Consolidated Financial Statements (With Supplementary Information) and Independent Auditor's Report

December 31, 2021 and 2020



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## Independent Auditor's Report

## To the Board of Directors Housing Development Partners of San Diego

### Opinion

We have audited the consolidated financial statements of Housing Development Partners of San Diego, which comprise the consolidated statements of financial position as of December 31, 2021 and 2020, and the related consolidated statements of activities, changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Housing Development Partners of San Diego as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Housing Development Partners of San Diego and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Housing Development Partners of San Diego's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Housing Development Partners of San Diego's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Housing Development Partners of San Diego's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audits.

#### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements on pages 26 to 45 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

CohnReynickLLP

Sacramento, California September 1, 2022

## Consolidated Statements of Financial Position December 31, 2021 and 2020

## <u>Assets</u>

|  | 2021 |                    |    | 2020               |  |  |
|--|------|--------------------|----|--------------------|--|--|
| Current assets   | •    | 40.004.404         | •  | 44,000,000         |  |  |
| Cash and cash equivalents                                      | \$   | 18,004,481         | \$ | 14,223,382         |  |  |
| Restricted deposits and funded reserves<br>Restricted reserves |      | 254 672            |    | 101 100            |  |  |
|  |      | 254,672<br>673,592 |    | 101,190<br>629,625 |  |  |
| Tenant security deposits<br>Accounts receivable                |      | 1,021,091          |    | 418,812            |  |  |
| Deposits   |      | 66,947             |    | 6,787              |  |  |
| Prepaid ground lease   |      | 167,830            |    | 195,404            |  |  |
| Prepaid expenses   |      | 356,176            |    | 250,611            |  |  |
|  |      | 000,170            |    | 200,011            |  |  |
| Total current assets   |      | 20,544,789         |    | 15,825,811         |  |  |
| Noncurrent assets  |      |                    |    |                    |  |  |
| Restricted deposits and funded reserves                        |      |                    |    |                    |  |  |
| Restricted reserves  |      | 5,746,978          |    | 4,987,854          |  |  |
| Escrow deposits  |      | 3,618,035          |    | 9,473,081          |  |  |
| Tax credit fees, net   |      | 184,140            |    | 202,847            |  |  |
| Deposits   |      | 72,601             |    | 76,676             |  |  |
| Investment in partnerships                                     |      | 66,515             |    | 63,404             |  |  |
| Prepaid ground leases, less current portion                    |      | 2,900,294          |    | 3,040,550          |  |  |
| Property, equipment and improvements, net                      |      | 139,049,777        |    | 126,928,590        |  |  |
| Predevelopment costs   |      | -                  |    | 2,430              |  |  |
| Total noncurrent assets  |      | 151,638,340        |    | 144,775,432        |  |  |
| Total assets   | \$   | 172,183,129        | \$ | 160,601,243        |  |  |

## Consolidated Statements of Financial Position December 31, 2021 and 2020

## Liabilities and Net Assets

|  | 2021           | 2020           |
|--|----------------|----------------|
| Current liabilities  |                |                |
| Accounts payable and accrued expenses  | \$ 567,756     | \$ 532,122     |
| Construction costs payable   | 1,734,707      | 3,939,297      |
| Accrued interest payable   | 253,848        | 236,179        |
| Mortgages and notes payable, current portion   | 20,275,223     | 3,459,637      |
| Prepaid revenue  | 231,807        | 71,558         |
| Related party payables   | 1,091,254      | 902,395        |
| Tenant security deposits liability   | 654,432        | 614,694        |
| Total current liabilities  | 24,809,027     | 9,755,882      |
| Noncurrent liabilities   |                |                |
| Accrued interest payable   | 5,132,578      | 4,328,673      |
| Deferred grant revenue   | 11,861,530     | 11,803,765     |
| Mortgages and notes payable, less current portion  | 108,539,626    | 114,554,185    |
| Total noncurrent liabilities   | 125,533,734    | 130,686,623    |
| Total liabilities  | 150,342,761    | 140,442,505    |
| Commitments and contingencies  |                |                |
| Net assets   |                |                |
| Without donor restriction, controlling   | (5,480,089)    | (4,904,501)    |
| Without donor restriction, noncontrolling  | 27,320,457     | 25,063,239     |
| The four contraction is the four of the fo |                |                |
| Total net assets   | 21,840,368     | 20,158,738     |
| Total liabilities and net assets   | \$ 172,183,129 | \$ 160,601,243 |

## Consolidated Statements of Activities Years Ended December 31, 2021 and 2020

|  | 2021 |   |    | 2020   |  |  |
|--|------|---|----|--|--|--|
| Revenue and support<br>Rental income<br>Developer fees<br>Grant income   | \$   | 16,648,564<br>1,636,702<br>307,084                      | \$ | 14,738,955<br>1,931,936<br>302,316                       |  |  |
| Interest income<br>Note forgiveness<br>Management fees<br>Miscellaneous income<br>Resident services<br>Share of income from partnerships |      | 4,619<br>23,000<br>127,904<br>51,994<br>75,825<br>5,585 |    | 93,613<br>23,000<br>131,615<br>53,197<br>73,705<br>5,123 |  |  |
| Total revenue and support<br>Expenses  |      | 18,881,277  |    | 17,353,460   |  |  |
| Program services<br>Management and general<br>Total expenses   |      | 17,838,760<br>2,720,716<br>20,559,476                   |    | 17,570,919<br>2,542,638<br>20,113,557                    |  |  |
| Change in net assets - without donor restriction   | \$   | (1,678,199)   | \$ | (2,760,097)  |  |  |
| Change in net assets, controlling<br>Change in net assets, noncontrolling  | \$   | (429,965)<br>(1,248,234)                                | \$ | (500,747)<br>(2,259,350)                                 |  |  |
| Change in net assets - without donor restriction   | \$   | (1,678,199)   | \$ | (2,760,097)  |  |  |

## Consolidated Statements of Changes in Net Assets Years Ended December 31, 2021 and 2020

|  | 2021 |                |    | 2020                  |
|--|------|----------------|----|-----------------------|
| Controlling interest                             |      | <i></i>        |    | <i>(</i> )            |
| Without donor restriction, beginning             | \$   | (4,904,501)    | \$ | (3,054,869)           |
| Excess over carryover basis                      |      | -              |    | (33,163,907)          |
| Payment of accrued interest on seller note       |      | (145,623)      |    | (778,801)             |
| Seller note payable<br>Transfer                  |      | -              |    | 32,060,000<br>533,823 |
|  |      | -<br>(429,965) |    | (500,747)             |
| Change in net assets                             |      | (429,903)      |    | (500,747)             |
| Without donor restriction, controlling ending    | \$   | (5,480,089)    | \$ | (4,904,501)           |
|  |      |                |    |                       |
| Noncontrolling interest                          |      |                |    |                       |
| Without donor restriction, beginning             | \$   | 25,063,239     | \$ | 26,478,461            |
| Contributions                                    |      | 3,649,271      |    | 1,518,546             |
| Distributions                                    |      | (143,819)      |    | (90,595)              |
| Syndication costs                                |      | -              |    | (50,000)              |
| Transfer   |      | -              |    | (533,823)             |
| Change in net assets                             |      | (1,248,234)    |    | (2,259,350)           |
| Without donor restriction, noncontrolling ending | \$   | 27,320,457     | \$ | 25,063,239            |

# Consolidated Statements of Functional Expenses Year Ended December 31, 2021

|                                      | <br>Program<br>services | Management<br>and general |           |    | Total      |
|--------------------------------------|-------------------------|---------------------------|-----------|----|------------|
| Salaries                             | \$<br>1,449,408         | \$                        | -         | \$ | 1,449,408  |
| Payroll taxes                        | 74,454                  |                           | -         |    | 74,454     |
| Employee benefits                    | 285,751                 |                           | -         |    | 285,751    |
| Consultants                          | 865,666                 |                           | 1,135,597 |    | 2,001,263  |
| Rent                                 | -                       |                           | 75,412    |    | 75,412     |
| Office expenses                      | 105,004                 |                           | 74,429    |    | 179,433    |
| Training, travel and parking         | 19,816                  |                           | 24,399    |    | 44,215     |
| Property and partnership management  | -                       |                           | 807,368   |    | 807,368    |
| Resident services                    | 273,741                 |                           | -         |    | 273,741    |
| Relocation cost                      | 7,490                   |                           | -         |    | 7,490      |
| Repairs and maintenance              | 1,491,387               |                           | 1,566     |    | 1,492,953  |
| Supplies                             | 237,806                 |                           | -         |    | 237,806    |
| Utilities and telephone              | 1,628,396               |                           | 9,508     |    | 1,637,904  |
| Property tax and insurance           | 470,407                 |                           | 75,326    |    | 545,733    |
| Interest                             | 4,804,351               |                           | -         |    | 4,804,351  |
| Legal and accounting                 | 57,221                  |                           | 248,629   |    | 305,850    |
| Bad debt expense                     | 156,228                 |                           | -         |    | 156,228    |
| Ground lease expense                 | 872,607                 |                           | -         |    | 872,607    |
| Advertising and marketing            | 7,609                   |                           | -         |    | 7,609      |
| Miscellaneous administrative expense | 250,829                 |                           | 263,364   |    | 514,193    |
| Depreciation and amortization        | <br>4,780,589           |                           | 5,118     |    | 4,785,707  |
| Total functional expenses            | \$<br>17,838,760        | \$                        | 2,720,716 | \$ | 20,559,476 |

# Consolidated Statements of Functional Expenses Year Ended December 31, 2020

|                                      | <br>Program<br>services | anagement<br>nd general | <br>Total        |
|--------------------------------------|-------------------------|-------------------------|------------------|
| Salaries                             | \$<br>1,242,242         | \$<br>-                 | \$<br>1,242,242  |
| Payroll taxes                        | 86,331                  | -                       | 86,331           |
| Employee benefits                    | 248,341                 | -                       | 248,341          |
| Consultants                          | 750,596                 | 992,205                 | 1,742,801        |
| Rent                                 | -                       | 63,626                  | 63,626           |
| Office expenses                      | 114,116                 | 138,770                 | 252,886          |
| Training, travel and parking         | 20,305                  | 23,324                  | 43,629           |
| Property and partnership management  | -                       | 726,219                 | 726,219          |
| Resident services                    | 385,095                 | -                       | 385,095          |
| Relocation cost                      | 17,319                  | -                       | 17,319           |
| Repairs and maintenance              | 1,440,921               | 28,615                  | 1,469,536        |
| Supplies                             | 202,892                 | -                       | 202,892          |
| Utilities and telephone              | 1,626,348               | 15,240                  | 1,641,588        |
| Property tax and insurance           | 550,614                 | 58,277                  | 608,891          |
| Interest                             | 4,593,093               | -                       | 4,593,093        |
| Legal and accounting                 | 110,427                 | 219,648                 | 330,075          |
| Bad debt expense                     | 183,904                 | -                       | 183,904          |
| Ground lease expense                 | 830,211                 | -                       | 830,211          |
| Advertising and marketing            | 19,422                  | -                       | 19,422           |
| Miscellaneous administrative expense | 365,602                 | 272,286                 | 637,888          |
| Depreciation and amortization        | <br>4,783,140           | <br>4,428               | <br>4,787,568    |
| Total functional expenses            | \$<br>17,570,919        | \$<br>2,542,638         | \$<br>20,113,557 |

## Consolidated Statements of Cash Flows Years Ended December 31, 2021 and 2020

|  | <br>2021          | 2020              |
|--|-------------------|-------------------|
| Cash flows from operating activities                       |                   |                   |
| Changes in net assets without donor restrictions           | \$<br>(1,678,199) | \$<br>(2,760,097) |
| Adjustments to reconcile changes in net assets to net cash |                   |                   |
| provided by operating activities                           |                   |                   |
| Depreciation and amortization                              | 4,785,707         | 4,787,568         |
| Amortization of debt issuance costs                        | 116,705           | 130,240           |
| Amortization of prepaid ground lease                       | 167,830           | 195,404           |
| Deferred grant revenue                                     | 57,765            | (302,316)         |
| Share of income from partnerships                          | (5,585)           | (5,123)           |
| Note forgiveness   | (23,000)          | (23,000)          |
| (Increase) decrease in                                     |                   |                   |
| Accounts receivable  | (602,279)         | 121,066           |
| Prepaid expenses   | (105,565)         | (88,432)          |
| Deposits   | (56,085)          | 91,185            |
| Increase (decrease) in                                     |                   |                   |
| Accounts payable and accrued expenses                      | 35,634            | (103,629)         |
| Prepaid revenue  | 160,249           | 53,316            |
| Accrued interest payable                                   | 821,574           | 776,155           |
| Tenant security deposits liability                         | <br>39,738        | <br>136,142       |
| Net cash provided by operating activities                  | <br>3,714,489     | <br>3,008,479     |
| Cash flows from investing activities                       |                   |                   |
| Payment of construction costs payable                      | (3,939,297)       | (836,425)         |
| Tax credit fees paid                                       | -                 | (28,529)          |
| Investment in property and equipment                       | (15,148,576)      | <br>(29,053,177)  |
| Net cash used in investing activities                      | <br>(19,087,873)  | <br>(29,918,131)  |

## Consolidated Statements of Cash Flows Years Ended December 31, 2021 and 2020

|   | 2021  | 2020  |
|---|---|---|
| Cash flows from financing activities<br>Principal payments on mortgages and notes payable<br>Proceeds from mortgages and notes payable<br>Related party payables<br>Receipt of deferred grant revenue<br>Debt issuance costs paid<br>Payment of accrued interest on seller note<br>Contributions<br>Distributions<br>Syndication costs paid | (3,603,424)<br>14,310,746<br>188,859<br>-<br>(145,623)<br>3,649,271<br>(143,819)<br>- | (871,332)<br>28,606,254<br>(84,296)<br>1,200,000<br>(605,223)<br>(778,801)<br>1,518,546<br>(90,595)<br>(50,000) |
| Net cash provided by financing activities   | 14,256,010  | 28,844,553  |
| Increase (decrease) in cash, cash equivalents and restricted cash   | (1,117,374)   | 1,934,901   |
| Cash, cash equivalents and restricted cash, beginning   | 29,415,132  | 27,480,231  |
| Cash, cash equivalents and restricted cash, ending  | \$ 28,297,758   | \$ 29,415,132   |
| Supplemental disclosure of cash flow information<br>Cash paid for interest, net of amount capitalized of \$0 and<br>\$83,251  | \$ 3,982,777  | \$ 5,369,248  |
| Supplemental disclosure of noncash investing and financing<br>activities<br>Construction costs payable included in property and   | ¢ 4 704 707   | ¢ 2.020.207   |
| equipment<br>Reclassification of predevelopment costs to property and   | <u>\$ 1,734,707</u>   | \$ 3,939,297  |
| equipment   | \$ 2,430  | \$ 625,424  |
| Excess over carryover basis   | \$-   | \$ (33,163,907)   |
| Seller note payable   | \$-   | \$ 32,060,000   |
| Accounts payable included in tax credit fees  | \$-   | \$ 17,660   |

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

### Note 1 - Corporation and nature of operations

The accompanying consolidated financial statements include Housing Development Partners of San Diego, a California nonprofit corporation ("HDP"), a component unit of the San Diego Housing Commission ("SDHC") and its Operating Entities, as listed on page 13, and collectively shall be referred to as the "Corporation". While the Corporation has substantially the same governing body as SDHC, the Corporation is managed differently than SDHC and operationally the Corporation has its own procurement practices, its own legal counsel and its own separate accounting system in place. In addition, SDHC is not legally entitled to the Corporation's resources, nor is SDHC legally obligated to financially support the Corporation. The management of SDHC has oversight responsibility for the component unit; therefore, the accounts of HDP have been included within the scope of the basic financial statements of SDHC.

HDP was organized for the purpose to provide low and moderate income seniors, families, veterans, workers and special needs persons with affordable housing by acquiring or developing publicly financed low- and moderate-income housing and renting such housing to these persons and facilities and services related to housing.

The Corporation shares staff and Board of Directors with SDHC. The Corporation's by-laws state that two of the Corporation's board members are also SDHC board members and a third Corporation board member is the Chief Executive Officer of SDHC. Therefore, SDHC can exercise considerable influence over the Corporation.

HDP oversees the management of over 1,700 rental units throughout the City of San Diego including Dawson Avenue Senior Apartments, LP, Island Palms Apartments, LP and Studio 15 Housing Partners, LLC.

The Corporation receives significant funding from federal, state and local government subsidies in various forms, including low-income housing tax credits, low-interest rate loans, grants, and rent subsidies for qualifying very-low, low- and moderate-income tenants.

#### Note 2 - Significant accounting policies

#### Basis of presentation

The financial statements of the Corporation have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP"), which require the Corporation to report information regarding its financial position and activities according to the following net assets classifications:

- *Net assets without donor restrictions:* Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Corporation. These net assets may be used at the discretion of the Corporation's management and the board of directors.
- *Net assets with donor restrictions:* Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Corporation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the consolidated statements of activities.

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

### Principles of consolidation

The accompanying consolidated financial statements of the Corporation include the accounts of HDP, and the Operating Entities listed below. These entities are included in the consolidation in accordance with GAAP, which require consolidation of all such entities which are deemed to be controlled by the Corporation. All material intercompany transactions have been eliminated in consolidation:

| Operating Entity   | Beneficial owner                      | Ownership %                  |
|--|---------------------------------------|------------------------------|
| Casa Colina, LP ("Casa Colina")  | HDP                                   | 0.01%                        |
| Casa Colina  | HDP Casa Colina Management, LLC       | 99.99%                       |
| HDP Mason Housing Corporation ("HDP Mason")  | HDP                                   | N/A                          |
| Logan Development Management LLC   | HDP                                   | 79.00%                       |
| Logan Development II, LP ("Logan")   | Logan Development Management LLC      | 0.01%                        |
| HDP Parker Kier, LLC   | HDP                                   | 100.00%                      |
| HDP Churchill, LLC   | HDP                                   | 100.00%                      |
| HDP Churchill, LP  | HDP                                   | 99.99%                       |
| HDP Broadway LP ("Broadway")   | HDP Broadway Management, LLC          | 0.01%                        |
| HDP Broadway Management, LLC<br>HDP Island Village, LLC<br>HDP Town & Country, LLC | HDP<br>HDP<br>HDP<br>HDP              | 79.00%<br>100.00%<br>100.00% |
| HDP Town & Country LP ("Town & Country")   | HDP Town & Country, LLC               | 0.01%                        |
| HDP New Palace Management, LLC   | HDP                                   | 79.00%                       |
| HDP New Palace, LP ("New Palace")  | HDP New Palace Management, LLC        | 0.01%                        |
| HDP Village North, LLC ("Village North")   | HDP                                   | 100.00%                      |
| HDP Quality Inn, LLC   | HDP                                   | 100.00%                      |
| HDP West Park, LP  | HDP West Park Management, LLC         | 0.009%                       |
| HDP West Park Management, LLC  | HDP                                   | 79.00%                       |
| HDP Mariner's Village Management, LLC  | HDP                                   | 79.00%                       |
| HDP Mariner's Village LP   | HDP Mariner's Village Management, LLC | 0.01%                        |
| HDP Casa Colina Management, LLC  | HDP                                   | 100.00%                      |
| HDP ADU, LLC   | HDP                                   | 100.00%                      |

#### Use of estimates

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in these consolidated financial statements and the disclosures in the accompanying notes. Actual results could differ from those estimates. Estimates of future operations were made by management in the calculation of the amount of development fee revenue recognized under GAAP.

#### Cash and cash equivalents

The Corporation considers all highly-liquid investments purchased with an original maturity of three months or less to be cash equivalents.

## **Restricted deposits and funded reserves**

Restricted reserves and deposits primarily consist of operating and replacement reserves and property tax and insurance escrows. Such reserves are required by various financing authorities, lenders or stipulations in the applicable partnership or operating agreements.

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

### Accounts receivable

Accounts receivable are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. GAAP requires that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

#### Notes receivable

Notes receivable are reported net of an allowance for uncollectible amounts. Management's estimate of the allowance is based on historical collection experience and a review of the current status of notes receivable. As of December 31, 2021 and 2020, there is no allowance for doubtful accounts. All related party notes receivable have been eliminated in consolidation.

#### Due from affiliates

The advances due from affiliates are reported net of an allowance for doubtful accounts. As of December 31, 2021 and 2020, there is no allowance for doubtful accounts. All amounts due from affiliates have been eliminated in consolidation.

#### Investments in partnerships

Investments in partnerships include the co-general partner interest of the Corporation in certain tax credit partnerships which are not controlled by the Corporation. The Corporation accounts for its investments in such limited partnerships ("Investees") in accordance with the equity method of accounting, under which the investment is carried at cost and is adjusted for the Corporation's share of the Investees' results of operations and by cash distributions received. The Corporation regularly assess the carrying value of its investments in partnerships. If the carrying value exceeds the estimated value derived by management, the Corporation would reduce its investments by the amount by which the carrying amounts exceed the assessed value. During the years ended December 31, 2021 and 2020, the Corporation did not make any such adjustments.

#### Property, equipment and improvements

Property, equipment and improvements are recorded at cost. Expenditures for maintenance and repairs are expensed as incurred, while major renewals and betterments are capitalized. Costs of properties constructed or rehabilitated include all direct costs of construction, as well as carrying costs during the construction period and indirect costs of construction, supervision and management. Upon disposal of depreciable property, the appropriate property accounts are reduced by the related costs and accumulated depreciation. The resulting gains and losses are reflected in the statements of activities. Depreciation is computed using the straight-line method over the estimated useful lives ranging from 5 to 40 years.

It is the Corporation's policy to capitalize expenditures for property, equipment and improvements exceeding \$2,000.

#### **Predevelopment costs**

The Corporation incurs costs in connection with properties it is considering for development as well as costs associated with projects in the initial stages of development. These costs include such items as market studies, purchase options, environmental study costs, legal and accounting costs. Predevelopment costs are capitalized until such time as the project is no longer considered desirable or feasible, at which time the costs are expensed. Predevelopment costs related to projects that are ultimately developed are subsequently recorded as receivables to be repaid by the applicable projects. During the years ended December 31, 2021 and 2020, \$20,261 and \$86,233, respectively, of predevelopment costs were expensed and included in miscellaneous administrative expense on the consolidated statements of activities.

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### Impairment of long-lived assets

The Corporation reviews its property, equipment and improvements for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than its carrying amount, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment losss have been recognized during the years ended December 31, 2021 and 2020.

#### Tax credit fees

Costs related to obtaining low-income housing tax credits are being amortized using the straightline method over the mandatory 15-year compliance period.

Estimated annual amortization for each of the next five years following December 31, 2021 is \$22,977 for 2022, \$21,611 for 2023, \$20,244 for 2024, \$19,575 for 2025 and \$12,256 for 2026.

#### Prepaid ground leases

The cost of ground leases are amortized over the terms of the agreements using the straight-line method.

#### Debt issuance costs

Debt issuance costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the mortgage loan payable to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related loan.

#### Noncontrolling interest in limited partnerships

The noncontrolling interest in the consolidated statements of financial position represent the aggregate balance of limited partners' equity interest in the affiliate limited partnerships that are included in the consolidated financial statements.

#### Deferred grant revenue

Government grants related to the acquisition of assets are recognized initially as deferred grant revenue when there is reasonable assurance that the Corporation will comply with the conditions associated with the grants. Grant revenue is recognized in the consolidated statements of activities on a systematic basis over the useful life of the related asset. Deferred grant revenue totaled \$11,861,530 and \$11,803,765 as of December 31, 2021 and 2020, respectively.

#### **Revenue recognition**

Revenue primarily consist of rental income, development fees, grants, interest income, management fees and share of income from partnerships.

Development fees and management fees are accounted for as contracts with customers. Under the guidance for contracts with customers, an entity is required to (a) identify the contract(s) with a customer, (b) identify the performance obligations in the contract, (c) determine the transaction price, (d) allocate the transaction price to the performance obligations in the contract, and (e) recognize revenue when (or as) the entity satisfies a performance obligation. In determining the transaction price, an entity may include variable considerations only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized would not occur when the uncertainty associated with the variable consideration is resolved.

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

Rental income is recognized as rents become due. Rental payments received in advance are deferred until earned. All leases between the Operating Entities and the tenants of the projects are operating leases.

Portions of the rental income are in the form of subsidy payments from the U.S. Department of Housing and Urban Development ("HUD") under Section 8 of the National Housing Act and a Project Rental Assistance Contract. Tenants are subsidized based upon their level of income. Rent increases require HUD approval.

The Corporation recognizes grants when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return are not recognized until the conditions on which they depend have been met.

Laundry and cable income received in advance are deferred until earned.

Property management fee income is earned monthly based on the management agreement. Fees earned for consolidated entities are eliminated in the consolidation.

#### **Development fees**

Development fees earned are paid from the project's equity and debt proceeds at the completion of the construction of the project. These fees are recognized over the development period beginning when the project is assured of being constructed, as evidenced by the admission of an equity partner, as units are delivered or based on the external construction costs incurred as a percentage of the total external construction costs expected, and concluding with the application for final allocation of tax credits. Any portion of the development fee not expected to be paid using contributions from the equity partner, such as out of cash flow from operations represents variable consideration.

The Corporation estimates whether it will be entitled to variable consideration under the terms of the development agreement and includes its estimate of variable consideration in the total development fee amount when it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur in accordance with the accounting guidance in *ASC Topic 606, Revenue from Contracts with Customers,* on constraining estimates of variable consideration, which typically includes the following factors:

- The susceptibility of the consideration amount to factors outside the project's influence, including insufficient equity and debt proceeds at the completion of the construction of the project.
- Whether the uncertainty about the consideration amount is not expected to be resolved for a long period of time.
- The Corporation's experience with similar types of agreements.
- Whether the Corporation expects to offer changes to payment terms.
- The range of possible consideration amounts.

The cumulative amount of development fees earned over the development agreement is updated at each reporting period based on the project's estimate of the variable consideration using available

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

information at the reporting date. Any difference between the gross amount of the project's developer fee payable and the estimate of variable consideration to which the developer expects to be entitled is eliminated in consolidation.

### **Functional allocation of expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the consolidated statements of functional expenses. Program services include all expenses relating to development, management of properties, and resident services. Supporting services consist of management and general expenses. All expenses are directly attributable to a specific function.

#### Income taxes

HDP and HDP Mason have applied for and received a determination letter from the Internal Revenue Service ("IRS") to be treated as a tax-exempt entity pursuant to Section 501 (c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. HDP and HDP Mason did not have any unrelated business income for the years ended December 31, 2021 and 2020. Due to their tax-exempt status, these entities are not subject to income taxes. These entities are required to file tax returns with the IRS and other taxing authorities. Accordingly, these consolidated financial statements do not reflect a provision for income taxes and these entities have no other tax positions which must be considered for disclosure.

Three limited liability companies (HDP Churchill, LLC, HDP West Park Management LLC and HDP Mariner's Village Management LLC) have elected to be treated as taxable C-corporations and uses the cash basis of accounting, for accounting for income taxes, as allowed under the Internal Revenue Code. These entities have no other assets or liabilities beyond their general partner interest in the related operating entity. As of December 31, 2021 and 2020, the entities have no deferred tax assets or liabilities and no valuation allowance was considered necessary.

The remaining Operating Entities are pass-through entities for income tax purposes and are not subject to income taxes. All items of taxable income, deductions and tax credits are passed through to and are reported by their owners on their respective income tax returns. The Operating Entities' federal tax status as pass-through entities is based on their legal status as a partnership or LLC. The Operating Entities are required to file tax returns with the Internal Revenue Service ("IRS") and other taxing authorities. Accordingly, these consolidated financial statements do not reflect a provision for income tax returns filed by the entities are subject to examination by the IRS for a period of three years. While no income tax returns are currently being examined by the IRS, tax years since 2018 remain open.

#### Advertising

Advertising costs are expensed as incurred.

### Syndication costs

Syndication costs are recorded as a direct reduction to noncontrolling interest when incurred.

#### Note 3 - Restricted deposits and funded reserves

In accordance with the terms of loan agreements, regulatory agreements and partnership agreements, deposits are made into replacement reserve accounts, operating reserve accounts, tax and insurance escrow accounts and other accounts as required by the applicable agreements. Withdrawals from these accounts may require approval from designated parties.

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### Note 4 - Investment in partnerships

HDP consolidates its ownership interest in certain limited partnerships (see Note 1). As of December 31, 2021 and 2020, the net investment deficit in limited partnership and limited liability companies was \$3,143,965 and \$2,482,214, respectively, which was eliminated in consolidation for the years ended December 31, 2021 and 2020.

The following is condensed financial information as of December 31, 2021 and 2020 for those entities which are recorded on the equity method included in investment in partnerships in the consolidated financial statements.

Investment in partnerships consist of the following at December 31, 2021:

| Partnership name  | Ownership<br>interest   | Total<br>assets |  |    |                                       |   |                                    |  |  | Total<br>liabilities |  | <br>Partners'<br>equity | rtnership<br>vestment |
|---|-------------------------|-----------------|--|----|---------------------------------------|---|------------------------------------|--|--|----------------------|--|-------------------------|-----------------------|
| Dawson Avenue Senior Apartments, LP<br>East Village West LP<br>Studio 15 Housing Partners, L.P. | 0.01%<br>0.04%<br>0.01% | \$              | 12,681,266<br>15,315,721<br>24,180,833 | \$ | 9,708,185<br>23,691,879<br>32,172,145 | \$<br>2,973,081<br>(8,376,158)<br>(7,991,312) | \$<br>70,639<br>(1,975)<br>(2,149) |  |  |                      |  |                         |                       |
|   |                         |                 |  |    |                                       |   | \$<br>66,515                       |  |  |                      |  |                         |                       |

Investment in partnerships consist of the following at December 31, 2020:

| Partnership name  | Ownership<br>interest | Total<br>assets |                          |    |                         |                                |                         | • |  | Total<br>liabilities |  | <br>Partners'<br>equity | rtnership<br>vestment |
|---|-----------------------|-----------------|--------------------------|----|-------------------------|--------------------------------|-------------------------|---|--|----------------------|--|-------------------------|-----------------------|
| Dawson Avenue Senior Apartments, LP<br>East Village West LP | 0.01%<br>0.04%        | \$              | 13,563,066<br>16,814,441 | \$ | 9,761,404<br>24,319,612 | \$<br>3,801,662<br>(7,505,171) | \$<br>65,152<br>279     |   |  |                      |  |                         |                       |
| Studio 15 Housing Partners, L.P.                            | 0.01%                 |                 | 25,505,729               |    | 32,268,638              | (6,762,909)                    | \$<br>(2,027)<br>63,404 |   |  |                      |  |                         |                       |

#### Note 5 - Property, equipment and improvements, net

Property, equipment and improvements consists of the following as of December 31, 2021 and 2020:

|                                      | 2021                        | 2020                        |
|--------------------------------------|-----------------------------|-----------------------------|
| Land<br>Buildings                    | \$ 4,476,568<br>142,667,103 | \$                          |
| Site improvements                    | 7,096,849                   | 6,152,426                   |
| Furniture and equipment              | 8,517,176                   | 6,545,184                   |
| Construction in progress             | 225,081                     | 15,049,908                  |
| Subtotal<br>Accumulated depreciation | 162,982,777<br>(23,933,000) | 148,945,145<br>(22,016,555) |
| Total                                | \$ 139,049,777              | \$ 126,928,590              |

Depreciation expense totaled \$4,761,882 and \$4,767,647 for the years ended December 31, 2021 and 2020, respectively.

## Notes to Consolidated Financial Statements December 31, 2021 and 2020

# Note 6 - Mortgages and notes payable

| Type of obligations   | Interest Rate  | Maturity Date | Balance<br>12/31/2021   | Balance<br>12/31/2020   | Due Within One<br>Year |  |  |
|---|----------------|---------------|-------------------------|-------------------------|------------------------|--|--|
| HDP Mason Housing Corporation:  |                |               |                         |                         |                        |  |  |
| San Diego Housing Commission  | 3.00%          | 2068          | \$ 2,365,283            | \$ 2,365,283            | \$-                    |  |  |
| Civic San Diego   | 3.00%          | 2066          | 1,318,964               | 1,318,964               | · -                    |  |  |
| California Housing Finance Agency   | 3.00%          | 2066          | 1,180,727               | 1,180,727               | -                      |  |  |
| San Diego Housing Commission  | 3.00%          | 2057          | 68,858                  | 68,858                  | -                      |  |  |
| San Diego Housing Commission - Debt Forgiveness   | 0.00%          | 2023          | 23,000                  | 46,000                  | 23,000                 |  |  |
| Less: Unamortized debt issuance costs   |                |               | (15,001)                | (15,334)                | -                      |  |  |
| Casa Colina, LP:  |                |               |                         |                         |                        |  |  |
| Red Mortgage Capital, Inc.  | 5.68%          | 2039          | 2,499,000               | 2,582,678               | 88,556                 |  |  |
| San Diego Housing Commission  | 3.00%          | 2059          | 1,122,125               | 1,181,886               | -                      |  |  |
| Less: Unamortized debt issuance costs   |                |               | (224,336)               | (237,405)               | -                      |  |  |
| Logan Development II, LP:   |                |               |                         |                         |                        |  |  |
| Housing Authority of the City of San Diego/serviced by JP                                       | 5.58%          | 2032          | 2,895,923               | 2,959,713               | 67,493                 |  |  |
| San Diego Housing Commission  | 6.00%          | 2050          | 1,400,000               | 1,400,000               | -                      |  |  |
| Civic San Diego   | 3.00%          | 2050          | 150,000                 | 150,000                 | -                      |  |  |
| Less: Unamortized debt issuance costs   |                |               | (111,591)               | (116,673)               | -                      |  |  |
| HDP Broadway, LP:   | 4.400/         | 2044          | 10,000,040              | 40.077.705              | 004.050                |  |  |
| Housing Authority of the City of San Diego/serviced by<br>Less: Unamortized debt issuance costs | 4.49%          | 2044          | 16,096,349<br>(251,887) | 16,377,705<br>(262,839) | 294,252                |  |  |
| HDP Churchill, LP:  |                |               |                         |                         |                        |  |  |
| San Diego Housing Commission  | 3.00%          | 2071          | 3,800,000               | 3,800,000               | -                      |  |  |
| Civic San Diego   | 3.00%          | 2070          | 3,000,000               | 3,000,000               | -                      |  |  |
| California Housing Finance Agency   | 3.00%          | 2070          | 1,800,000               | 1,800,000               | -                      |  |  |
| San Diego Housing Commission  | 3.00%          | 2071          | 2,191,686               | 2,201,359               | -                      |  |  |
| Less: Unamortized debt issuance costs   |                |               | (53,872)                | (54,960)                | -                      |  |  |
| HDP New Palace, LP:   |                |               |                         |                         |                        |  |  |
| Housing Authority of the City of San Diego/ serviced by   | 4.400/         | 0054          |                         | 4 000 000               | 00.447                 |  |  |
| Citibank N.A Series B-1   | 4.42%          | 2054          | 4,776,311               | 4,839,603               | 66,147                 |  |  |
| San Diego Housing Commission  | 4.00%          | 2073<br>2072  | 3,100,000               | 3,100,000               | -                      |  |  |
| California Housing Finance Agency<br>City of San Diego  | 3.00%<br>3.00% | 2072          | 2,240,000<br>1,943,177  | 2,240,000<br>1,943,177  | -                      |  |  |
| Less: Unamortized debt issuance costs   | 5.00 %         | 2012          | (533,287)               | (551,667)               | -                      |  |  |
| HDP Town & Country, LP:   |                |               |                         |                         |                        |  |  |
| Housing Authority of the City of San Diego/ serviced by   |                |               |                         |                         |                        |  |  |
| Citibank N.A Series E-1   | 4.54%          | 2034          | 15,101,221              | 15,301,251              | 209,303                |  |  |
| Less: Unamortized debt issuance costs   |                |               | (604,179)               | (615,469)               | -                      |  |  |
| HDP Village North, LLC:   |                |               |                         |                         |                        |  |  |
| Red Mortgage Capital, LLC   | 4.54%          | 2033          | 8,669,368               | 8,786,881               | 123,037                |  |  |
| Less: Unamortized debt issuance costs   |                |               | (133,964)               | (139,117)               | -                      |  |  |
| HDP Quality Inn, LLC:   |                | 0000          | 1 074 400               | 1.050.055               | 05 (0)                 |  |  |
| Citibank, N.A.  | 4.14%          | 2035          | 4,874,436               | 4,950,000               | 85,434                 |  |  |
| San Diego Housing Commission  | 4.00%          | 2075          | 4,631,579               | 4,631,579               | -                      |  |  |
| California Housing Finance Agency   | 3.00%          | 2074          | 2,704,500               | 2,288,921               | -                      |  |  |
| Less: Unamortized debt issuance costs   |                |               | (291,686)               | (303,783)               | -                      |  |  |

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

| Type of obligations  | Interest Rate  | Maturity Date | Balance<br>12/31/2021               | Balance<br>12/31/2020               | Due Within One<br>Year |
|--|----------------|---------------|-------------------------------------|-------------------------------------|------------------------|
| HDP West Park LP:<br>Housing Authority of the City of San Diego/ serviced by<br>Banner Bank<br>San Diego Housing Commission<br>Less: Unamortized debt issuance costs   | 4.48%<br>4.00% | 2039<br>2075  | 1,448,911<br>3,593,274<br>(359,341) | 4,053,649<br>3,593,274<br>(380,173) | 18,001<br>-<br>-       |
| HDP Mariner's Village, LP:<br>Housing Authority of the City of San Diego/ serviced by<br>Citibank, N.A. The Series A-2 bonds in the amount of<br>\$19,300,000 that were within one year have been paid in<br>full subsequent to year-end on March 18, 2022.<br>Less: Unamortized debt issuance costs | Variable       | 2022          | 39,000,000<br>(600,699)             | 25,122,962<br>(593,228)             | 19,300,000             |
|  |                |               | \$ 128,814,849                      | \$ 118,013,822                      | \$ 20,275,223          |

The annual maturities of long-term debt for each of the next five years and thereafter subsequent to December 31, 2021 are as follows:

| 2022<br>2023<br>2024<br>2025                            | \$<br>20,275,223<br>1,297,382<br>1,353,717<br>1,416,836 |
|---|---|
| 2026<br>Thereafter<br>Total mortgages and notes payable | <br>1,480,769<br>106,170,765<br>131,994,692             |
| Less: unamortized debt issuance costs                   | <br>(3,179,843)   |
| Total mortgages and notes payable                       | \$<br>128,814,849                                       |

Interest capitalized into project development costs and property, equipment and improvements totaled \$0 and \$83,251 for the years ended December 31, 2021 and 2020, respectively.

The liability of the Corporation under the mortgages and notes is limited to the underlying value of the real estate collateral plus other amounts deposited with the lenders.

#### Note 7 - Related party transactions

Ground leases consist of the following at December 31, 2021:

|                                     |                       |          | Prepaid Ground Lease |                         |    |           |    |           |                       |
|-------------------------------------|-----------------------|----------|----------------------|-------------------------|----|-----------|----|-----------|-----------------------|
| Entity                              | Lease<br>commencement | Term     |                      | Ground lease<br>expense |    | hort-term |    | Long-term | ound lease<br>payable |
| Casa Colina, LP                     | 2004                  | 65 years | \$                   | 31,956                  | \$ | 10,798    | \$ | 496,695   | \$<br>2,226           |
| HDP Parker Kier, LLC                | 2013                  | 10 years |                      | 20,571                  |    | -         |    | -         | 20,564                |
| HDP Broadway, LP                    | 2014                  | 65 years |                      | 383,461                 |    | 157,032   |    | 2,403,599 | 219,381               |
| HDP Churchill, LP                   | 2015                  | 65 years |                      | 44,708                  |    | -         |    | -         | 44,708                |
| HDP West Park, LP                   | 2019                  | 57 years |                      | 1                       |    | -         |    | -         | 1                     |
| HDP Village North, LLC              | 2017                  | 65 years |                      | 72,584                  |    | -         |    | -         | 72,584                |
| HDP Quality Inn, LLC                | 2017                  | 65 years |                      | 46,353                  |    | -         |    | -         | 46,353                |
| HDP Mariner's Village, LP           | 2020                  | 65 years |                      | 249,546                 |    | -         |    | -         | 249,546               |
| Housing Development Partners of San |                       |          |                      |                         |    |           |    |           |                       |
| Diego                               | 2017                  | 65 years |                      | 23,427                  |    | -         |    | -         | <br>23,427            |
|                                     |                       |          | \$                   | 872,607                 | \$ | 167,830   | \$ | 2,900,294 | \$<br>678,790         |

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

Ground leases consist of the following at December 31, 2020:

|  |                       |                      |                             | Prepaid Gr |           |                 |                       |
|--|-----------------------|----------------------|-----------------------------|------------|-----------|-----------------|-----------------------|
| Entity   | Lease<br>commencement | Term                 | <br>Ground lease<br>expense |            | hort-term | <br>Long-term   | ound lease<br>payable |
| Casa Colina, LP<br>HDP Parker Kier, LLC                          | 2004<br>2013          | 65 years<br>10 years | \$<br>34,121<br>18,513      | \$         | 10,798    | \$<br>507,493   | \$<br>1,266<br>18,513 |
| HDP Broadway, LP   | 2013                  | 65 years             | 383,461                     |            | 184,606   | 2,533,057       | 202,199               |
| HDP Churchill, LP<br>HDP West Park. LP                           | 2015<br>2019          | 65 years<br>57 years | 39,645                      |            | -         | -               | 39,645                |
| HDP Village North, LLC   | 2019                  | 65 years             | 58,181                      |            | -         | -               | 58,181                |
| HDP Quality Inn, LLC   | 2017                  | 65 years             | 40,561                      |            | -         | -               | 40,561                |
| HDP Mariner's Village, LP<br>Housing Development Partners of San | 2020                  | 65 years             | 234,966                     |            | -         | -               | 234,966               |
| Diego  | 2017                  | 65 years             | <br>20,761                  |            | -         | <br>-           | <br>20,661            |
|  |                       |                      | \$<br>830,211               | \$         | 195,404   | \$<br>3,040,550 | \$<br>615,993         |

Ground lease payable is included in related party payables on the statements of financial position.

Related party transactions consist of staff charges payable to SDHC and Partners' fees for Casa Colina, Logan, Broadway, Town & Country and Village North. Related party balances between the consolidated entities have been eliminated in consolidation. Related party transactions are noninterest-bearing and due upon demand. Related party payables after such eliminations totaled \$1,091,255 and \$902,395, for the years ended December 31, 2021 and 2020, respectively.

#### Note 8 - Statements of cash flows

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the statements of financial position that sum to the total of the same such amounts in the statements of cash flows.

|  | <br>2021         | <br>2020         |
|--|------------------|------------------|
| Cash and cash equivalents  | \$<br>18,004,481 | \$<br>14,223,382 |
| Tenant security deposits   | 673,592          | 629,625          |
| Restricted reserves  | 6,001,650        | 5,089,044        |
| Escrow deposits  | <br>3,618,035    | <br>9,473,081    |
| Total cash, cash equivalents and restricted cash shown in the statements of cash flows | \$<br>28,297,758 | \$<br>29,415,132 |

Amounts included in restricted cash are comprised of security deposits held in trust for the future benefit of tenants upon moving out of the projects and reserves as required by regulatory authorities and the partnership/operating agreements.

#### Note 9 - Net assets

As of December 31, 2021, the Corporation's net assets totaled \$21,840,368, of which \$27,320,457 is attributable to the noncontrolling interest in the tax credit partnerships and management LLC's. This represents the aggregate balance of limited partners' equity interest in the affiliate limited partnerships and nonmanaging members' equity interest in the affiliate LLC's.

#### Note 10 - Guaranties

In its role as general partner of the various partnerships, HDP is liable for recourse liabilities. These partnerships have been allocated low-income housing tax credits pursuant to Internal Revenue

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

Code Section 42. In connection with their general partnership interests, certain guarantees have been made to the partnerships, including the following:

#### Development deficit and repurchase guarantees

The Corporation is obligated to pay any development cost deficits or, at the option of the investor limited partner, to purchase the interest of the investor limited partner if the project is not completed or if permanent financing has not been obtained by specific dates. This obligation typically terminates upon funding of permanent project financing. As of December 31, 2021 and 2020, no amounts were due under this guaranty.

### Construction loan repayment and completion guarantees

The Corporation has provided repayment guarantees for construction loans as well as unlimited construction completion guarantees in favor of certain lenders for the development and lease-up of the project, should the project not receive expected permanent financing, or should the cost of the development exceed permanent financing received. There are no significant delays or cost overruns in current development projects. As of December 31, 2021 and 2020, no amounts were due under this guaranty.

### Operating deficit guaranty

The Corporation is obligated to make noninterest-bearing loans to cover operating cash shortfalls which are repayable through available cash flow if the projects operating reserves were depleted. The guarantees are on a per project basis for various lengths of time, as defined in the limited partnership agreements. As of December 31, 2021 and 2020, no amounts were due under this guaranty.

The following are the projects which are under the operating deficit guaranty and the maximum amount of the guaranty as of December 31, 2021:

|                                  |    | Expiration |      |
|----------------------------------|----|------------|------|
| HDP New Palace, LP               | \$ | 600,000    | 2025 |
| HDP Town & Country, LP           |    | 1,000,000  | 2024 |
| HDP West Park, LP                |    | 207,592    | 2025 |
| HDP Mariner's Village, LP        |    | 1,000,000  | 2026 |
| Total operating deficit guaranty | \$ | 2,807,592  |      |

#### Recapture guaranty

In the event of a recapture of tax credits previously received by the investor limited partners/members, the Corporation shall be obligated to reimburse the investor limited partner or investment member for any recaptured credits plus any associated penalties, interest or additional taxes due. The Corporation shall not be liable for a recapture event caused by a change in law or actions of the investor or special limited partner. As of December 31, 2021 and 2020, no amounts were due under this guaranty.

### Note 11 - Concentration of credit risk

The Corporation maintains cash with various financial institutions. All reserves are held in the Corporations' name. At times, these balances may exceed the federal insurance limits; however, the Corporation has not experienced any losses with respect to its bank balances in excess of

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances at December 31, 2021.

## Note 12 - Availability and liquidity

The following represents the Corporation's financial assets at December 31, 2021 and 2020:

|   | 2021                          | <br>2020                    |
|---|-------------------------------|-----------------------------|
| Cash and cash equivalents<br>Receivables  | \$<br>18,004,481<br>1,021,091 | \$<br>14,223,382<br>418,812 |
| Financial assets available to meet general expenditures over the next twelve months | \$<br>19,025,572              | \$<br>14,642,194            |

The Corporation's financial assets are intended to be sufficient to meet its general expenditures, liabilities and other obligations as they become due. As part of its liquidity plan, excess cash is invested in short-term investments, including money market accounts and certificates of deposit, or used as part of income generating programs.

## Note 13 - Commitments and contingencies

### **Rental assistance contracts**

Eight of the properties owned by the Corporation have entered into rental assistance contracts with HUD or SDHC. The contracts have various terms and require the affiliate projects to operate as a low-income housing property and to obtain approval of all rent increases from HUD or SDHC.

## Low-income housing tax credits

The low-income housing tax credits received by the Corporation are contingent on their ability to maintain compliance with applicable sections of Section 42. Failure to maintain compliance with occupant eligibility and/or unit gross rent, or to correct noncompliance within a specified time period, could result in recapture of previously taken tax credits plus interest. In addition, such potential noncompliance may require an adjustment to the contributed capital by the limited partner.

## Litigation

The Corporation is subject to lawsuits and claims, which arise out of the normal course of its activities. In the opinion of management, based upon the opinions of legal counsel, the disposition of any and all such actions, of which it is aware, will not have a material effect on the financial position of the Corporation.

#### Economic concentrations

The Corporation owns, operates and invests in rental property located in San Diego, California whose operations could be affected by changes in economic or other conditions in that geographical area or by changes in federal low-income housing subsidies or the demand for such housing.

#### COVID-19

In early 2020, an outbreak of a novel strain of coronavirus (COVID-19) emerged globally. As a result, events have occurred including mandates from federal, state and local authorities leading to an overall decline in economic activity. The Corporation is not able to estimate the length or severity of this outbreak and the related financial impact. As of December 31, 2021, the global pandemic is

### Notes to Consolidated Financial Statements December 31, 2021 and 2020

still ongoing. Management continues to monitor the results of operations to evaluate the economic impact of the pandemic on the Corporation.

### Note 14 - Subsequent events

Events that occur after the statement of financial position date but before the consolidated financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the statement of financial position date are recognized in the accompanying consolidated financial statements. Subsequent events which provide evidence about conditions that existed after the statement of financial position date, require disclosure in the accompanying notes. Management evaluated all activity of the Corporation through September 1, 2022, the date the consolidated financial statements were available to be issued, and concluded that no subsequent events have occurred that would require recognition in the consolidated financial statements or disclosure in the notes to consolidated financial statements.

Supplementary Information

|   | Housing<br>Development<br>Partners of San<br>Diego | ment HDP Mason<br>bf San Housing HDP New<br>of San Generation Dates LD Lease David LD Case Calina L |               | Casa Colina, LP | HDP Churchill,<br>LP | HDP Parker<br>Kier, LLC | HDP Broadway,<br>LP |               |
|---|--|---|---------------|-----------------|----------------------|-------------------------|---------------------|---------------|
| Assets                                      |  |   |               |                 |                      |                         |                     |               |
| Current assets                              |  |   |               |                 |                      |                         |                     |               |
| Cash and cash equivalents                   | \$ 9,086,009                                       | \$ 51,322   | \$ 716,012    | \$ 155,290      | \$ 231,068           | \$ 363,579              | \$ 144,230          | \$ 1,374,307  |
| Restricted deposits and funded reserves     |  |   |               |                 |                      |                         |                     |               |
| Restricted reserves                         | -  | -   | -             | -               | -                    | -                       | -                   | 57,264        |
| Tenant security deposits                    | -  | 9,936   | 42,225        | 30,151          | 23,367               | 76,009                  | 23,457              | 49,723        |
| Accounts receivable                         | 92,243   | 4,582   | 6,171         | 7,087           | 26,132               | 13,408                  | 1,023               | 17,795        |
| Deposits                                    | 64,947   | 2,000   | -             | -               | -                    | -                       | -                   | -             |
| Prepaid ground lease                        | -  | -   | -             | -               | 10,798               | -                       | -                   | 157,032       |
| Prepaid expenses                            | 4,508  | 5,123   | 20,216        | 22,453          | 28,604               | 16,726                  | 7,358               | 63,750        |
| Related party advances                      | 383,544  |   |               |                 |                      |                         | -                   | -             |
| Total current assets                        | 9,631,251  | 72,963  | 784,624       | 214,981         | 319,969              | 469,722                 | 176,068             | 1,719,871     |
| Noncurrent assets                           |  |   |               |                 |                      |                         |                     |               |
| Restricted deposits and funded reserves     |  |   |               |                 |                      |                         |                     |               |
| Restricted reserves                         | -  | 91,900  | 371,404       | 424,566         | 352,305              | 414,928                 | 78,203              | 1,462,641     |
| Escrow deposits                             | -  | -   | 7,862         | 15,900          | 22,253               | -                       | -                   | 31,426        |
| Tax credit fees, net                        | -  | -   | 30,743        | 4,099           | -                    | -                       | -                   | 31,285        |
| Deposits                                    | 10   | 2,578   | 13,710        | 6,000           | -                    | 6,000                   | 3,000               | -             |
| Developer fees receivable                   | 15,183,759   | -   | -             | -               | -                    | -                       | -                   | -             |
| Interest receivable                         | 973,023  | -   | -             | -               | -                    | -                       | -                   | -             |
| Investment in partnerships                  | -  | -   | -             | -               | -                    | -                       | -                   | -             |
| Notes receivable                            | 14,730,800   | -   | -             | -               | -                    | -                       | -                   | -             |
| Prepaid ground leases, less current portion | -  | -   | -             | -               | 496,695              | -                       | -                   | 2,403,599     |
| Property and equipment, net                 | 9,433  | 4,572,322   | 15,889,036    | 6,529,442       | 2,991,854            | 16,738,006              | -                   | 26,012,126    |
| Predevelopment costs                        | -  |   |               | -               |                      |                         |                     |               |
| Total noncurrent assets                     | 30,897,025   | 4,666,800   | 16,312,755    | 6,980,007       | 3,863,107            | 17,158,934              | 81,203              | 29,941,077    |
| Total assets                                | \$ 40,528,276                                      | \$ 4,739,763  | \$ 17,097,379 | \$ 7,194,988    | \$ 4,183,076         | \$ 17,628,656           | \$ 257,271          | \$ 31,660,948 |

|   | P Town &<br>ountry, LP | HDF | P West Park<br>LP | IDP Village<br>North, LLC | HD | P Quality Inn,<br>LLC | DP Mariner's<br>Village, LP | HDI | P ADU, LLC | Cor | Other<br>solidated<br>mpanies | EI   | limination  | С  | onsolidated<br>Total |
|---|------------------------|-----|-------------------|---------------------------|----|-----------------------|-----------------------------|-----|------------|-----|-------------------------------|------|-------------|----|----------------------|
| Assets                                      | <br>                   |     |                   |                           |    |                       |                             |     |            |     |                               |      |             |    |                      |
| Current assets                              |                        |     |                   |                           |    |                       |                             |     |            |     |                               |      |             |    |                      |
| Cash and cash equivalents                   | \$<br>176,373          | \$  | 119,794           | \$<br>1,434,156           | \$ | 896,795               | \$<br>2,849,720             | \$  | 303,799    | \$  | 102,027                       | \$   | -           | \$ | 18,004,481           |
| Restricted deposits and funded reserves     |                        |     |                   |                           |    |                       |                             |     |            |     |                               |      |             |    |                      |
| Restricted reserves                         | 116,152                |     | -                 | 81,256                    |    | -                     | -                           |     | -          |     | -                             |      | -           |    | 254,672              |
| Tenant security deposits                    | 114,559                |     | 29,706            | 79,494                    |    | 66,347                | 125,355                     |     | 3,263      |     | -                             |      | -           |    | 673,592              |
| Accounts receivable                         | 29,601                 |     | 29,683            | 11,058                    |    | 21,853                | 771,119                     |     | 19,180     |     | 86,159                        |      | (116,003)   |    | 1,021,091            |
| Deposits                                    | -                      |     | -                 | -                         |    | -                     | -                           |     | -          |     | -                             |      | -           |    | 66,947               |
| Prepaid ground lease                        | -                      |     | -                 | -                         |    | -                     | -                           |     | -          |     | -                             |      | -           |    | 167,830              |
| Prepaid expenses                            | 51,145                 |     | 11,202            | 35,438                    |    | 16,564                | 69,660                      |     | 3,429      |     | -                             |      | -           |    | 356,176              |
| Related party advances                      | <br>-                  |     | -                 | <br>-                     |    | 3,997                 | <br>-                       |     | -          |     | -                             |      | (387,541)   |    |                      |
| Total current assets                        | <br>487,830            |     | 190,385           | <br>1,641,402             |    | 1,005,556             | <br>3,815,854               |     | 329,671    |     | 188,186                       |      | (503,544)   |    | 20,544,789           |
| Noncurrent assets                           |                        |     |                   |                           |    |                       |                             |     |            |     |                               |      |             |    |                      |
| Restricted deposits and funded reserves     |                        |     |                   |                           |    |                       |                             |     |            |     |                               |      |             |    |                      |
| Restricted reserves                         | 574,457                |     | 240,725           | 1,068,770                 |    | 370,121               | 292,458                     |     | 4,500      |     | -                             |      | -           |    | 5,746,978            |
| Escrow deposits                             | 33,040                 |     | 1,704             | 141,125                   |    | 3,264,207             | 100,518                     |     | -          |     | -                             |      | -           |    | 3,618,035            |
| Tax credit fees, net                        | 65,812                 |     | 24,329            | -                         |    | -                     | 27,872                      |     | -          |     | -                             |      | -           |    | 184,140              |
| Deposits                                    | 13,500                 |     | -                 | 11,479                    |    | -                     | 16,324                      |     | -          |     | -                             |      | -           |    | 72,601               |
| Developer fees receivable                   | -                      |     | -                 | -                         |    | -                     | -                           |     | -          |     | -                             | (    | 15,183,759) |    | -                    |
| Interest receivable                         | -                      |     | -                 | -                         |    | -                     | -                           |     | -          |     | -                             |      | (973,023)   |    | -                    |
| Investment in partnerships                  | -                      |     | -                 | -                         |    | -                     | -                           |     | -          |     | (12,366)                      |      | 78,881      |    | 66,515               |
| Notes receivable                            | -                      |     | -                 | -                         |    | -                     | -                           |     | -          |     |                               | (    | 14,730,800) |    | -                    |
| Prepaid ground leases, less current portion | -                      |     | -                 | -                         |    | -                     | -                           |     | -          |     | -                             |      | -           |    | 2,900,294            |
| Property and equipment, net                 | 26,736,085             |     | 12,284,110        | 7,124,580                 |    | 10,018,960            | 41,648,498                  |     | 2,343,103  |     | -                             | (    | 33,847,778) |    | 139,049,777          |
| Predevelopment costs                        | <br>                   |     |                   | <br>                      |    |                       | <br>                        |     |            |     | -                             |      |             |    |                      |
| Total noncurrent assets                     | <br>27,422,894         |     | 12,550,868        | <br>8,345,954             |    | 13,653,288            | <br>42,085,670              |     | 2,347,603  |     | (12,366)                      | (    | 64,656,479) |    | 151,638,340          |
| Total assets                                | \$<br>27,910,724       | \$  | 12,741,253        | \$<br>9,987,356           | \$ | 14,658,844            | \$<br>45,901,524            | \$  | 2,677,274  | \$  | 175,820                       | \$ ( | 65,160,023) | \$ | 172,183,129          |

|   | Housing<br>Development<br>Partners of San<br>Diego | HDP Mason<br>Housing<br>Corporation | HDP New<br>Palace, LP | Logan Dev II, LP | Casa Colina, LP | HDP Churchill,<br>LP | HDP Parker<br>Kier, LLC | HDP Broadway,<br>LP |
|---|--|-------------------------------------|-----------------------|------------------|-----------------|----------------------|-------------------------|---------------------|
| Liabilities and Net Assets                        |  |                                     |                       |                  |                 |                      |                         |                     |
| Current liabilities                               |  |                                     |                       |                  |                 |                      |                         |                     |
| Accounts payable and accrued expenses             | \$ 39,023  | \$ 17,954                           | \$ 46,098             | \$ 21,375        | \$ 27,282       | \$ 38,870            | \$ 21,482               | \$ 93,897           |
| Contruction costs payable                         | -  | -                                   | -                     | -                | 18,650          | -                    | -                       | -                   |
| Accrued interest payable                          | -  | -                                   | 17,593                | 13,915           | 11,829          | -                    | -                       | 60,227              |
| Ground lease payable                              | -  | -                                   | -                     | -                | -               | -                    | -                       | -                   |
| Mortgages and notes payable, current              | -  | 23,000                              | 66,147                | 67,493           | 88,556          | -                    | -                       | 294,252             |
| Prepaid revenue                                   | -  | 606                                 | 10,204                | 1,568            | 1,599           | 8,917                | 2,950                   | 57,264              |
| Related party payables, current                   | 411,400  | 636                                 | 678,739               | 25,137           | 56,628          | 56,937               | 31,200                  | 240,987             |
| Tenant security deposits liability                |  | 9,039                               | 40,225                | 29,651           | 21,867          | 72,000               | 21,908                  | 48,046              |
| Total current liabilities                         | 450,423  | 51,235                              | 859,006               | 159,139          | 226,411         | 176,724              | 77,540                  | 794,673             |
| Noncurrent liabilities                            |  |                                     |                       |                  |                 |                      |                         |                     |
| Accrued interest payable                          | -  | 1,449,816                           | 550,186               | 1,518,920        | 17,299          | 969,828              | -                       | 123,056             |
| Deferred grant revenue                            | -  | -                                   | -                     | -                | -               | 8,184,731            | -                       | -                   |
| Deferred revenue - subground lease                | 5,220,000  | -                                   | -                     | -                | -               | -                    | -                       | -                   |
| Investment in partnerships                        | 3,065,084  | -                                   | -                     | -                | -               | -                    | -                       | -                   |
| Mortgages and notes payable, less current portion | -  | 4,918,833                           | 11,460,054            | 4,299,738        | 3,308,233       | 10,737,814           | -                       | 23,357,340          |
| Related party payable, less current portion       | 11,675,485   | 187,079                             | 829,893               |                  |                 |                      |                         |                     |
| Total noncurrent liabilities                      | 19,960,569   | 6,555,728                           | 12,840,133            | 5,818,658        | 3,325,532       | 19,892,373           |                         | 23,480,396          |
| Total liabilities                                 | 20,410,992   | 6,606,963                           | 13,699,139            | 5,977,797        | 3,551,943       | 20,069,097           | 77,540                  | 24,275,069          |
| Net Assets  |  |                                     |                       |                  |                 |                      |                         |                     |
| With donor restriction                            | -  | -                                   | -                     | -                | -               | -                    | -                       | -                   |
| Without donor restriction, controlling            | 20,117,284   | (1,867,200)                         | (699,114)             | (93)             | 714.001         | (939,537)            | 179,731                 | (490)               |
| Without donor restriction, noncontrolling         |  |                                     | 4,097,354             | 1,217,284        | (82,868)        | (1,500,904)          |                         | 7,386,369           |
| Total net assets                                  | 20,117,284   | (1,867,200)                         | 3,398,240             | 1,217,191        | 631,133         | (2,440,441)          | 179,731                 | 7,385,879           |
| Total liabilities and net assets                  | \$ 40,528,276                                      | \$ 4,739,763                        | \$ 17,097,379         | \$ 7,194,988     | \$ 4,183,076    | \$ 17,628,656        | \$ 257,271              | \$ 31,660,948       |

|   | HDP Town &<br>Country, LP | HDP West Park<br>LP | HDP Village<br>North, LLC | HDP Quality Inn,<br>LLC | HDP Mariner's<br>Village, LP | HDP ADU, LLC | Other<br>Consolidated<br>Companies | Elimination     | Consolidated<br>Total |
|---|---------------------------|---------------------|---------------------------|-------------------------|------------------------------|--------------|------------------------------------|-----------------|-----------------------|
| Liabilities and Net Assets                        |                           |                     |                           |                         |                              |              |                                    |                 |                       |
| Current liabilities                               |                           |                     |                           |                         |                              |              |                                    |                 |                       |
| Accounts payable and accrued expenses             | \$ 53,519                 | \$ 38,890           | \$ 37,724                 | \$ 37,955               | \$ 76,270                    | \$ 4,142     | \$ 13,275                          | \$-             | \$ 567,756            |
| Contruction costs payable                         | -                         | -                   | -                         | 892,854                 | 539,152                      | 284,051      | -                                  | -               | 1,734,707             |
| Accrued interest payable                          | -                         | 5,409               | 33,892                    | 17,377                  | 93,606                       | -            | -                                  | -               | 253,848               |
| Ground lease payable                              | -                         | -                   | -                         | -                       | -                            | -            | -                                  | -               | -                     |
| Mortgages and notes payable, current              | 209,303                   | 18,001              | 123,037                   | 85,434                  | 19,300,000                   | -            | -                                  | -               | 20,275,223            |
| Prepaid revenue                                   | 125,714                   | 2,992               | 2,322                     | -                       | 17,293                       | 378          | -                                  | -               | 231,807               |
| Related party payables, current                   | 11,100                    | 402,978             | 73,220                    | 1,122,053               | 463,622                      | 627          | 69,065                             | (2,553,075)     | 1,091,254             |
| Tenant security deposits liability                | 110,534                   | 28,206              | 79,493                    | 64,847                  | 125,353                      | 3,263        |                                    |                 | 654,432               |
| Total current liabilities                         | 510,170                   | 496,476             | 349,688                   | 2,220,520               | 20,615,296                   | 292,461      | 82,340                             | (2,553,075)     | 24,809,027            |
| Noncurrent liabilities                            |                           |                     |                           |                         |                              |              |                                    |                 |                       |
| Accrued interest payable                          | -                         | 150,119             | -                         | 477,103                 | -                            | -            | -                                  | (123,749)       | 5,132,578             |
| Deferred grant revenue                            | -                         | -                   | 2,118,641                 | 360,658                 | -                            | 1,197,500    | -                                  | -               | 11,861,530            |
| Deferred revenue - subground lease                | -                         | -                   | -                         | -                       | -                            | -            | -                                  | (5,220,000)     | -                     |
| Investment in partnerships                        | -                         | -                   | -                         | -                       | -                            | -            | -                                  | (3,065,084)     | -                     |
| Mortgages and notes payable, less current portion | 14,287,738                | 4,664,842           | 8,412,367                 | 11,833,395              | 19,099,301                   | -            | -                                  | (7,840,029)     | 108,539,626           |
| Related party payable, less current portion       | 3,852,245                 | 74,025              |                           |                         | 8,190,987                    |              |                                    | (24,809,714)    |                       |
| Total noncurrent liabilities                      | 18,139,983                | 4,888,986           | 10,531,008                | 12,671,156              | 27,290,288                   | 1,197,500    |                                    | (41,058,576)    | 125,533,734           |
| Total liabilities                                 | 18,650,153                | 5,385,462           | 10,880,696                | 14,891,676              | 47,905,584                   | 1,489,961    | 82,340                             | (43,611,651)    | 150,342,761           |
| Net Assets  |                           |                     |                           |                         |                              |              |                                    |                 |                       |
| With donor restriction                            | -                         | -                   | -                         | -                       | -                            | -            | -                                  | -               | -                     |
| Without donor restriction, controlling            | (1,958,100)               | 3,451,645           | (893,340)                 | (232,832)               | (3,076,320)                  | 1,187,313    | 85,335                             | (21,548,372)    | (5,480,089)           |
| Without donor restriction, noncontrolling         | 11,218,671                | 3,904,146           |                           | -                       | 1,072,260                    | -            | 8,145                              |                 | 27,320,457            |
| Total net assets                                  | 9,260,571                 | 7,355,791           | (893,340)                 | (232,832)               | (2,004,060)                  | 1,187,313    | 93,480                             | (21,548,372)    | 21,840,368            |
| Total liabilities and net assets                  | \$ 27,910,724             | \$ 12,741,253       | \$ 9,987,356              | \$ 14,658,844           | \$ 45,901,524                | \$ 2,677,274 | \$ 175,820                         | \$ (65,160,023) | \$ 172,183,129        |

| <u>Assets</u>  | Housing<br>Development<br>Partners of San<br>Diego | HDP Mason<br>Housing<br>Corporation | HDP New<br>Palace, LP | Logan Dev II,<br>LP | Casa Colina,<br>LP | HDP Churchill,<br>LP | HDP Parker<br>Kier, LLC | HDP Broadway,<br>LP | HDP Town &<br>Country, LP |
|--|--|-------------------------------------|-----------------------|---------------------|--------------------|----------------------|-------------------------|---------------------|---------------------------|
| Current assets   |  |                                     |                       |                     |                    |                      |                         |                     |                           |
| Cash and cash equivalents<br>Restricted deposits and funded reserves | \$ 7,683,865                                       | \$ 47,081                           | \$ 236,118            | \$ 243,523          | \$ 236,568         | \$ 277,334           | \$ 138,194              | \$ 723,100          | \$ 137,681                |
| Restricted reserves  | -  | -                                   | -                     | -                   | -                  | -                    | -                       | -                   | 21,561                    |
| Tenant security deposits   | -  | 9,720                               | 32,544                | 28,702              | 23,370             | 65,295               | 21,633                  | 48,399              | 113,210                   |
| Accounts receivable  | 137,470  | 1,654                               | 3,679                 | 1,925               | 25,642             | 15,872               | 2,293                   | 27,981              | 11,968                    |
| Deposits   | 4,787  | 2,000                               | -                     | -                   | -                  | -                    | -                       | -                   | -                         |
| Prepaid ground lease   | -  | -                                   | -                     | -                   | 10,798             | -                    | -                       | 184,606             | -                         |
| Prepaid expenses   | 2,641  | 6,486                               | 17,417                | 20,847              | 24,127             | 15,161               | 6,723                   | 56,199              | 43,790                    |
| Related party advances   | 560,398  |                                     |                       |                     | 1,047              |                      |                         |                     |                           |
| Total current assets   | 8,389,161  | 66,941                              | 289,758               | 294,997             | 321,552            | 373,662              | 168,843                 | 1,040,285           | 328,210                   |
| Noncurrent assets<br>Restricted deposits and funded reserves         |  |                                     |                       |                     |                    |                      |                         |                     |                           |
| Restricted reserves  | -  | 83,200                              | 331,299               | 440,707             | 381,137            | 374,324              | 68,288                  | 1,406,467           | 528,713                   |
| Escrow deposits  | -  | -                                   | 640,225               | 450                 | 19,553             | -                    | -                       | 13,517              | 34,278                    |
| Tax credit fees, net   | -  | -                                   | 33,538                | 6,832               | -                  | -                    | -                       | 39,274              | 68,509                    |
| Deposits   | 10   | 2,578                               | 13,710                | 6,000               | -                  | 6,000                | 3,000                   | -                   | 13,500                    |
| Developer fees receivable  | 11,702,583   | -                                   | -                     | -                   | -                  | -                    | -                       | -                   | -                         |
| Interest receivable  | 631,586  | -                                   | -                     | -                   | -                  | -                    | -                       | -                   | -                         |
| Investment in partnerships   | -  | -                                   | -                     | -                   | -                  | -                    | -                       | -                   | -                         |
| Notes receivable   | 14,897,968   | -                                   | -                     | -                   | -                  | -                    | -                       | -                   | -                         |
| Prepaid ground leases, less current portion                          | -  | -                                   | -                     | -                   | 507,493            | -                    | -                       | 2,533,057           | -                         |
| Property and equipment, net  | 7,855  | 4,692,817                           | 16,368,709            | 6,752,360           | 3,041,032          | 17,252,655           | -                       | 26,853,049          | 27,610,943                |
| Predevelopment costs   | 44,306   |                                     |                       |                     |                    |                      |                         |                     |                           |
| Total noncurrent assets  | 27,284,308   | 4,778,595                           | 17,387,481            | 7,206,349           | 3,949,215          | 17,632,979           | 71,288                  | 30,845,364          | 28,255,943                |
| Total assets   | \$ 35,673,469                                      | \$ 4,845,536                        | \$ 17,677,239         | \$ 7,501,346        | \$ 4,270,767       | \$ 18,006,641        | \$ 240,131              | \$ 31,885,649       | \$ 28,584,153             |

|   | HDP West Park<br>LP | HDP Village<br>North, LLC | HDP Quality<br>Inn, LLC | HDP Mariner's<br>Village, LP | HDP ADU,<br>LLC | Other<br>Consolidated<br>Companies | Elimination     | Consolidated<br>Total |
|---|---------------------|---------------------------|-------------------------|------------------------------|-----------------|------------------------------------|-----------------|-----------------------|
| Assets                                      |                     |                           |                         |                              |                 |                                    |                 |                       |
| Current assets                              |                     |                           |                         |                              |                 |                                    |                 |                       |
| Cash and cash equivalents                   | \$ 83,514           | \$ 1,219,686              | \$ 482,760              | \$ 1,643,640                 | \$ 1,050,729    | \$ 19,589                          | \$-             | \$ 14,223,382         |
| Restricted deposits and funded reserves     |                     |                           |                         |                              |                 |                                    | -               |                       |
| Restricted reserves                         | -                   | 79,629                    | -                       | -                            | -               | -                                  | -               | 101,190               |
| Tenant security deposits                    | 32,156              | 72,169                    | 61,819                  | 117,345                      | 3,263           | -                                  | -               | 629,625               |
| Accounts receivable                         | 101,845             | 12,649                    | 39,209                  | 14,571                       | 4,674           | 119,622                            | (102,242)       | 418,812               |
| Deposits                                    | -                   | -                         | -                       | -                            | -               | -                                  | -               | 6,787                 |
| Prepaid ground lease                        | -                   | -                         | -                       | -                            | -               | -                                  | -               | 195,404               |
| Prepaid expenses                            | 7,768               | 32,565                    | 14,888                  | -                            | 1,999           | -                                  | -               | 250,611               |
| Related party advances                      |                     |                           |                         |                              |                 |                                    | (561,445)       |                       |
| Total current assets                        | 225,283             | 1,416,698                 | 598,676                 | 1,775,556                    | 1,060,665       | 139,211                            | (663,687)       | 15,825,811            |
| Noncurrent assets                           |                     |                           |                         |                              |                 |                                    |                 |                       |
| Restricted deposits and funded reserves     |                     |                           |                         |                              |                 |                                    |                 |                       |
| Restricted reserves                         | 301                 | 876,302                   | 324,125                 | 172,031                      | 960             | -                                  | -               | 4,987,854             |
| Escrow deposits                             | 1,704               | 99,000                    | 7,819,260               | 845,094                      | -               | -                                  | -               | 9,473,081             |
| Tax credit fees, net                        | 26,165              | -                         | -                       | 28,529                       | -               | -                                  | -               | 202,847               |
| Deposits                                    | -                   | 11,479                    | -                       | 20,399                       | -               | -                                  | -               | 76,676                |
| Developer fees receivable                   | -                   | -                         | -                       | -                            | -               | -                                  | (11,702,583)    | -                     |
| Interest receivable                         | -                   | -                         | -                       | -                            | -               | -                                  | (631,586)       | -                     |
| Investment in partnerships                  | -                   | -                         | -                       | -                            | -               | 841                                | 62,563          | 63,404                |
| Notes receivable                            | -                   | -                         | -                       | -                            | -               | -                                  | (14,897,968)    | -                     |
| Prepaid ground leases, less current portion | -                   | -                         | -                       | -                            | -               | -                                  | -               | 3,040,550             |
| Property and equipment, net                 | 12,704,886          | 7,988,573                 | 4,883,638               | 28,272,610                   | 1,308,862       | -                                  | (30,809,399)    | 126,928,590           |
| Predevelopment costs                        |                     |                           |                         |                              |                 |                                    | (41,876)        | 2,430                 |
| Total noncurrent assets                     | 12,733,056          | 8,975,354                 | 13,027,023              | 29,338,663                   | 1,309,822       | 841                                | (58,020,849)    | 144,775,432           |
| Total assets                                | \$ 12,958,339       | \$ 10,392,052             | \$ 13,625,699           | \$ 31,114,219                | \$ 2,370,487    | \$ 140,052                         | \$ (58,684,536) | \$ 160,601,243        |

| Liabilities and Net Assets  | Housing<br>Development<br>Partners of San<br>Diego | HDP Mason<br>Housing<br>Corporation | HDP New<br>Palace, LP  | Logan Dev II,<br>LP | Casa Colina,<br>LP | HDP Churchill,<br>LP     | HDP Parker<br>Kier, LLC | HDP Broadway,<br>LP | HDP Town &<br>Country, LP |
|---|--|-------------------------------------|------------------------|---------------------|--------------------|--------------------------|-------------------------|---------------------|---------------------------|
|   |  |                                     |                        |                     |                    |                          |                         |                     |                           |
| Current liabilities   |  |                                     |                        |                     |                    |                          |                         |                     |                           |
| Accounts payable and accrued expenses   | 47,572   | 17,761                              | 43,637                 | 27,331              | 29,434             | 38,932                   | 21,056                  | 53,979              | 55,691                    |
| Contruction costs payable   | -  | -                                   | -                      | -                   | -                  | -                        | -                       | -                   | -                         |
| Accrued interest payable  | -  | -                                   | 17,826                 | 14,221              | 12,225             | -                        | -                       | 61,280              | -                         |
| Ground lease payable  | -  | -                                   | -                      | -                   | -                  | -                        | -                       | -                   | -                         |
| Mortgages and notes payable, current  | -  | 23,000                              | 63,292                 | 63,789              | 83,678             | -                        | -                       | 281,356             | 200,031                   |
| Prepaid revenue   | -  | 1                                   | 6,566                  | 2,032               | 1,547              | 1,182                    | 691                     | 2,761               | 14,594                    |
| Related party payables, current   | 244,141  | 59,582                              | 883,740                | 24,223              | 16,266             | 50,900                   | 28,513                  | 222,996             | 10,305                    |
| Tenant security deposits liability  |  | 9,164                               | 31,039                 | 28,672              | 21,943             | 64,000                   | 21,078                  | 46,871              | 108,191                   |
| Total current liabilities   | 291,713  | 109,508                             | 1,046,100              | 160,268             | 165,093            | 155,014                  | 71,338                  | 669,243             | 388,812                   |
| Noncurrent liabilities  |  |                                     |                        |                     |                    |                          |                         |                     |                           |
| Accrued interest payable  | -  | 1,301,800                           | 422,681                | 1,514,486           | 20,388             | 807,180                  | -                       | 120,381             | -                         |
| Deferred grant revenue  | -  | -                                   | -                      | -                   | -                  | 8,429,915                | -                       | -                   | -                         |
| Deferred revenue - subground lease  | 5,220,000  | -                                   | -                      | -                   | -                  | -                        | -                       | -                   | -                         |
| Investment in partnerships  | 2,419,651  | -                                   | -                      | -                   | -                  | -                        | -                       | -                   | -                         |
| Mortgages and notes payable, less current portion                                   | -  | 4,941,499                           | 11,507,820             | 4,442,237           | 3,443,481          | 10,746,399               | -                       | 23,725,417          | 14,485,751                |
| Related party payable, less current portion   | 8,618,214  | 187,078                             | 911,958                |                     |                    | 2,304                    | -                       |                     | 3,997,867                 |
| Total noncurrent liabilities  | 16,257,865   | 6,430,377                           | 12,842,459             | 5,956,723           | 3,463,869          | 19,985,798               |                         | 23,845,798          | 18,483,618                |
| Total liabilities   | 16,549,578   | 6,539,885                           | 13,888,559             | 6,116,991           | 3,628,962          | 20,140,812               | 71,338                  | 24,515,041          | 18,872,430                |
| Net Assets  |  |                                     |                        |                     |                    |                          |                         |                     |                           |
| With donor restriction  | _  | -                                   | -                      | -                   | -                  | -                        | -                       | _                   | -                         |
| Without donor restriction, controlling<br>Without donor restriction, noncontrolling | 19,123,891<br>-                                    | (1,694,349)<br>-                    | (699,075)<br>4,487,755 | (76)<br>1,384,431   | 641,805<br>-       | (939,512)<br>(1,194,659) | 168,793<br>-            | (492)<br>7,371,100  | (1,812,462)<br>11,524,185 |
| Total net assets  | \$ 19,123,891                                      | \$ (1,694,349)                      | \$ 3,788,680           | \$ 1,384,355        | \$ 641,805         | \$ (2,134,171)           | \$ 168,793              | \$ 7,370,608        | \$ 9,711,723              |
| Total liabilities and net assets  | \$ 35,673,469                                      | \$ 4,845,536                        | \$ 17,677,239          | \$ 7,501,346        | \$ 4,270,767       | \$ 18,006,641            | \$ 240,131              | \$ 31,885,649       | \$ 28,584,153             |

|   | HDP West Park<br>LP | HDP Village<br>North, LLC | HDP Quality<br>Inn, LLC | HDP Mariner's<br>Village, LP | HDP ADU,<br>LLC | Other<br>Consolidated<br>Companies | Elimination     | Consolidated<br>Total |
|---|---------------------|---------------------------|-------------------------|------------------------------|-----------------|------------------------------------|-----------------|-----------------------|
| Liabilities and Net Assets                        |                     |                           |                         |                              |                 |                                    |                 |                       |
| Current liabilities                               |                     |                           |                         |                              |                 |                                    |                 |                       |
| Accounts payable and accrued expenses             | 22,431              | 38,427                    | 31,145                  | 82,615                       | 6,600           | 15,511                             | -               | 532,122               |
| Contruction costs payable                         | 45,010              | -                         | 887,930                 | 3,006,357                    | -               | -                                  | -               | 3,939,297             |
| Accrued interest payable                          | 9,691               | 34,352                    | 17,647                  | 68,937                       | -               | -                                  | -               | 236,179               |
| Ground lease payable                              | -                   | -                         | -                       | -                            | -               | -                                  | -               | -                     |
| Mortgages and notes payable, current              | 2,613,042           | 117,513                   | 13,936                  | -                            | -               | -                                  | -               | 3,459,637             |
| Prepaid revenue                                   | 1,779               | 10,313                    | 2,766                   | 27,326                       | -               | -                                  | -               | 71,558                |
| Related party payables, current                   | 1,054,925           | 58,181                    | 515,786                 | 1,168,261                    | 26,532          | 26,782                             | (3,488,738)     | 902,395               |
| Tenant security deposits liability                | 30,651              | 72,168                    | 60,310                  | 117,344                      | 3,263           |                                    |                 | 614,694               |
| Total current liabilities                         | 3,777,529           | 330,954                   | 1,529,520               | 4,470,840                    | 36,395          | 42,293                             | (3,488,738)     | 9,755,882             |
| Noncurrent liabilities                            |                     |                           |                         |                              |                 |                                    |                 |                       |
| Accrued interest payable                          | 6,388               | -                         | 257,897                 | -                            | -               | -                                  | (122,528)       | 4,328,673             |
| Deferred grant revenue                            | -                   | 2,175,773                 | 362,926                 | -                            | 1,200,000       | -                                  | (364,849)       | 11,803,765            |
| Deferred revenue - subground lease                | -                   | -                         | -                       | -                            | -               | -                                  | (5,220,000)     | -                     |
| Investment in partnerships                        | -                   | -                         | -                       | -                            | -               | -                                  | (2,419,651)     | -                     |
| Mortgages and notes payable, less current portion | 4,653,708           | 8,530,251                 | 11,552,781              | 24,529,734                   | -               | -                                  | (8,004,893)     | 114,554,185           |
| Related party payable, less current portion       | 303,275             |                           |                         | 3,477,355                    |                 |                                    | (17,498,051)    |                       |
| Total noncurrent liabilities                      | 4,963,371           | 10,706,024                | 12,173,604              | 28,007,089                   | 1,200,000       |                                    | (33,629,972)    | 130,686,623           |
| Total liabilities                                 | 8,740,900           | 11,036,978                | 13,703,124              | 32,477,929                   | 1,236,395       | 42,293                             | (37,118,710)    | 140,442,505           |
| Net Assets  |                     |                           |                         |                              |                 |                                    |                 |                       |
| With donor restriction                            |                     |                           |                         |                              |                 |                                    |                 |                       |
| Without donor restriction, controlling            | 3,807,464           | -<br>(644,926)            | (77,425)                | (2,435,970)                  | -<br>1,134,092  | -<br>89,567                        | (21,565,826)    | (4,904,501)           |
| Without donor restriction, controlling            | 409.975             | (044,920)                 | (11,423)                | 1,072,260                    | 1,134,092       | 8.192                              | (21,303,020)    | 25,063,239            |
| Without donor restriction, noncontrolling         | 403,313             |                           |                         | 1,072,200                    |                 | 0,132                              |                 | 20,000,200            |
| Total net assets                                  | \$ 4,217,439        | \$ (644,926)              | \$ (77,425)             | \$ (1,363,710)               | \$ 1,134,092    | \$ 97,759                          | \$ (21,565,826) | \$ 20,158,738         |
| Total liabilities and net assets                  | \$ 12,958,339       | \$ 10,392,052             | \$ 13,625,699           | \$ 31,114,219                | \$ 2,370,487    | \$ 140,052                         | \$ (58,684,536) | \$ 160,601,243        |

|                                      | Housing<br>Development<br>Partners of San<br>Diego | HDP Mason<br>Housing<br>Corporation | HDP New<br>Palace, LP | Logan Dev II, LP | Casa Colina, LP | HDP Churchill,<br>LP | HDP Parker<br>Kier, LLC | HDP Broadway,<br>LP |
|--------------------------------------|--|-------------------------------------|-----------------------|------------------|-----------------|----------------------|-------------------------|---------------------|
| Revenue and support                  |  |                                     |                       |                  |                 |                      |                         |                     |
| Rental income                        | \$ 1   | \$ 255,445                          | \$ 1,123,088          | \$ 838,939       | \$ 1,003,733    | \$ 969,825           | \$ 460,619              | \$ 3,639,467        |
| Developer fees                       | 2,786,541  | -                                   | -                     | -                | -               | -                    | -                       | -                   |
| Grant income                         | -  | -                                   | -                     | -                | -               | 245,184              | -                       | -                   |
| Interest income                      | 644,564  | 201                                 | 152                   | 65               | 410             | 1,168                | 15                      | 1,635               |
| Note forgiveness                     | -  | 23,000                              | -                     | -                | -               | -                    | -                       | -                   |
| Management fees                      | 123,354  | -                                   | -                     | -                | -               | -                    | -                       | -                   |
| Miscellaneous income                 | -  | 85                                  | 659                   | 387              | 327             | 505                  | 3,924                   | 5,579               |
| Resident services                    | -  | -                                   | -                     | -                | 75,825          | -                    | -                       | -                   |
| Share of income from partnerships    | (413,284)  |                                     |                       |                  |                 |                      |                         |                     |
| Total revenue and support            | 3,141,176  | 278,731                             | 1,123,899             | 839,391          | 1,080,295       | 1,216,682            | 464,558                 | 3,646,681           |
| Expenses                             |  |                                     |                       |                  |                 |                      |                         |                     |
| Program services                     |  |                                     |                       |                  |                 |                      |                         |                     |
| Salaries                             | -  | 25,432                              | 133,147               | 85,120           | 125,685         | 133,101              | 74,970                  | 186,232             |
| Payroll taxes                        | -  | 2,299                               | 4,993                 | 3,128            | 5,448           | 5,778                | 2,775                   | 8,609               |
| Employee benefits                    | -  | 3,226                               | 23,153                | 12,145           | 28,941          | 29,271               | 9,761                   | 48,373              |
| Consultants                          | 533,284  | 828                                 | 1,644                 | 828              | 8,777           | 828                  | -                       | 17,990              |
| Office expenses                      | 153  | 3,657                               | 8,648                 | 5,226            | 9,959           | 7,948                | 4,436                   | 15,003              |
| Training, travel and parking         | _  | 368                                 | 2,311                 | 718              | 4,654           | 756                  | 517                     | 3,453               |
| Resident services                    | -  | 1,346                               | 20,514                | 2,448            | 77,977          | 2,550                | 1,879                   | 60,046              |
| Relocation cost                      | -  | -                                   | 4,174                 | -                | -               | -                    | -                       | 2,574               |
| Repairs and maintenance              | -  | 28,070                              | 69,721                | 92,888           | 98.772          | 145.070              | 100.332                 | 338,148             |
| Supplies                             | -  | 5,683                               | 4,775                 | 44,036           | 62,697          | 9,770                | 5,201                   | 15,772              |
| Utilities and telephone              | -  | 49,777                              | 113,979               | 124,102          | 96,413          | 106,207              | 78,315                  | 327,444             |
| Property tax and insurance           | -  | 11,521                              | 25,926                | 34,596           | 40.148          | 23,294               | 10,299                  | 73,222              |
| Interest                             |  | 153,307                             | 480,280               | 262,480          | 192,241         | 332,541              | -                       | 1,041,178           |
| Legal and accounting                 | 918  | 4,330                               | 4,690                 | 793              | -               | 3,059                | 2,059                   | 4,100               |
| Bad debt expense                     | -  | 11,836                              | 5,121                 | 8,909            | _               | 14,485               | 8,566                   | -                   |
| Ground lease expense                 | 23,427   | -                                   | -                     | -                | 31,956          | 44,708               | 20,571                  | 383.461             |
| Advertising and marketing            | -  | -                                   | 651                   | -                | 3,461           | -                    | -                       | 1.174               |
| Miscellaneous administrative expense | 20,261   | 1,442                               | 25,854                | 23,986           | 3,818           | 15,923               | 4,046                   | 27,423              |
| Depreciation and amortization        | -  | 120,495                             | 482,468               | 225,651          | 106,144         | 514,649              |                         | 854,017             |
| Total program services               | 578,043  | 423,617                             | 1,412,049             | 927,054          | 897,091         | 1,389,938            | 323,727                 | 3,408,219           |

|                                      | HDP Town &<br>Country, LP | HDP West Parl<br>LP | HDP Village<br>North, LLC | HDP Quality Inn,<br>LLC | HDP Mariner's<br>Village, LP | HDP ADU, LLC | Other<br>Consolidated<br>Companies | Elimination | Consolidated<br>Total |
|--------------------------------------|---------------------------|---------------------|---------------------------|-------------------------|------------------------------|--------------|------------------------------------|-------------|-----------------------|
| Revenue and support                  |                           |                     |                           |                         |                              |              |                                    |             |                       |
| Rental income                        | \$ 2,304,163              | \$ 542,032          | \$ 1,557,613              | \$ 1,068,307            | \$ 2,797,135                 | \$ 88,197    | \$-                                | \$-         | \$ 16,648,564         |
| Developer fees                       | -                         | -                   | -                         | -                       | -                            | -            | -                                  | (1,149,839) | 1,636,702             |
| Grant income                         | -                         | -                   | 57,132                    | 2,268                   | -                            | 2,500        | -                                  | -           | 307,084               |
| Interest income                      | 155                       | 75                  | 163                       | 77                      | 57                           | -            | -                                  | (644,118)   | 4,619                 |
| Note forgiveness                     | -                         | -                   | -                         | -                       | -                            | -            | -                                  | -           | 23,000                |
| Management fees                      | -                         | -                   | -                         | -                       | -                            | -            | 108,659                            | (104,109)   | 127,904               |
| Miscellaneous income                 | 1,328                     | 107                 | 27,020                    | 185                     | 11,879                       | 9            | -                                  | -           | 51,994                |
| Resident services                    | -                         | -                   | -                         | -                       | -                            | -            | -                                  | -           | 75,825                |
| Share of income from partnerships    |                           |                     |                           |                         |                              |              | 72,133                             | 346,736     | 5,585                 |
| Total revenue and support            | 2,305,646                 | 542,214             | 1,641,928                 | 1,070,837               | 2,809,071                    | 90,706       | 180,792                            | (1,551,330) | 18,881,277            |
| Expenses                             |                           |                     |                           |                         |                              |              |                                    |             |                       |
| Program services                     |                           |                     |                           |                         |                              |              |                                    |             |                       |
| Salaries                             | 187,124                   | 74,641              |                           | 136,068                 | 180,884                      | -            | -                                  | -           | 1,449,408             |
| Payroll taxes                        | 6,850                     | 3,906               | 8,586                     | 7,108                   | 14,974                       | -            | -                                  | -           | 74,454                |
| Employee benefits                    | 19,527                    | 18,538              |                           | 27,891                  | 41,671                       | -            | -                                  | -           | 285,751               |
| Consultants                          | 828                       | 7,750               | ,                         | 1,907                   | 235,900                      | 53,105       | -                                  | -           | 865,666               |
| Office expenses                      | 9,537                     | 6,126               | ,                         | 10,396                  | 10,088                       | 3,003        | -                                  | -           | 105,004               |
| Training, travel and parking         | 1,449                     | 875                 | , -                       | 2,814                   | 747                          | -            | -                                  | -           | 19,816                |
| Resident services                    | 52,112                    | 14,408              | 32,938                    | 2,602                   | 4,041                        | 880          | -                                  | -           | 273,741               |
| Relocation cost                      | -                         | -                   | -                         | 742                     | -                            | -            | -                                  | -           | 7,490                 |
| Repairs and maintenance              | 193,729                   | 73,871              | 71,042                    | 121,456                 | 144,144                      | 14,144       | -                                  | -           | 1,491,387             |
| Supplies                             | 55,868                    | 6,079               | , -                       | 9,059                   | 7,259                        | 179          | -                                  | -           | 237,806               |
| Utilities and telephone              | 230,382                   | 69,422              |                           | 82,768                  | 264,106                      | -            | -                                  | -           | 1,628,396             |
| Property tax and insurance           | 70,689                    | 10,624              | ,                         | 18,393                  | 98,555                       | 8,004        | -                                  | -           | 470,407               |
| Interest                             | 701,839                   | 241,637             | ,                         | 486,514                 | 809,548                      | -            | -                                  | (303,900)   | 4,804,351             |
| Legal and accounting                 | 738                       | 9,251               | ,                         | 6,480                   | 105                          | 12,000       | -                                  | -           | 57,221                |
| Bad debt expense                     | 64,598                    | 1,329               | ,                         | 20,333                  | 2,295                        | -            | -                                  | -           | 156,228               |
| Ground lease expense                 | -                         | 1                   | 72,584                    | 46,353                  | 249,546                      | -            | -                                  | -           | 872,607               |
| Advertising and marketing            | 42                        | 447                 |                           | 862                     | 327                          | -            | -                                  | -           | 7,609                 |
| Miscellaneous administrative expense | 26,482                    | 25,392              |                           | 2,025                   | 52,767                       | 250          | -                                  | -           | 250,829               |
| Depreciation and amortization        | 877,555                   | 422,612             | 863,993                   | 116,622                 | 1,146,323                    | 33,356       |                                    | (983,296)   | 4,780,589             |
| Total program services               | 2,499,349                 | 986,909             | 1,791,366                 | 1,100,393               | 3,263,280                    | 124,921      |                                    | (1,287,196) | 17,838,760            |

|   | Housing<br>Development<br>Partners of San<br>Diego | HDP Mason<br>Housing<br>Corporation | HDP New<br>Palace, LP | Logan Dev II, LP     | Casa Colina, LP   | HDP Churchill,<br>LP | HDP Parker<br>Kier, LLC | HDP Broadway,<br>LP |
|---|--|-------------------------------------|-----------------------|----------------------|-------------------|----------------------|-------------------------|---------------------|
| Management and general  |  |                                     |                       |                      |                   |                      |                         |                     |
| Consultants   | 1,104,249  | -                                   | 4,205                 | -                    | 5,331             | -                    | -                       | 13,324              |
| Rent  | 75,412   | -                                   | -                     | -                    | -                 | -                    | -                       | -                   |
| Office expenses   | 28,791   | 2,908                               | 2,488                 | 3,774                | 611               | 1,876                | 3,366                   | 2,319               |
| Training, travel and parking  | 21,965   | 2,434                               | -                     | -                    | -                 | -                    | -                       | -                   |
| Property and partnership management                                     | -  | 11,255                              | 81,072                | 61,968               | 73,113            | 59,814               | 32,075                  | 152,017             |
| Repairs and maintenance   | 1,566  | -                                   | -                     | -                    | -                 | -                    | -                       | -                   |
| Utilities and telephone   | 9,508  | -                                   | -                     | -                    | -                 | -                    | -                       | -                   |
| Property tax and insurance  | 10,083   | 18                                  | 1,636                 | 859                  | 835               | 1,223                | 1,700                   | 25,450              |
| Legal and accounting  | 53,201   | 11,350                              | 12,500                | 12,900               | 30,950            | 13,452               | 4,318                   | 29,446              |
| Miscellaneous administrative expense                                    | 259,847  | -                                   | 389                   | -                    | 160               | 1,980                | -                       | 635                 |
| Depreciation and amortization   | 5,118  |                                     |                       |                      |                   |                      |                         |                     |
| Total management and general  | 1,569,740  | 27,965                              | 102,290               | 79,501               | 111,000           | 78,345               | 41,459                  | 223,191             |
| Total expenses  | 2,147,783  | 451,582                             | 1,514,339             | 1,006,555            | 1,008,091         | 1,468,283            | 365,186                 | 3,631,410           |
| Change in net assets  | \$ 993,393   | \$ (172,851)                        | \$ (390,440)          | \$ (167,164)         | \$ 72,204         | \$ (251,601)         | \$ 99,372               | \$ 15,271           |
| Change in net assets controlling<br>Change in net assets noncontrolling | \$   | \$ (172,851)<br>                    | \$ (39)<br>(390,401)  | \$ (17)<br>(167,147) | \$     72,204<br> | \$ (25)<br>(251,576) | \$ 99,372<br>-          | \$                  |
| Change in net assets  | \$ 993,393   | \$ (172,851)                        | \$ (390,440)          | \$ (167,164)         | \$ 72,204         | \$ (251,601)         | \$ 99,372               | \$ 15,271           |

|   | HDP Tow<br>Country, |                | HDP West Park<br>LP       | IDP Village<br>lorth, LLC | HDF | P Quality Inn,<br>LLC | <br>P Mariner's<br>′illage, LP | HDP A | DU, LLC       | Con | Other<br>solidated<br>mpanies | E  | limination     | C  | onsolidated<br>Total     |
|---|---------------------|----------------|---------------------------|---------------------------|-----|-----------------------|--------------------------------|-------|---------------|-----|-------------------------------|----|----------------|----|--------------------------|
| Management and general  |                     |                |                           | <br>                      |     |                       | <br>                           |       |               |     |                               |    |                |    |                          |
| Consultants   |                     | -              | 2,727                     | 621                       |     | 4,312                 | 828                            |       | -             |     | -                             |    | -              |    | 1,135,597                |
| Rent  |                     | -              | -                         | -                         |     | -                     | -                              |       | -             |     | -                             |    | -              |    | 75,412                   |
| Office expenses   | 7                   | ,962           | 1,996                     | 7,632                     |     | 1,322                 | 7,413                          |       | 724           |     | 1,247                         |    | -              |    | 74,429                   |
| Training, travel and parking  |                     | -              | -                         | -                         |     | -                     | -                              |       | -             |     | -                             |    | -              |    | 24,399                   |
| Property and partnership management                                     | 90                  | ,330           | 44,334                    | 77,974                    |     | 61,788                | 159,237                        |       | 6,500         |     | -                             |    | (104,109)      |    | 807,368                  |
| Repairs and maintenance   |                     | -              | -                         | -                         |     | -                     | -                              |       | -             |     | -                             |    | -              |    | 1,566                    |
| Utilities and telephone   |                     | -              | -                         | -                         |     | -                     | -                              |       | -             |     | -                             |    | -              |    | 9,508                    |
| Property tax and insurance  |                     | 918            | 988                       | 7,234                     |     | 6,200                 | 2,479                          |       | 1,082         |     | 14,621                        |    | -              |    | 75,326                   |
| Legal and accounting  | 12                  | ,616           | 15,969                    | 5,515                     |     | 10,550                | 16,184                         |       | 4,359         |     | 15,319                        |    | -              |    | 248,629                  |
| Miscellaneous administrative expense                                    |                     | -              | 210                       | -                         |     | 148                   | -                              |       | -             |     | -                             |    | (5)            |    | 263,364                  |
| Depreciation and amortization   |                     |                | -                         | <br>-                     |     | -                     | <br>-                          |       | -             |     | -                             |    | -              |    | 5,118                    |
| Total management and general  | 111                 | ,826           | 66,224                    | <br>98,976                |     | 84,320                | <br>186,141                    |       | 12,665        |     | 31,187                        |    | (104,114)      |    | 2,720,716                |
| Total expenses  | 2,612               | ,175           | 1,053,133                 | <br>1,890,342             |     | 1,184,713             | <br>3,449,421                  |       | 137,586       |     | 31,187                        |    | (1,391,310)    |    | 20,559,476               |
| Change in net assets  | \$ (305             | 5,529)         | \$ (510,919)              | \$<br>(248,414)           | \$  | (113,876)             | \$<br>(640,350)                | \$    | (46,880)      | \$  | 149,605                       | \$ | (160,020)      | \$ | (1,678,199)              |
| Change in net assets controlling<br>Change in net assets noncontrolling | \$<br>(305          | (15)<br>5,514) | \$ (355,819)<br>(155,100) | \$<br>(248,414)           | \$  | (113,876)<br>-        | \$<br>(640,350)<br>-           | \$    | (46,880)<br>- | \$  | 143,370<br>6,235              | \$ | (160,020)<br>- | \$ | (429,965)<br>(1,248,234) |
| Change in net assets  | \$ (305             | i,529)         | \$ (510,919)              | \$<br>(248,414)           | \$  | (113,876)             | \$<br>(640,350)                | \$    | (46,880)      | \$  | 149,605                       | \$ | (160,020)      | \$ | (1,678,199)              |

|                                      | Housing<br>Development<br>Partners of San<br>Diego | HDP Mason<br>Housing<br>Corporation | HDP New<br>Palace, LP | Logan Dev II,<br>LP | Casa Colina, LP | HDP Churchill, | HDP Parker<br>Kier, LLC | HDP Broadway,<br>LP | HDP Town &<br>Country, LP |
|--------------------------------------|--|-------------------------------------|-----------------------|---------------------|-----------------|----------------|-------------------------|---------------------|---------------------------|
| Revenue and support                  |  |                                     |                       |                     |                 |                |                         |                     |                           |
| Rental income                        | \$2  | \$ 236,747                          | \$ 1,002,735          | \$ 811,370          | \$ 983,662      | \$ 884,491     | \$ 414,249              | \$ 2,993,530        | \$ 2,141,232              |
| Developer fees                       | 2,282,097  | -                                   | -                     | -                   | -               | -              | -                       | -                   | -                         |
| Grant income                         | -  | -                                   | -                     | -                   | -               | 245,184        | -                       | -                   | -                         |
| Interest income                      | 686,690  | 493                                 | 1,348                 | 1,393               | 880             | 4,379          | 32                      | 25,000              | 4,520                     |
| Note forgiveness                     | -  | 23,000                              | -                     | -                   | -               | -              | -                       | -                   | -                         |
| Management fees                      | 126,615  | -                                   | -                     | -                   | -               | -              | -                       | -                   | -                         |
| Miscellaneous income                 | 3,888  | 5                                   | 11,536                | -                   | 5               | 1,179          | 156                     | 10,431              | 8,390                     |
| Resident services                    | -  | -                                   | -                     | -                   | 73,705          | -              | -                       | -                   | -                         |
| Share of income from partnerships    | (889,708)  |                                     |                       |                     |                 |                |                         |                     |                           |
| Total revenue and support            | 2,209,584  | 260,245                             | 1,015,619             | 812,763             | 1,058,252       | 1,135,233      | 414,437                 | 3,028,961           | 2,154,142                 |
| Expenses                             |  |                                     |                       |                     |                 |                |                         |                     |                           |
| Program services                     |  |                                     |                       |                     |                 |                |                         |                     |                           |
| Salaries                             | -  | 26,287                              | 115,182               | 55,105              | 98,217          | 127,288        | 84,493                  | 198,603             | 158,643                   |
| Payroll taxes                        | -  | 2,451                               | 6,249                 | 2,808               | 9,132           | 6,442          | 3,720                   | 13,024              | 7,009                     |
| Employee benefits                    | -  | 2,468                               | 20,097                | 10,526              | 23,364          | 27,335         | 15,914                  | 39,211              | 18,519                    |
| Consultants                          | 483,989  | 800                                 | 8,112                 | 800                 | 8,629           | 800            | -                       | 17,765              | 1,700                     |
| Office expenses                      | 11,937   | 3,823                               | 14,151                | 5,064               | 15,201          | 5,956          | 4,686                   | 18,818              | 9,113                     |
| Training, travel and parking         | -  | 230                                 | 2,317                 | 350                 | 3,608           | 436            | 203                     | 3,261               | 930                       |
| Resident services                    |  | 720                                 | 18,832                | 922                 | 72,743          | 2,462          | 1,448                   | 56,528              | 52,353                    |
| Relocation cost                      | -  | -                                   | 649                   | -                   | -               | -              | -                       | · -                 | -                         |
| Repairs and maintenance              | -  | 26,141                              | 47,634                | 63,580              | 100,056         | 151,973        | 80,865                  | 328,030             | 179,237                   |
| Supplies                             | -  | 7,935                               | 6,401                 | 28,875              | 18,338          | 9,215          | 5,846                   | 17,047              | 18,071                    |
| Utilities and telephone              | -  | 45,554                              | 88,301                | 123,230             | 88,301          | 106,861        | 68,966                  | 364,957             | 235,723                   |
| Property tax and insurance           | -  | 9,068                               | 64,977                | 19,778              | 36,773          | 35,404         | 9,884                   | 109,457             | 46,168                    |
| Interest                             | -  | 148,348                             | 483,631               | 272,003             | 196,707         | 325,334        | -                       | 1,053,166           | 730,292                   |
| Legal and accounting                 | -  | 1,021                               | 14,947                | 858                 | 1,980           | 283            | -                       | 368                 | 9,870                     |
| Bad debt expense                     | -  | 5,382                               | 3,137                 | 9,624               | 598             | 10,125         | 960                     | 1,308               | 21,342                    |
| Ground lease expense                 | 20,761   | -                                   | -                     | -                   | 34,121          | 39,645         | 18,513                  | 383,461             | -                         |
| Advertising and marketing            |  | 69                                  | 1,393                 | 197                 | 1,826           | -              | 185                     | 4,685               | 128                       |
| Miscellaneous administrative expense | 86,233   | 4,959                               | 32,413                | 7,318               | 7,300           | 19,097         | 3,807                   | 27,697              | 59,208                    |
| Depreciation and amortization        |  | 120,497                             | 477,896               | 222,918             | 133,620         | 608,064        |                         | 909,962             | 896,128                   |
| Total program services               | 602,920  | 405,753                             | 1,406,319             | 823,956             | 850,514         | 1,476,720      | 299,490                 | 3,547,348           | 2,444,434                 |

|                                      | HDF | 'West Park<br>LP |    | OP Village<br>orth, LLC |            | DP Quality<br>nn, LLC |    | )P Mariner's<br>/illage, LP | HDP | ADU, LLC |    | Other<br>nsolidated<br>ompanies | E  | limination | Co | onsolidated<br>Total |
|--------------------------------------|-----|------------------|----|-------------------------|------------|-----------------------|----|-----------------------------|-----|----------|----|---------------------------------|----|------------|----|----------------------|
| Revenue and support                  | •   | 404 407          | •  | 1 000 700               | •          | 000 007               | •  | 0.044 700                   | •   | 0.004    | •  |                                 | •  |            | •  | 44 700 055           |
| Rental income                        | \$  | 464,427          | \$ | 1,292,733               | \$         | 893,687               | \$ | 2,611,796                   | \$  | 8,294    | \$ | -                               | \$ | -          | \$ | 14,738,955           |
| Developer fees<br>Grant income       |     | -                |    | -<br>57.132             |            | -                     |    | -                           |     | -        |    | -                               |    | (350,161)  |    | 1,931,936<br>302,316 |
| Interest income                      |     | -<br>135         |    | 285                     |            | -<br>116              |    | -<br>61                     |     | -        |    | - 1                             |    | -          |    | 93,613               |
|                                      |     | 135              |    | 285                     |            | 110                   |    | 01                          |     | -        |    | I                               |    | (631,720)  |    |                      |
| Note forgiveness                     |     | -                |    | -                       |            | -                     |    | -                           |     | -        |    | -                               |    | -          |    | 23,000               |
| Management fees                      |     | -                |    | -                       |            | -                     |    | -                           |     | -        |    | 107,242                         |    | (102,242)  |    | 131,615              |
| Miscellaneous income                 |     | -                |    | 653                     |            | 7,567                 |    | 9,387                       |     | -        |    | -                               |    | -          |    | 53,197               |
| Resident services                    |     | -                |    | -                       |            | -                     |    | -                           |     | -        |    | -                               |    | -          |    | 73,705               |
| Share of income from partnerships    |     | -                |    | -                       |            | -                     |    | -                           |     | -        |    | 107,481                         |    | 787,350    |    | 5,123                |
| Total revenue and support            |     | 464,562          |    | 1,350,803               | . <u> </u> | 901,370               |    | 2,621,244                   |     | 8,294    |    | 214,724                         |    | (296,773)  |    | 17,353,460           |
| Expenses                             |     |                  |    |                         |            |                       |    |                             |     |          |    |                                 |    |            |    |                      |
| Program services                     |     |                  |    |                         |            |                       |    |                             |     |          |    |                                 |    |            |    |                      |
| Salaries                             |     | 88,238           |    | 49,412                  |            | 103,375               |    | 137,399                     |     | -        |    | -                               |    | -          |    | 1.242.242            |
| Payroll taxes                        |     | 5,326            |    | 7,875                   |            | 6,556                 |    | 15,739                      |     | -        |    | -                               |    | -          |    | 86,331               |
| Employee benefits                    |     | 13.632           |    | 18,444                  |            | 19,261                |    | 39.570                      |     | -        |    | -                               |    | -          |    | 248.341              |
| Consultants                          |     | 104,584          |    | 1,638                   |            | 267                   |    | 121,512                     |     | -        |    | -                               |    | -          |    | 750,596              |
| Office expenses                      |     | 10,130           |    | 1,476                   |            | 13,507                |    | 254                         |     | -        |    | -                               |    | -          |    | 114,116              |
| Training, travel and parking         |     | 1,013            |    | 2,335                   |            | 3,715                 |    | 1,907                       |     | -        |    | -                               |    | -          |    | 20,305               |
| Resident services                    |     | 12,403           |    | 81,666                  |            | 2,446                 |    | 82,572                      |     | -        |    | -                               |    | -          |    | 385,095              |
| Relocation cost                      |     | 16,425           |    | -                       |            | 245                   |    | -                           |     | -        |    | -                               |    | -          |    | 17,319               |
| Repairs and maintenance              |     | 65,960           |    | 75,078                  |            | 138,367               |    | 184,000                     |     | -        |    | -                               |    | -          |    | 1,440,921            |
| Supplies                             |     | 4,494            |    | 57,171                  |            | 12,616                |    | 16,883                      |     | -        |    | -                               |    | -          |    | 202,892              |
| Utilities and telephone              |     | 43,172           |    | 78,671                  |            | 85,402                |    | 297,210                     |     | -        |    |                                 |    | -          |    | 1,626,348            |
| Property tax and insurance           |     | 44,741           |    | 40,420                  |            | 43,831                |    | 89,863                      |     | 250      |    | -                               |    | -          |    | 550,614              |
| Interest                             |     | 97,333           |    | 413,095                 |            | 475,518               |    | 703,754                     |     | -        |    |                                 |    | (306,088)  |    | 4,593,093            |
| Legal and accounting                 |     | 35,604           |    | 8,269                   |            | 2,353                 |    | 33,579                      |     | 1,295    |    |                                 |    | -          |    | 110,427              |
| Bad debt expense                     |     | 13,981           |    | 22,323                  |            | 4,597                 |    | 90,527                      |     | -,200    |    |                                 |    | 1          |    | 183,905              |
| Ground lease expense                 |     | 2                |    | 58,181                  |            | 40,561                |    | 234,966                     |     |          |    |                                 |    | - '        |    | 830,211              |
| Advertising and marketing            |     | 519              |    | 943                     |            | 2,813                 |    | 6,664                       |     |          |    | _                               |    |            |    | 19,422               |
| Miscellaneous administrative expense |     | 8,123            |    | 17,866                  |            | 3,226                 |    | 88,354                      |     |          |    | _                               |    |            |    | 365,601              |
| Depreciation and amortization        |     | 390,570          |    | 863,993                 |            | 13,495                |    | 451,744                     |     |          |    |                                 |    | (305,747)  |    | 4,783,140            |
| Total program services               |     | 956,250          |    | 1,798,856               |            | 972,151               |    | 2,596,497                   |     | 1,545    |    | -                               |    | (611,834)  |    | 17,570,919           |

|                                      | Housing<br>Development<br>Partners of San<br>Diego | HDP Mason<br>Housing<br>Corporation | DP New<br>ace, LP | Logan De | ev II, | Casa ( | Colina, LP |    | Churchill,<br>LP | HDP I<br>Kier, |         | HDF | P Broadway,<br>LP | DP Town &<br>ountry, LP |
|--------------------------------------|--|-------------------------------------|-------------------|----------|--------|--------|------------|----|------------------|----------------|---------|-----|-------------------|-------------------------|
| Management and general               |  |                                     |                   |          |        |        |            |    |                  |                |         |     |                   |                         |
| Consultants                          | 915,682  | 5,478                               | 12,213            | 5        | 5,453  |        | 3,311      |    | 6,573            |                | 4,194   |     | 6,188             | 784                     |
| Rent                                 | 63,626   | -                                   | -                 |          | -      |        | -          |    | -                |                | -       |     | -                 | -                       |
| Office expenses                      | 51,542   | 3,880                               | 3,543             | 2        | 2,978  |        | -          |    | 2,786            |                | 3,706   |     | 4,721             | 12,847                  |
| Training, travel and parking         | 20,914   | 2,372                               | -                 |          | -      |        | 28         |    | 10               |                | -       |     | -                 | -                       |
| Property and partnership management  | -  | 10,926                              | 76,258            | 60       | 0,602  |        | 74,587     |    | 55,246           |                | 31,432  |     | 128,241           | 87,839                  |
| Repairs and maintenance              | 4,204  | -                                   | -                 |          | -      |        | -          |    | -                |                | -       |     | -                 | -                       |
| Utilities and telephone              | 9,042  | -                                   | -                 | 4        | 1,152  |        | -          |    | -                |                | -       |     | -                 | -                       |
| Property tax and insurance           | 9,593  | 2,172                               | 1,292             |          | 859    |        | 1,177      |    | 1,024            |                | 2,056   |     | 4,026             | 1,328                   |
| Legal and accounting                 | 49,423   | 10,800                              | 16,042            | 11       | .350   |        | 20,269     |    | 11,350           |                | 3,275   |     | 28,814            | 11,050                  |
| Miscellaneous administrative expense | 260,181  | -                                   | 387               |          | -      |        | 368        |    | -                |                | -       |     | 661               | -                       |
| Depreciation and amortization        | 4,428  |                                     | <br>-             |          | -      |        | -          |    | -                |                | -       |     | -                 | <br>-                   |
| Total management and general         | 1,388,635  | 35,628                              | <br>109,735       |          | 5,394  |        | 99,740     |    | 76,989           |                | 44,663  |     | 172,651           | <br>113,848             |
| Total expenses                       | 1,991,555  | 441,381                             | <br>1,516,054     | 909      | 9,350  |        | 950,254    | 1  | ,553,709         |                | 344,153 |     | 3,719,999         | <br>2,558,282           |
| Change in net assets                 | \$ 218,029   | \$ (181,136)                        | \$<br>(500,435)   | \$ (96   | 6,587) | \$     | 107,998    | \$ | (418,476)        | \$             | 70,284  | \$  | (691,038)         | \$<br>(404,140)         |
| Change in net assets controlling     | \$ 218,029   | \$ (181,136)                        | \$<br>(50)        | \$       | (10)   | \$     | 107,998    | \$ | (42)             | \$             | 70,284  | \$  | (69)              | \$<br>(20)              |
| Change in net assets noncontrolling  |  | -                                   | <br>(500,385)     |          | 6,577) |        | -          |    | (418,434)        |                | -       |     | (690,969)         | <br>(404,120)           |
| Change in net assets                 | \$ 218,029   | \$ (181,136)                        | \$<br>(500,435)   | \$ (96   | 6,587) | \$     | 107,998    | \$ | (418,476)        | \$             | 70,284  | \$  | (691,038)         | \$<br>(404,140)         |

|   | HDF | P West Park<br>LP      | HDP Vill<br>North, L | 0           | P Quality<br>n, LLC | )P Mariner's<br>/illage, LP | HDP / | ADU, LLC   | Other<br>nsolidated<br>ompanies | E  | limination | С  | onsolidated<br>Total     |
|---|-----|------------------------|----------------------|-------------|---------------------|-----------------------------|-------|------------|---------------------------------|----|------------|----|--------------------------|
| Management and general  |     |                        |                      |             |                     |                             |       |            |                                 |    |            |    |                          |
| Consultants   |     | 10,779                 | ç                    | 9,048       | 12,502              | -                           |       | -          | -                               |    | -          |    | 992,205                  |
| Rent  |     | -                      |                      | -           | -                   | -                           |       | -          | -                               |    | -          |    | 63,626                   |
| Office expenses   |     | 3,904                  | 17                   | ,885        | 3,336               | 24,615                      |       | 1,235      | 1,792                           |    | -          |    | 138,770                  |
| Training, travel and parking  |     | -                      |                      | -           | -                   | -                           |       | -          | -                               |    | -          |    | 23,324                   |
| Property and partnership management                                     |     | 39,768                 | 64                   | ,271        | 53,237              | 146,054                     |       | -          | -                               |    | (102,242)  |    | 726,219                  |
| Repairs and maintenance   |     | -                      |                      | 432         | -                   | 23,979                      |       | -          | -                               |    | -          |    | 28,615                   |
| Utilities and telephone   |     | 2,046                  |                      | -           | -                   | -                           |       | -          | -                               |    | -          |    | 15,240                   |
| Property tax and insurance  |     | 980                    | 7                    | ,050        | 3,746               | 800                         |       | 800        | 21,374                          |    | -          |    | 58,277                   |
| Legal and accounting  |     | 10,204                 | 6                    | 6,300       | 10,365              | 13,103                      |       | 3,225      | 14,078                          |    | -          |    | 219,648                  |
| Miscellaneous administrative expense                                    |     | 416                    |                      | -           | 273                 | 10,000                      |       | -          | -                               |    | -          |    | 272,286                  |
| Depreciation and amortization   |     | -                      |                      | -           | <br>-               | <br>-                       |       | -          | <br>-                           |    | -          |    | 4,428                    |
| Total management and general  |     | 68,097                 | 104                  | ,986        | <br>83,459          | <br>218,551                 |       | 5,260      | <br>37,244                      |    | (102,242)  |    | 2,542,638                |
| Total expenses  |     | 1,024,347              | 1,903                | 8,842       | <br>1,055,610       | <br>2,815,048               |       | 6,805      | <br>37,244                      |    | (714,076)  |    | 20,113,557               |
| Change in net assets  | \$  | (559,785)              | \$ (553              | 8,039)      | \$<br>(154,240)     | \$<br>(193,804)             | \$    | 1,489      | \$<br>177,480                   | \$ | 417,303    | \$ | (2,760,097)              |
| Change in net assets controlling<br>Change in net assets noncontrolling | \$  | (404,685)<br>(155,100) | \$ (553              | 3,039)<br>- | \$<br>(154,240)     | \$<br>(193,804)<br>-        | \$    | 1,489<br>- | \$<br>171,245<br>6,235          | \$ | 417,303    | \$ | (500,747)<br>(2,259,350) |
| Change in net assets  | \$  | (559,785)              | \$ (553              | 8,039)      | \$<br>(154,240)     | \$<br>(193,804)             | \$    | 1,489      | \$<br>177,480                   | \$ | 417,303    | \$ | (2,760,097)              |

|   |          | Housing<br>Development<br>Partners of San<br>Diego |          | HDP Mason<br>Housing<br>Corporation |          | HDP New<br>Palace, LP | Lo       | ogan Dev II,<br>LP | Cas      | a Colina, LP | н        | DP Churchill,<br>LP |          | DP Parker<br>Kier, LLC | HD       | P Broadway,<br>LP |
|---|----------|--|----------|-------------------------------------|----------|-----------------------|----------|--------------------|----------|--------------|----------|---------------------|----------|------------------------|----------|-------------------|
| Controlling interest                              |          |  |          |                                     |          |                       |          |                    |          |              |          |                     |          |                        |          |                   |
| Unrestricted net assets, beginning                | \$       | 19,123,891   | \$       | (1,694,349)                         | \$       | (699,075)             | \$       | (76)               | \$       | 641,805      | \$       | (939,512)           | \$       | 168,793                | \$       | (492)             |
| Excess over carryover basis                       |          | -  |          | -                                   |          | -                     |          | -                  |          | -            |          | -                   |          | -                      |          | -                 |
| Contributions                                     |          | -  |          | -                                   |          | -                     |          | -                  |          | -            |          | -                   |          | -                      |          | -                 |
| Distributions                                     |          | -  |          | -                                   |          | -                     |          | -                  |          | (8)          |          | -                   |          | (88,434)               |          | -                 |
| Payments of accrued interest on seller note       |          | -  |          | -                                   |          | -                     |          | -                  |          | -            |          | -                   |          | -                      |          | -                 |
| Seller note payable                               |          | -  |          | -                                   |          | -                     |          | -                  |          | -            |          | -                   |          | -                      |          | -                 |
| Transfer  |          | -  |          | -                                   |          | -                     |          | -                  |          | -            |          | -                   |          | -                      |          | -                 |
| Change in unrestricted net assets                 |          | 993,393  |          | (172,851)                           |          | (39)                  |          | (17)               |          | 72,204       |          | (25)                |          | 99,372                 |          | 2                 |
| Unrestricted net assets, controlling interest,    |          |  |          |                                     |          |                       |          |                    |          |              |          |                     |          |                        |          |                   |
| ending  | \$       | 20,117,284   | \$       | (1,867,200)                         | \$       | (699,114)             | \$       | (93)               | \$       | 714,001      | \$       | (939,537)           | \$       | 179,731                | \$       | (490)             |
| 5   | <u> </u> | 20,111,201   | <u> </u> | (1,001,200)                         | <u> </u> | (000,111)             | <u> </u> | (00)               | <u> </u> | ,            | <u> </u> | (000,001)           | <u> </u> |                        | <u> </u> | (100)             |
| Noncontrolling interest                           |          |  |          |                                     |          |                       |          |                    |          |              |          |                     |          |                        |          |                   |
| Unrestricted net assets, beginning                | \$       | -  | \$       | -                                   | \$       | 4,487,755             | \$       | 1,384,431          | \$       | -            | \$       | (1,194,659)         | \$       | -                      | \$       | 7,371,100         |
| Contributions                                     |          | -  |          | -                                   |          | -                     |          | -                  |          | -            |          | -                   |          | -                      |          | -                 |
| Distributions                                     |          | -  |          | -                                   |          | -                     |          | -                  |          | (82,868)     |          | (54,669)            |          | -                      |          | -                 |
| Syndication costs                                 |          | -  |          | -                                   |          | -                     |          | -                  |          | -            |          | -                   |          | -                      |          | -                 |
| Transfer  |          | -  |          | -                                   |          | -                     |          | -                  |          | -            |          | -                   |          | -                      |          | -                 |
| Change in unrestricted net assets                 |          |  |          |                                     |          | (390,401)             |          | (167,147)          |          | -            |          | (251,576)           |          | -                      |          | 15,269            |
| Unrestricted net assets, noncontrolling interest, |          |  |          |                                     |          |                       |          |                    |          |              |          |                     |          |                        |          |                   |
| ending  | \$       | -  | \$       | -                                   | \$       | 4,097,354             | \$       | 1,217,284          | \$       | (82,868)     | \$       | (1,500,904)         | \$       | -                      | \$       | 7,386,369         |

|  |    | DP Town &<br>ountry, LP | HDP West Park<br>LP |           | HDP Village<br>North, LLC |           | HDP Quality Inn,<br>LLC |           |          | DP Mariner's<br>Village, LP | HD       | P ADU, LLC | Other<br>Consolidated<br>Companies |           | Elimination |              | C  | consolidated<br>Total |
|--|----|-------------------------|---------------------|-----------|---------------------------|-----------|-------------------------|-----------|----------|-----------------------------|----------|------------|------------------------------------|-----------|-------------|--------------|----|-----------------------|
| Controlling interest                                     |    |                         |                     |           |                           |           |                         |           |          |                             |          |            |                                    |           |             |              |    |                       |
| Unrestricted net assets, beginning                       | \$ | (1,812,462)             | \$                  | 3,807,464 | \$                        | (644,926) | \$                      | (77,425)  | \$       | (2,435,970)                 | \$       | 1,134,092  | \$                                 | 89,567    | \$          | (21,565,826) | \$ | (4,904,501)           |
| Excess over carryover basis                              |    | -                       |                     | -         |                           | -         |                         | -         |          | -                           |          | -          |                                    | -         |             | -            |    | -                     |
| Contributions  |    | -                       |                     | -         |                           | -         |                         | -         |          | -                           |          | 100,101    |                                    | 279       |             | (100,380)    |    | -                     |
| Distributions  |    | -                       |                     | -         |                           | -         |                         | (41,531)  |          | -                           |          | -          |                                    | (147,881) |             | 277,854      |    | -                     |
| Payments of accrued interest on seller note              |    | (145,623)               |                     | -         |                           | -         |                         | -         |          | -                           |          | -          |                                    | -         |             | -            |    | (145,623)             |
| Seller note payable                                      |    | -                       |                     | -         |                           | -         |                         | -         |          | -                           |          | -          |                                    | -         |             | -            |    | -                     |
| Transfer   |    | -                       |                     | -         |                           | -         |                         | -         |          | -                           |          | -          |                                    | -         |             | -            |    | -                     |
| Change in unrestricted net assets                        |    | (15)                    |                     | (355,819) |                           | (248,414) |                         | (113,876) |          | (640,350)                   |          | (46,880)   |                                    | 143,370   |             | (160,020)    |    | (429,965)             |
| Unrestricted net assets, controlling interest, ending    | \$ | (1,958,100)             | \$                  | 3,451,645 | \$                        | (893,340) | \$                      | (232,832) | \$       | (3,076,320)                 | \$       | 1,187,313  | \$                                 | 85,335    | \$          | (21,548,372) | \$ | (5,480,089)           |
| Noncontrolling interest                                  |    |                         |                     |           |                           |           |                         |           |          |                             |          |            |                                    |           |             |              |    |                       |
| Unrestricted net assets, beginning                       | \$ | 11.524.185              | \$                  | 409,975   | \$                        | -         | \$                      | -         | \$       | 1,072,260                   | \$       | -          | \$                                 | 8,192     | \$          | -            | \$ | 25,063,239            |
| Contributions  | *  | -                       | •                   | 3,649,271 | •                         | -         | •                       | -         | •        | -                           | •        | -          | •                                  | -         | *           | -            |    | 3,649,271             |
| Distributions  |    | -                       |                     | -         |                           | -         |                         | -         |          | -                           |          | -          |                                    | (6,282)   |             | -            |    | (143,819)             |
| Syndication costs  |    | -                       |                     | -         |                           | -         |                         | -         |          | -                           |          | -          |                                    | -         |             | -            |    | -                     |
| Transfer   |    | -                       |                     | -         |                           | -         |                         | -         |          | -                           |          | -          |                                    | -         |             | -            |    | -                     |
| Change in unrestricted net assets                        |    | (305,514)               |                     | (155,100) |                           | -         |                         | -         |          | -                           |          | -          |                                    | 6,235     |             | -            |    | (1,248,234)           |
| Unrestricted net assets, noncontrolling interest, ending | \$ | 11,218,671              | \$                  | 3,904,146 | \$                        |           | \$                      |           | \$       | 1,072,260                   | \$       |            | \$                                 | 8,145     | \$          | _            | \$ | 27,320,457            |
| U U U U U U U U U U U U U U U U U U U                    | Ÿ  | ,=,                     | Ť                   | 2,001,110 | <b>—</b>                  |           | Ť                       |           | <b>—</b> | .,0.2,200                   | <b>—</b> |            | <b>—</b>                           | 0,110     | Ŷ           |              | Ť  |                       |

|   |    | Housing<br>evelopment<br>rtners of San<br>Diego | HDP Mason<br>Housing<br>Corporation |             |    | HDP New<br>Palace, LP | Lo | ogan Dev II,<br>LP | Casa Colina, LP |           | HDP Churchill,<br>LP |             |    | DP Parker<br>Kier, LLC | HD | DP Broadway,<br>LP |    | IDP Town &<br>Country, LP |
|---|----|---|-------------------------------------|-------------|----|-----------------------|----|--------------------|-----------------|-----------|----------------------|-------------|----|------------------------|----|--------------------|----|---------------------------|
| Controlling interest                                  |    |   |                                     |             |    |                       |    |                    |                 |           |                      |             |    |                        |    |                    |    |                           |
| Unrestricted net assets, beginning                    | \$ | 18,905,862                                      | \$                                  | (1,513,213) | \$ | (699,025)             | \$ | (66)               | \$              | (8)       | \$                   | (939,470)   | \$ | 162,884                | \$ | (423)              | \$ | (1,033,641)               |
| Excess over carryover basis                           |    | -   |                                     | -           |    | -                     |    | -                  |                 | -         |                      | -           |    | -                      |    | -                  |    | -                         |
| Contributions   |    | -   |                                     | -           |    | -                     |    | -                  |                 | -         |                      | -           |    | -                      |    | -                  |    | -                         |
| Distributions   |    | -   |                                     | -           |    | -                     |    | -                  |                 | (8)       |                      | -           |    | (64,375)               |    | -                  |    | -                         |
| Payments of accrued interest on seller note           |    | -   |                                     | -           |    | -                     |    | -                  |                 | -         |                      | -           |    | -                      |    | -                  |    | (778,801)                 |
| Seller note payable                                   |    | -   |                                     | -           |    | -                     |    | -                  |                 | -         |                      | -           |    | -                      |    | -                  |    | -                         |
| Transfer  |    | -   |                                     | -           |    | -                     |    | -                  |                 | 533,823   |                      |             |    |                        |    | -                  |    | -                         |
| Change in unrestricted net assets                     |    | 218,029   |                                     | (181,136)   |    | (50)                  |    | (10)               |                 | 107,998   |                      | (42)        |    | 70,284                 |    | (69)               |    | (20)                      |
| Unrestricted net assets, controlling interest, ending | \$ | 19,123,891                                      | \$                                  | (1,694,349) | \$ | (699,075)             | \$ | (76)               | \$              | 641,805   | \$                   | (939,512)   | \$ | 168,793                | \$ | (492)              | \$ | (1,812,462)               |
| Noncontrolling interest                               |    |   |                                     |             |    |                       |    |                    |                 |           |                      |             |    |                        |    |                    |    |                           |
| Unrestricted net assets, beginning                    | \$ | -   | \$                                  | -           | \$ | 4,988,140             | \$ | 1,481,008          | \$              | 618,557   | \$                   | (776,225)   | \$ | -                      | \$ | 8,062,069          | \$ | 11,532,019                |
| Contributions   | •  | -   | •                                   | -           | •  | -                     | •  | -                  |                 |           | •                    |             | •  | -                      | +  |                    | •  | 396,286                   |
| Distributions   |    | -   |                                     | -           |    | -                     |    | -                  |                 | (84,734)  |                      | -           |    | -                      |    | -                  |    |                           |
| Syndication costs                                     |    | -   |                                     | -           |    | -                     |    | -                  |                 | -         |                      | -           |    | -                      |    | -                  |    | -                         |
| Transfer  |    | -   |                                     | -           |    | -                     |    | -                  |                 | (533,823) |                      | -           |    | -                      |    | -                  |    | -                         |
| Change in unrestricted net assets                     |    | -   |                                     | -           |    | (500,385)             |    | (96,577)           |                 | -         |                      | (418,434)   |    | -                      |    | (690,969)          |    | (404,120)                 |
| Unrestricted net assets, noncontrolling interest,     |    |   |                                     |             |    |                       |    |                    |                 |           |                      |             |    |                        |    |                    |    |                           |
| ending  | \$ | -   | \$                                  | -           | \$ | 4,487,755             | \$ | 1,384,431          | \$              | -         | \$                   | (1,194,659) | \$ | -                      | \$ | 7,371,100          | \$ | 11,524,185                |

|   | HDP West Park<br>LP |           | Park HDP Village<br>North, LLC |           | HDP Quality Inn,<br>LLC |           | DP Mariner's<br>Village, LP | НС | OP ADU, LLC | Other<br>insolidated<br>ompanies | <br>Elimination    |    | Consolidated<br>Total |
|---|---------------------|-----------|--------------------------------|-----------|-------------------------|-----------|-----------------------------|----|-------------|----------------------------------|--------------------|----|-----------------------|
| Controlling interest                              |                     |           |                                |           |                         |           |                             |    |             |                                  |                    |    |                       |
| Unrestricted net assets, beginning                | \$                  | 4,212,149 | \$                             | (91,887)  | \$                      | 76,815    | \$<br>(1,800)               | \$ | (3,956)     | \$<br>(26,855)                   | \$<br>(22,102,235) | \$ | (3,054,869)           |
| Excess over carryover basis                       |                     | -         |                                | -         |                         | -         | (32,040,466)                |    | (1,123,441) |                                  |                    |    | (33,163,907)          |
| Contributions                                     |                     | -         |                                | -         |                         | -         | 100                         |    | -           | -                                | (100)              |    | -                     |
| Distributions                                     |                     | -         |                                | -         |                         | -         | -                           |    | -           | (54,823)                         | 119,206            |    | -                     |
| Payments of accrued interest on seller note       |                     | -         |                                | -         |                         | -         | -                           |    | -           | -                                | -                  |    | (778,801)             |
| Seller note payable                               |                     | -         |                                | -         |                         | -         | 29,800,000                  |    | 2,260,000   | -                                | -                  |    | 32,060,000            |
| Transfer  |                     | -         |                                | -         |                         | -         | -                           |    | -           | -                                | -                  |    | 533,823               |
| Change in unrestricted net assets                 |                     | (404,685) |                                | (553,039) |                         | (154,240) | <br>(193,804)               |    | 1,489       | <br>171,245                      | <br>417,303        |    | (500,747)             |
| Unrestricted net assets, controlling interest,    |                     |           |                                |           |                         |           |                             |    |             |                                  |                    |    |                       |
| ending  | \$                  | 3,807,464 | \$                             | (644,926) | \$                      | (77,425)  | \$<br>(2,435,970)           | \$ | 1,134,092   | \$<br>89,567                     | \$<br>(21,565,826) | \$ | (4,904,501)           |
| Noncontrolling interest                           |                     |           |                                |           |                         |           |                             |    |             |                                  |                    |    |                       |
| Unrestricted net assets, beginning                | \$                  | 565,075   | \$                             | -         | \$                      | -         | \$<br>-                     | \$ | -           | \$<br>7,818                      | \$<br>-            | \$ | 26,478,461            |
| Contributions                                     |                     | -         |                                | -         |                         | -         | 1,122,260                   |    | -           | -                                | -                  |    | 1,518,546             |
| Distributions                                     |                     | -         |                                | -         |                         | -         | -                           |    | -           | (5,861)                          | -                  |    | (90,595)              |
| Syndication costs                                 |                     | -         |                                | -         |                         | -         | (50,000)                    |    | -           |                                  | -                  |    | (50,000)              |
| Transfer  |                     | -         |                                | -         |                         | -         | -                           |    | -           | -                                | -                  |    | (533,823)             |
| Change in unrestricted net assets                 |                     | (155,100) |                                | -         |                         | -         | <br>-                       |    | -           | <br>6,235                        | <br>-              |    | (2,259,350)           |
| Unrestricted net assets, noncontrolling interest, |                     |           |                                |           |                         |           |                             |    |             |                                  |                    |    |                       |
| ending  | \$                  | 409,975   | \$                             | -         | \$                      | -         | \$<br>1,072,260             | \$ | -           | \$<br>8,192                      | \$<br>-            | \$ | 25,063,239            |



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