entity Expenses            | 25,693  | 26,014  |
|                                  |         | `       |
| Net Cash Flow                    | 115,312 | 71,060  |

# **Attachment 2**

# Knox Glen 2026 Replacement Reserves

| Beginning Balance of Replacement Reserves | 36,010   |
|---|----------|
| Deposit to Reserves                       | 22,037   |
| Use of Reserves (Capital Expenditures)    | (33,600) |
| Ending Balance of Replacement Reserves    | 24,448   |