

# REPORT TO THE HDP AUDIT COMMITTEE

**DATE ISSUED:** August 25, 2022 **REPORT NO**: HDPAC22-001

**ATTENTION:** Members of the Audit Committee of Housing Development Partners of San Diego

For the Agenda of September 1, 2022

**SUBJECT:** Approval of Fiscal Year 2021 Housing Development Partners of San Diego

Consolidated Financial Statements Prepared by CohnReznick LLP, an Independent

Audit Firm

#### STAFF RECOMMENDATIONS

That the Housing Development Partners (HDP) Audit Committee take the following actions:

- 1. Approve the HDP 2021 Consolidated Financial Statements prepared by CohnReznick LLP, an independent audit firm.
- 2. Authorize HDP's Executive Vice President and Chief Financial Officer, or designee, to engage CohnReznick, LLP for the performance of the 2022 financial audit.

## **SUMMARY**

HDP is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, presented in (Attachment 1). This includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

CohnReznick, LLP is responsible for expressing an opinion on the financial statements based on their audit. In their opinion, the financial statements present fairly, in all material respects, the financial position of HDP as of December 31, 2021.

## **FISCAL CONSIDERATIONS**

The proposed action has no fiscal impact.

## **ENVIRONMENTAL REVIEW**

This activity is not a project as defined by the California Environmental Quality Act (CEQA) Section 21065 and State CEQA Guidelines Section 15378(b)(5), as it is an administrative activity of government that will not result in direct or indirect physical changes in the environment. The determination that this activity is not subject to CEQA, pursuant to Section 15060(c)(3), is not appealable and a Notice of Right to Appeal the Environmental Determination (NORA) is not required. This activity is exempt from the National Environmental Policy Act (NEPA) pursuant to Section 58.34(a)(2) and (3) of Title 24 of the Code of Federal Regulations.

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### **CONFLICT DISCLOSURE STATEMENT:**

Two San Diego Housing Commissioners (Commissioners), Stefanie Benvenuto and Eugene "Mitch" Mitchell, and Interim President & Chief Executive Officer (CEO) of the San Diego Housing Commission, Jeff Davis, are each directors of Housing Development Partners ("HDP"), a California nonprofit public benefit corporation qualified as an Internal Revenue Code Section 501(c)(3) corporation for federal purposes. Any Commissioner, who is also a director of HDP as of the date of this staff report, and Interim CEO Davis have no conflict of interest as discussed below.

The Commissioners and Interim CEO Davis receive no compensation for their service on the HDP's Board of Directors and/or as officers of HDP. Pursuant to the provisions of Government Code Sections 1091.5(a)(7) and 1091.5(a)(8), the Commissioners and Interim CEO Davis each have a "non-interest" as described in Government Code Section 1091.5 for purposes of their action on Housing Commission matters associated with this matter, if any. This disclosure shall be incorporated into the record of the San Diego Housing Commission, if and when this matter is heard by the Commission.

Further, as members of the Board of Commissioners of the Housing Commission, the Commissioners are legally entitled to vote and be counted for quorum purposes in this HDP matter. Further, Mr. Davis is not compensated by HDP and he sits on the Board of Directors of HDP. He is legally entitled to vote and to be counted for quorum purposes for this HDP matter.

None of HDP's board members has a financial interest in this action item that would legally preclude their participation under the provisions of Government Code Sections 1090 and/or 87100 et. seq. Further, the Housing Commission is a public agency and the Commissioners are not compensated for their service as Commissioners of the Housing Commission. Further, Mr. Davis's compensation from a public agency, the San Diego Housing Commission, is a non-interest under the provisions of Government Code Section 1091.5(a)(9) as well as for the purposes of Government Code Section 87100 et. seq. Mr. Davis's compensation with SDHC is not a financial interest that would, in any way, preclude him being counted for quorum purposes or voting on these matters before HDP.

Further, to the extent that HDP is a public agency for local Ethics Ordinance purposes, neither the Commissioners nor Director Davis have any conflicts of interest under the local ethics ordinance that would preclude their, or any of their, actions in this matter or from being counted for quorum purposes. This disclosure shall be and is hereby documented in the official records of the HDP. Similar disclosures will be made in the records of the San Diego Housing Commission, if and when this matter his heard by the Commission.

## **MUTUAL DIRECTORS STATEMENT:**

To the extent that Commissioners may be considered to be "directors" of the San Diego Housing Commission for purposes of California Corporations Code Section 5234 and, hence, common directors with HDP, a vote on this matter should incorporate a finding that these transactions are just and reasonable as to HDP.

Respectfully submitted,

Julie Conserva

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Director of Finance - Real Estate

**Housing Development Partners** 

Approved by,

Suket Dayal

Suket Dayal

Executive Vice President

Housing Development Partners

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- Attachments: 1) Housing Development Partners of San Diego Consolidated Financial Statements (With Supplementary Information) and Independent Auditor's Report, December 31, 2021 and 2020
  - 2) Additional Auditor Required Communication to those charged with Governance

Docket materials are available on HDP's website at www.hdpartners.org

# **Attachment 1**

**Housing Development Partners of San Diego** 

Consolidated Financial Statements (With Supplementary Information) and Independent Auditor's Report

**December 31, 2021 and 2020** 

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### **Independent Auditor's Report**

To the Board of Directors Housing Development Partners of San Diego

#### Opinion

We have audited the consolidated financial statements of Housing Development Partners of San Diego, which comprise the consolidated statements of financial position as of December 31, 2021 and 2020, and the related consolidated statements of activities, changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Housing Development Partners of San Diego as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Housing Development Partners of San Diego and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Housing Development Partners of San Diego's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of Housing Development Partners of San Diego's internal control.
  Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Housing Development Partners of San Diego's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audits.

#### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements on pages 26 to 45 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Sacramento, California (REPORT DATE)

## Consolidated Statements of Financial Position December 31, 2021 and 2020

# <u>Assets</u>

	2021			2020
Current assets				
Cash and cash equivalents	\$	18,004,481	\$	14,223,382
Restricted deposits and funded reserves				
Restricted reserves		254,672		101,190
Tenant security deposits		673,592		629,625
Accounts receivable		1,021,091		418,812
Deposits		66,947		6,787
Prepaid ground lease		167,830		195,404
Prepaid expenses		356,176		250,611
Total current assets		20,544,789		15,825,811
Noncurrent assets				
Restricted deposits and funded reserves				
Restricted reserves		5,746,978		4,987,854
Escrow deposits		3,618,035		9,473,081
Tax credit fees, net		184,140		202,847
Deposits		72,601		76,676
Investment in partnerships		66,515		63,404
Prepaid ground leases, less current portion		2,900,294		3,040,550
Property, equipment and improvements, net		139,049,777		126,928,590
Predevelopment costs				2,430
Total noncurrent assets		151,638,340		144,775,432
Total assets	\$	172,183,129	\$	160,601,243

# Consolidated Statements of Financial Position December 31, 2021 and 2020

# **Liabilities and Net Assets**

	2021	2020
Current liabilities		
Accounts payable and accrued expenses	\$ 567,756	\$ 532,122
Construction costs payable	1,734,707	3,939,297
Accrued interest payable	253,848	236,179
Mortgages and notes payable, current portion	20,275,223	3,459,637
Prepaid revenue	231,807	71,558
Related party payables	1,091,254	902,395
Tenant security deposits liability	654,432	614,694
Total current liabilities	24,809,027	9,755,882
Noncurrent liabilities		
Accrued interest payable	5,132,578	4,328,673
Deferred grant revenue	11,861,530	11,803,765
Mortgages and notes payable, less current portion	108,539,626	114,554,185
Total noncurrent liabilities	125,533,734	130,686,623
Total liabilities	150,342,761	140,442,505
Commitments and contingencies		
Net assets		
Without donor restriction, controlling	(5,480,089)	(4,904,501)
Without donor restriction, noncontrolling	27,320,457	25,063,239
Without donor restriction, noncontrolling	21,020,401	20,000,200
Total net assets	21,840,368	20,158,738
Total liabilities and net assets	\$ 172,183,129	\$ 160,601,243

## Consolidated Statements of Activities Years Ended December 31, 2021 and 2020

	2021			2020
Revenue and support Rental income Developer fees Grant income	\$	16,648,564 1,636,702 307,084	\$	14,738,955 1,931,936 302,316
Interest income Note forgiveness Management fees		4,619 23,000 127,904		93,613 23,000 131,615
Miscellaneous income Resident services Share of income from partnerships		51,994 75,825 5,585	_	53,197 73,705 5,123
Total revenue and support		18,881,277		17,353,460
Expenses Program services Management and general		17,838,760 2,720,716		17,570,919 2,542,638
Total expenses		20,559,476		20,113,557
Change in net assets - without donor restriction	<u>\$</u>	(1,678,199)	\$	(2,760,097)
Change in net assets, controlling Change in net assets, noncontrolling	\$	(429,965) (1,248,234)	\$	(500,747) (2,259,350)
Change in net assets - without donor restriction	\$	(1,678,199)	\$	(2,760,097)

# Consolidated Statements of Changes in Net Assets Years Ended December 31, 2021 and 2020

	2021			2020
Controlling interest				
Without donor restriction, beginning	\$	(4,904,501)	\$	(3,054,869)
Excess over carryover basis Payment of accrued interest on seller note		(145 622)		(33,163,907) (778,801)
Seller note payable		(145,623)		32,060,000
Transfer				533,823
Change in net assets		(429,965)		(500,747)
Without donor restriction, controlling ending	\$	(5,480,089)	\$	(4,904,501)
Noncontrolling interest				
Without donor restriction, beginning	\$	25,063,239	\$	26,478,461
Contributions		3,649,271		1,518,546
Distributions		(143,819)		(90,595)
Syndication costs				(50,000)
Transfer Change in net assets		(1,248,234)		(533,823) (2,259,350)
Without donor restriction, noncontrolling ending	\$	27,320,457	\$	25,063,239

# Consolidated Statements of Functional Expenses Year Ended December 31, 2021

	Program services			anagement nd general	_	Total
Salaries	\$	1,449,408	\$		\$	1,449,408
Payroll taxes	·	74,454	•	-	,	74,454
Employee benefits		285,751		-		285,751
Consultants		865,666		1,135,597		2,001,263
Rent		-		75,412		75,412
Office expenses		105,004		74,429	*	179,433
Training, travel and parking		19,816		24,399		44,215
Property and partnership management		-		807,368		807,368
Resident services		273,741		-		273,741
Relocation cost		7,490		-		7,490
Repairs and maintenance		1,491,387		1,566		1,492,953
Supplies		237,806		-		237,806
Utilities and telephone		1,628,396		9,508		1,637,904
Property tax and insurance		470,407		75,326		545,733
Interest		4,804,351		-		4,804,351
Legal and accounting		57,221		248,629		305,850
Bad debt expense		156,228		-		156,228
Ground lease expense		872,607		_		872,607
Advertising and marketing		7,609		-		7,609
Miscellaneous administrative expense		250,829		263,364		514,193
Depreciation and amortization		4,780,589		5,118		4,785,707
Total functional expenses	\$	17,838,760	\$	2,720,716	\$	20,559,476

# Consolidated Statements of Functional Expenses Year Ended December 31, 2020

	Program services			nagement d general		Total
Salaries	\$	1,242,242	\$	-	\$	1,242,242
Payroll taxes		86,331		-		86,331
Employee benefits		248,341		-		248,341
Consultants		750,596		992,205		1,742,801
Rent		-		63,626		63,626
Office expenses		114,116		138,770	~	252,886
Training, travel and parking		20,305		23,324		43,629
Property and partnership management		-		726,219		726,219
Resident services		385,095		-		385,095
Relocation cost		17,319		-		17,319
Repairs and maintenance		1,440,921		28,615		1,469,536
Supplies		202,892		-		202,892
Utilities and telephone		1,626,348		15,240		1,641,588
Property tax and insurance	4	550,614		58,277		608,891
Interest		4,593,093		_		4,593,093
Legal and accounting		110,427		219,648		330,075
Bad debt expense		183,904		-		183,904
Ground lease expense		830,211		-		830,211
Advertising and marketing		19,422		-		19,422
Miscellaneous administrative expense		365,602		272,286		637,888
Depreciation and amortization		4,783,140	<u> </u>	4,428		4,787,568
Total functional expenses	\$	17,570,919	\$	2,542,638	\$	20,113,557

## Consolidated Statements of Cash Flows Years Ended December 31, 2021 and 2020

	2021			2020
Cash flows from operating activities Changes in net assets without donor restrictions Adjustments to reconcile changes in net assets to net cash	\$	(1,678,199)	\$	(2,760,097)
provided by operating activities Depreciation and amortization Amortization of debt issuance costs Amortization of prepaid ground lease Deferred grant revenue Share of income from partnerships Note forgiveness		4,785,707 116,705 167,830 57,765 (5,585) (23,000)		4,787,568 130,240 195,404 (302,316) (5,123) (23,000)
(Increase) decrease in Accounts receivable Prepaid expenses Deposits Increase (decrease) in Accounts payable and accrued expenses		(602,279) (105,565) (56,085) 35,634		121,066 (88,432) 91,185 (103,629)
Prepaid revenue Accrued interest payable Tenant security deposits liability		160,249 821,574 39,738		53,316 776,155 136,142
Net cash provided by operating activities		3,714,489		3,008,479
Cash flows from investing activities Payment of construction costs payable Tax credit fees paid Investment in property and equipment	)	(3,939,297) - (15,148,576)		(836,425) (28,529) (29,053,177)
Net cash used in investing activities		(19,087,873)		(29,918,131)

## Consolidated Statements of Cash Flows Years Ended December 31, 2021 and 2020

	2021	2020
Cash flows from financing activities Principal payments on mortgages and notes payable Proceeds from mortgages and notes payable Related party payables Receipt of deferred grant revenue Debt issuance costs paid Payment of accrued interest on seller note Contributions Distributions Syndication costs paid	(3,603,424) 14,310,746 188,859 - (145,623) 3,649,271 (143,819)	(871,332) 28,606,254 (84,296) 1,200,000 (605,223) (778,801) 1,518,546 (90,595) (50,000)
Net cash provided by financing activities	14,256,010	28,844,553
Increase (decrease) in cash, cash equivalents and restricted cash	(1,117,374)	1,934,901
Cash, cash equivalents and restricted cash, beginning	29,415,132	27,480,231
Cash, cash equivalents and restricted cash, ending	\$ 28,297,758	\$ 29,415,132
Supplemental disclosure of cash flow information Cash paid for interest, net of amount capitalized of \$0 and \$83,251	\$ 3,982,777	\$ 5,369,248
Supplemental disclosure of noncash investing and financing activities  Construction costs payable included in property and equipment	\$ 1,734,707	¢ 3.030.307
Reclassification of predevelopment costs to property and	\$ 1,734,707	\$ 3,939,297
equipment	\$ 2,430	\$ 625,424
Excess over carryover basis	\$ -	\$ (33,163,907)
Seller note payable	\$ -	\$ 32,060,000
Accounts payable included in tax credit fees	\$ -	\$ 17,660

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

## Note 1 - Corporation and nature of operations

The accompanying consolidated financial statements include Housing Development Partners of San Diego, a California nonprofit corporation ("HDP"), a component unit of the San Diego Housing Commission ("SDHC") and its Operating Entities, as listed on page 13, and collectively shall be referred to as the "Corporation". While the Corporation has substantially the same governing body as SDHC, the Corporation is managed differently than SDHC and operationally the Corporation has its own procurement practices, its own legal counsel and its own separate accounting system in place. In addition, SDHC is not legally entitled to the Corporation's resources, nor is SDHC legally obligated to financially support the Corporation. The management of SDHC has oversight responsibility for the component unit; therefore, the accounts of HDP have been included within the scope of the basic financial statements of SDHC.

HDP was organized for the purpose to provide low and moderate income seniors, families, veterans, workers and special needs persons with affordable housing by acquiring or developing publicly financed low- and moderate-income housing and renting such housing to these persons and facilities and services related to housing.

The Corporation shares staff and Board of Directors with SDHC. The Corporation's by-laws state that two of the Corporation's board members are also SDHC board members and a third Corporation board member is the Chief Executive Officer of SDHC. Therefore, SDHC can exercise considerable influence over the Corporation.

HDP oversees the management of over 1,700 rental units throughout the City of San Diego including Dawson Avenue Senior Apartments, LP, Island Palms Apartments, LP and Studio 15 Housing Partners, LLC.

The Corporation receives significant funding from federal, state and local government subsidies in various forms, including low-income housing tax credits, low-interest rate loans, grants, and rent subsidies for qualifying very-low, low- and moderate-income tenants.

## Note 2 - Significant accounting policies

#### Basis of presentation

The financial statements of the Corporation have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP"), which require the Corporation to report information regarding its financial position and activities according to the following net assets classifications:

- Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Corporation. These net assets may be used at the discretion of the Corporation's management and the board of directors.
- Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Corporation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the consolidated statements of activities.

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

## **Principles of consolidation**

The accompanying consolidated financial statements of the Corporation include the accounts of HDP, and the Operating Entities listed below. These entities are included in the consolidation in accordance with GAAP, which require consolidation of all such entities which are deemed to be controlled by the Corporation. All material intercompany transactions have been eliminated in consolidation.

Operating Entity	Beneficial owner	Ownership %
	UDD	0.040/
Casa Colina, LP ("Casa Colina")	HDP	0.01%
Casa Colina	HDP Casa Colina Management, LLC	99.99%
HDP Mason Housing Corporation ("HDP Mason")	HDP	N/A
Logan Development Management LLC	HDP	79.00%
Logan Development II, LP ("Logan")	Logan Development Management LLC	0.01%
HDP Parker Kier, LLC	HDP	100.00%
HDP Churchill, LLC	HDP	100.00%
HDP Churchill, LP	HDP	99.99%
HDP Broadway LP ("Broadway")	HDP Broadway Management, LLC	0.01%
HDP Broadway Management, LLC	HDP	79.00%
HDP Island Village, LLC	HDP	100.00%
HDP Town & Country, LLC	HDP	100.00%
HDP Town & Country LP ("Town & Country")	HDP Town & Country, LLC	0.01%
HDP New Palace Management, LLC	HDP	79.00%
HDP New Palace, LP ("New Palace")	HDP New Palace Management, LLC	0.01%
HDP Village North, LLC ("Village North")	HDP	100.00%
HDP Quality Inn, LLC	HDP	100.00%
HDP West Park, LP	HDP West Park Management, LLC	0.009%
HDP West Park Management, LLC	HDP	79.00%
HDP Mariner's Village Management, LLC	HDP	79.00%
HDP Mariner's Village LP	HDP Mariner's Village Management, LLC	0.01%
HDP Casa Colina Management, LLC	HDP	100.00%
HDP ADU, LLC	HDP	100.00%

### **Use of estimates**

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in these consolidated financial statements and the disclosures in the accompanying notes. Actual results could differ from those estimates. Estimates of future operations were made by management in the calculation of the amount of development fee revenue recognized under GAAP.

### Cash and cash equivalents

The Corporation considers all highly-liquid investments purchased with an original maturity of three months or less to be cash equivalents.

#### Restricted deposits and funded reserves

Restricted reserves and deposits primarily consist of operating and replacement reserves and property tax and insurance escrows. Such reserves are required by various financing authorities, lenders or stipulations in the applicable partnership or operating agreements.

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### Accounts receivable

Accounts receivable are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. GAAP requires that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

#### Notes receivable

Notes receivable are reported net of an allowance for uncollectible amounts. Management's estimate of the allowance is based on historical collection experience and a review of the current status of notes receivable. As of December 31, 2021 and 2020, there is no allowance for doubtful accounts. All related party notes receivable have been eliminated in consolidation.

#### Due from affiliates

The advances due from affiliates are reported net of an allowance for doubtful accounts. As of December 31, 2021 and 2020, there is no allowance for doubtful accounts. All amounts due from affiliates have been eliminated in consolidation.

#### **Investments in partnerships**

Investments in partnerships include the co-general partner interest of the Corporation in certain tax credit partnerships which are not controlled by the Corporation. The Corporation accounts for its investments in such limited partnerships ("Investees") in accordance with the equity method of accounting, under which the investment is carried at cost and is adjusted for the Corporation's share of the Investees' results of operations and by cash distributions received. The Corporation regularly assess the carrying value of its investments in partnerships. If the carrying value exceeds the estimated value derived by management, the Corporation would reduce its investments by the amount by which the carrying amounts exceed the assessed value. During the years ended December 31, 2021 and 2020, the Corporation did not make any such adjustments.

### Property, equipment and improvements

Property, equipment and improvements are recorded at cost. Expenditures for maintenance and repairs are expensed as incurred, while major renewals and betterments are capitalized. Costs of properties constructed or rehabilitated include all direct costs of construction, as well as carrying costs during the construction period and indirect costs of construction, supervision and management. Upon disposal of depreciable property, the appropriate property accounts are reduced by the related costs and accumulated depreciation. The resulting gains and losses are reflected in the statements of activities. Depreciation is computed using the straight-line method over the estimated useful lives ranging from 5 to 40 years.

It is the Corporation's policy to capitalize expenditures for property, equipment and improvements exceeding \$2,000.

## **Predevelopment costs**

The Corporation incurs costs in connection with properties it is considering for development as well as costs associated with projects in the initial stages of development. These costs include such items as market studies, purchase options, environmental study costs, legal and accounting costs. Predevelopment costs are capitalized until such time as the project is no longer considered desirable or feasible, at which time the costs are expensed. Predevelopment costs related to projects that are ultimately developed are subsequently recorded as receivables to be repaid by the applicable projects. During the years ended December 31, 2021 and 2020, \$20,261 and \$86,233, respectively, of predevelopment costs were expensed and included in miscellaneous administrative expense on the consolidated statements of activities.

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

### Impairment of long-lived assets

The Corporation reviews its property, equipment and improvements for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than its carrying amount, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment losses have been recognized during the years ended December 31, 2021 and 2020.

#### Tax credit fees

Costs related to obtaining low-income housing tax credits are being amortized using the straight-line method over the mandatory 15-year compliance period.

Estimated annual amortization for each of the next five years following December 31, 2021 is \$22,977 for 2022, \$21,611 for 2023, \$20,244 for 2024, \$19,575 for 2025 and \$12,256 for 2026.

#### **Prepaid ground leases**

The cost of ground leases are amortized over the terms of the agreements using the straight-line method.

#### **Debt issuance costs**

Debt issuance costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the mortgage loan payable to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related loan.

#### Noncontrolling interest in limited partnerships

The noncontrolling interest in the consolidated statements of financial position represent the aggregate balance of limited partners' equity interest in the affiliate limited partnerships that are included in the consolidated financial statements.

#### **Deferred grant revenue**

Government grants related to the acquisition of assets are recognized initially as deferred grant revenue when there is reasonable assurance that the Corporation will comply with the conditions associated with the grants. Grant revenue is recognized in the consolidated statements of activities on a systematic basis over the useful life of the related asset. Deferred grant revenue totaled \$11,861,530 and \$11,803,765 as of December 31, 2021 and 2020, respectively.

#### Revenue recognition

Revenue primarily consist of rental income, development fees, grants, interest income, management fees and share of income from partnerships.

Development fees and management fees are accounted for as contracts with customers. Under the guidance for contracts with customers, an entity is required to (a) identify the contract(s) with a customer, (b) identify the performance obligations in the contract, (c) determine the transaction price, (d) allocate the transaction price to the performance obligations in the contract, and (e) recognize revenue when (or as) the entity satisfies a performance obligation. In determining the transaction price, an entity may include variable considerations only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized would not occur when the uncertainty associated with the variable consideration is resolved.

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

Rental income is recognized as rents become due. Rental payments received in advance are deferred until earned. All leases between the Operating Entities and the tenants of the projects are operating leases.

Portions of the rental income are in the form of subsidy payments from the U.S. Department of Housing and Urban Development ("HUD") under Section 8 of the National Housing Act and a Project Rental Assistance Contract. Tenants are subsidized based upon their level of income. Rent increases require HUD approval.

The Corporation recognizes grants when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return are not recognized until the conditions on which they depend have been met.

Laundry and cable income received in advance are deferred until earned.

Property management fee income is earned monthly based on the management agreement. Fees earned for consolidated entities are eliminated in the consolidation.

## **Development fees**

Development fees earned are paid from the project's equity and debt proceeds at the completion of the construction of the project. These fees are recognized over the development period beginning when the project is assured of being constructed, as evidenced by the admission of an equity partner, as units are delivered or based on the external construction costs incurred as a percentage of the total external construction costs expected, and concluding with the application for final allocation of tax credits. Any portion of the development fee not expected to be paid using contributions from the equity partner, such as out of cash flow from operations represents variable consideration.

The Corporation estimates whether it will be entitled to variable consideration under the terms of the development agreement and includes its estimate of variable consideration in the total development fee amount when it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur in accordance with the accounting guidance in ASC Topic 606, Revenue from Contracts with Customers, on constraining estimates of variable consideration, which typically includes the following factors:

- The susceptibility of the consideration amount to factors outside the project's influence, including insufficient equity and debt proceeds at the completion of the construction of the project.
- Whether the uncertainty about the consideration amount is not expected to be resolved for a long period of time.
- The Corporation's experience with similar types of agreements.
- Whether the Corporation expects to offer changes to payment terms.
- The range of possible consideration amounts.

The cumulative amount of development fees earned over the development agreement is updated at each reporting period based on the project's estimate of the variable consideration using available

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

information at the reporting date. Any difference between the gross amount of the project's developer fee payable and the estimate of variable consideration to which the developer expects to be entitled is eliminated in consolidation.

## Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the consolidated statements of functional expenses. Program services include all expenses relating to development, management of properties, and resident services. Supporting services consist of management and general expenses. All expenses are directly attributable to a specific function.

#### Income taxes

HDP and HDP Mason have applied for and received a determination letter from the Internal Revenue Service ("IRS") to be treated as a tax-exempt entity pursuant to Section 501 (c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. HDP and HDP Mason did not have any unrelated business income for the years ended December 31, 2021 and 2020. Due to their tax-exempt status, these entities are not subject to income taxes. These entities are required to file tax returns with the IRS and other taxing authorities. Accordingly, these consolidated financial statements do not reflect a provision for income taxes and these entities have no other tax positions which must be considered for disclosure.

Three limited liability companies (HDP Churchill, LLC, HDP West Park Management LLC and HDP Mariner's Village Management LLC) have elected to be treated as taxable C-corporations and uses the cash basis of accounting, for accounting for income taxes, as allowed under the Internal Revenue Code. These entities have no other assets or liabilities beyond their general partner interest in the related operating entity. As of December 31, 2021 and 2020, the entities have no deferred tax assets or liabilities and no valuation allowance was considered necessary.

The remaining Operating Entities are pass-through entities for income tax purposes and are not subject to income taxes. All items of taxable income, deductions and tax credits are passed through to and are reported by their owners on their respective income tax returns. The Operating Entities' federal tax status as pass-through entities is based on their legal status as a partnership or LLC. The Operating Entities are required to file tax returns with the Internal Revenue Service ("IRS") and other taxing authorities. Accordingly, these consolidated financial statements do not reflect a provision for income taxes and the entities have no other tax positions which must be considered for disclosure. Income tax returns filed by the entities are subject to examination by the IRS for a period of three years. While no income tax returns are currently being examined by the IRS, tax years since 2018 remain open.

#### Advertising

Advertising costs are expensed as incurred.

### **Syndication costs**

Syndication costs are recorded as a direct reduction to noncontrolling interest when incurred.

### Note 3 - Restricted deposits and funded reserves

In accordance with the terms of loan agreements, regulatory agreements and partnership agreements, deposits are made into replacement reserve accounts, operating reserve accounts, tax and insurance escrow accounts and other accounts as required by the applicable agreements. Withdrawals from these accounts may require approval from designated parties.

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

## Note 4 - Investment in partnerships

HDP consolidates its ownership interest in certain limited partnerships (see Note 1). As of December 31, 2021 and 2020, the net investment deficit in limited partnership and limited liability companies was \$3,143,965 and \$2,482,214, respectively, which was eliminated in consolidation for the years ended December 31, 2021 and 2020.

The following is condensed financial information as of December 31, 2021 and 2020 for those entities which are recorded on the equity method included in investment in partnerships in the consolidated financial statements.

Investment in partnerships consist of the following at December 31, 2021:

Partnership name	Ownership interest	 Total assets	Total liabilities	Partners' equity		rtnership vestment
Dawson Avenue Senior Apartments, LP East Village West LP Studio 15 Housing Partners, L.P.	0.01% 0.04% 0.01%	\$ 12,681,266 15,315,721 24,180,833	\$ 9,708,185 23,691,879 32,172,145	\$	2,973,081 (8,376,158) (7,991,312)	\$ 70,639 (1,975) (2,149)
						\$ 66,515

Investment in partnerships consist of the following at December 31, 2020:

Partnership name	Ownership interest	Total assets		Total liabilities		Partners' equity		rtnership vestment
Dawson Avenue Senior Apartments, LP East Village West LP Studio 15 Housing Partners, L.P.	0.01% 0.04% 0.01%	\$ 13,563,066 16,814,441 25,505,729	\$	9,761,404 24,319,612 32,268,638	\$	3,801,662 (7,505,171) (6,762,909)	\$	65,152 279 (2,027)
							\$	63,404

#### Note 5 - Property, equipment and improvements, net

Property, equipment and improvements consists of the following as of December 31, 2021 and 2020:

	2021	2020
Land Buildings Site improvements Furniture and equipment Construction in progress	\$ 4,476,568 142,667,103 7,096,849 8,517,176 225,081	\$ 4,476,568 116,721,059 6,152,426 6,545,184 15,049,908
Subtotal Accumulated depreciation Total	162,982,777 (23,933,000) \$ 139,049,777	148,945,145 (22,016,555) \$ 126,928,590

Depreciation expense totaled \$4,761,882 and \$4,767,647 for the years ended December 31, 2021 and 2020, respectively.

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 6 - Mortgages and notes payable

Type of obligations	Interest Rate	Maturity Date	Balance 12/31/2021	Balance 12/31/2020	Due Within One Year	
HDP Mason Housing Corporation: San Diego Housing Commission Civic San Diego California Housing Finance Agency San Diego Housing Commission San Diego Housing Commission - Debt Forgiveness Less: Unamortized debt issuance costs	3.00% 3.00% 3.00% 3.00% 0.00%	2068 2066 2066 2057 2023	\$ 2,365,283 1,318,964 1,180,727 68,858 23,000 (15,001)	\$ 2,365,283 1,318,964 1,180,727 68,858 46,000 (15,334)	23,000	
Casa Colina, LP: Red Mortgage Capital, Inc. San Diego Housing Commission Less: Unamortized debt issuance costs	5.68% 3.00%	2039 2059	2,499,000 1,122,125 (224,336)	2,582,678 1,181,886 (237,405)	88,556	
Logan Development II, LP: Housing Authority of the City of San Diego/serviced by JP Morgan Chase, N.A. San Diego Housing Commission Civic San Diego Less: Unamortized debt issuance costs	5.58% 6.00% 3.00%	2032 2050 2050	2,895,923 1,400,000 150,000 (111,591)	2,959,713 1,400,000 150,000 (116,673)	67,493 - - -	
HDP Broadway, LP: Housing Authority of the City of San Diego/serviced by Berkadia Commercial Mortgage Less: Unamortized debt issuance costs	4.49%	2044	16,096,349 (251,887)	16,377,705 (262,839)	294,252 -	
HDP Churchill, LP: San Diego Housing Commission Civic San Diego California Housing Finance Agency San Diego Housing Commission Less: Unamortized debt issuance costs	3.00% 3.00% 3.00% 3.00%	2071 2070 2070 2071	3,800,000 3,000,000 1,800,000 2,191,686 (53,872)	3,800,000 3,000,000 1,800,000 2,201,359 (54,960)	: : :	
HDP New Palace, LP: Housing Authority of the City of San Diego/ serviced by Citibank N.A Series B-1 San Diego Housing Commission California Housing Finance Agency City of San Diego Less: Unamortized debt issuance costs	4.42% 4.00% 3.00% 3.00%	2054 2073 2072 2072	4,776,311 3,100,000 2,240,000 1,943,177 (533,287)	4,839,603 3,100,000 2,240,000 1,943,177 (551,667)	66,147 - -	
HDP Town & Country, LP: Housing Authority of the City of San Diego/ serviced by Citibank N.A Series E-1 Less: Unamortized debt issuance costs	4.54%	2034	15,101,221 (604,179)	15,301,251 (615,469)	209,303	
HDP Village North, LLC:  Red Mortgage Capital, LLC  Less: Unamortized debt issuance costs	4.54%	2033	8,669,368 (133,964)	8,786,881 (139,117)	123,037	
HDP Quality Inn, LLC: Citibank, N.A. San Diego Housing Commission California Housing Finance Agency Less: Unamortized debt issuance costs	4.14% 4.00% 3.00%	2035 2075 2074	4,874,436 4,631,579 2,704,500 (291,686)	4,950,000 4,631,579 2,288,921 (303,783)	85,434 - - -	

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

Type of obligations	Interest Rate	Interest Rate Maturity Date		Balance 12/31/2020	Due Within One Year
HDP West Park LP: Housing Authority of the City of San Diego/ serviced by	4.400/	2020	4 440 044	4.052.040	40.004
Banner Bank	4.48% 4.00%	2039 2075	1,448,911	4,053,649	18,001
San Diego Housing Commission Less: Unamortized debt issuance costs	4.00%	2075	3,593,274 (359,341)	3,593,274 (380,173)	-
HDP Mariner's Village, LP: Housing Authority of the City of San Diego/ serviced by Citibank, N.A. The Series A-2 bonds in the amount of \$19,300,000 that were within one year have been paid in					
full subsequent to year-end on March 18, 2022. Less: Unamortized debt issuance costs	Variable	2022	39,000,000 (600,699)	25,122,962 (593,228)	19,300,000
			\$ 128,814,849	\$ 118,013,822	\$ 20,275,223

The annual maturities of long-term debt for each of the next five years and thereafter subsequent to December 31, 2021 are as follows:

2022 2023	\$	20,275,223 1,297,382
2024 2025		1,353,717 1,416,836
2026		1,480,769
Thereafter	$\dashv$	106,170,765
Total mortgages and notes payable		131,994,692
Less: unamortized debt issuance costs	<u> </u>	(3,179,843)
Total mortgages and notes payable	\$	128,814,849

Interest capitalized into project development costs and property, equipment and improvements totaled \$0 and \$83,251 for the years ended December 31, 2021 and 2020, respectively.

The liability of the Corporation under the mortgages and notes is limited to the underlying value of the real estate collateral plus other amounts deposited with the lenders.

## Note 7 - Related party transactions

Ground leases consist of the following at December 31, 2021:

						Prepaid Gr					
Entity	Lease commencement	Term	Ground lease expense		S	Short-term		Long-term	<u> </u>	Bround lease payable	
Casa Colina, LP HDP Parker Kier, LLC HDP Broadway, LP HDP Churchill, LP HDP West Park. LP	2004 2013 2014 2015 2019	65 years 10 years 65 years 65 years 57 years	\$	31,956 20,571 383,461 44,708	\$	10,798 - 157,032 -	\$	496,695 - 2,403,599 -	\$	2,226 20,564 219,381 44,708	
HDP Village North, LLC HDP Quality Inn, LLC HDP Mariner's Village, LP Housing Development Partners of San	2017 2017 2020	65 years 65 years 65 years		72,584 46,353 249,546		- - -		- - -		72,584 46,353 249,546	
Diego	2017	65 years	\$	23,427 872,607	\$	167,830	\$	2,900,294	\$	23,427 678,790	

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

Ground leases consist of the following at December 31, 2020:

				Prepaid Gr	ound L	ease					
	Lease		Ground lease						C	Fround lease	
Entity	commencement	Term	e	expense		nort-term	Long-term			payable	
Casa Colina, LP	2004	65 years	\$	34,121	\$	10,798	\$	507,493	\$	1,266	
HDP Parker Kier, LLC	2013	10 years		18,513				-		18,513	
HDP Broadway, LP	2014	65 years		383,461		184,606		2,533,057		202,199	
HDP Churchill, LP	2015	65 years		39,645		-		-		39,645	
HDP West Park, LP	2019	57 years		2		-		-		1	
HDP Village North, LLC	2017	65 years		58,181				-		58,181	
HDP Quality Inn, LLC	2017	65 years		40,561		-		-		40,561	
HDP Mariner's Village, LP	2020	65 years		234,966				-		234,966	
Housing Development Partners of San		-									
Diego	2017	65 years		20,761				-		20,661	
			Φ.	000 044	•	405 404	Φ.	2.040.550		045,000	
			\$	830,211	<u> </u>	195,404	Ф	3,040,550	\$	615,993	

Ground lease payable is included in related party payables on the statements of financial position.

Related party transactions consist of staff charges payable to SDHC and Partners' fees for Casa Colina, Logan, Broadway, Town & Country and Village North. Related party balances between the consolidated entities have been eliminated in consolidation. Related party transactions are non-interest bearing and due upon demand. Related party payables after such eliminations totaled \$1,091,255 and \$902,395, for the years ended December 31, 2021 and 2020, respectively.

#### Note 8 - Statements of cash flows

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the statements of financial position that sum to the total of the same such amounts in the statements of cash flows.

	 2021	2020
Cash and cash equivalents Tenant security deposits Restricted reserves Escrow deposits	\$ 18,004,481 673,592 6,001,650 3,618,035	\$ 14,223,382 629,625 5,089,044 9,473,081
Total cash, cash equivalents and restricted cash shown in the statements of cash flows	\$ 28,297,758	\$ 29,415,132

Amounts included in restricted cash are comprised of security deposits held in trust for the future benefit of tenants upon moving out of the projects and reserves as required by regulatory authorities and the partnership/operating agreements.

#### Note 9 - Net assets

As of December 31, 2021, the Corporation's net assets totaled \$21,840,368, of which \$27,320,457 is attributable to the noncontrolling interest in the tax credit partnerships and management LLC's. This represents the aggregate balance of limited partners' equity interest in the affiliate limited partnerships and non-managing members' equity interest in the affiliate LLC's.

#### Note 10 - Guaranties

In its role as general partner of the various partnerships, HDP is liable for recourse liabilities. These partnerships have been allocated low-income housing tax credits pursuant to Internal Revenue

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

Code Section 42. In connection with their general partnership interests, certain guarantees have been made to the partnerships, including the following:

## Development deficit and repurchase guarantees

The Corporation is obligated to pay any development cost deficits or, at the option of the investor limited partner, to purchase the interest of the investor limited partner if the project is not completed or if permanent financing has not been obtained by specific dates. This obligation typically terminates upon funding of permanent project financing. As of December 31, 2021 and 2020, no amounts were due under this guaranty.

## Construction loan repayment and completion guarantees

The Corporation has provided repayment guarantees for construction loans as well as unlimited construction completion guarantees in favor of certain lenders for the development and lease-up of the project, should the project not receive expected permanent financing, or should the cost of the development exceed permanent financing received. There are no significant delays or cost overruns in current development projects. As of December 31, 2021 and 2020, no amounts were due under this guaranty.

#### Operating deficit guaranty

The Corporation is obligated to make non-interest bearing loans to cover operating cash shortfalls which are repayable through available cash flow if the projects operating reserves were depleted. The guarantees are on a per project basis for various lengths of time, as defined in the limited partnership agreements. As of December 31, 2021 and 2020, no amounts were due under this guaranty.

The following are the projects which are under the operating deficit guaranty and the maximum amount of the guaranty as of December 31, 2021:

	 Amount	Expiration
HDP New Palace, LP HDP Town & Country, LP HDP West Park, LP HDP Mariner's Village, LP	\$ 600,000 1,000,000 207,592 1,000,000	2025 2024 2025 2026
Total operating deficit guaranty	\$ 2,807,592	

#### Recapture quaranty

In the event of a recapture of tax credits previously received by the investor limited partners/members, the Corporation shall be obligated to reimburse the investor limited partner or investment member for any recaptured credits plus any associated penalties, interest or additional taxes due. The Corporation shall not be liable for a recapture event caused by a change in law or actions of the investor or special limited partner. As of December 31, 2021 and 2020, no amounts were due under this guaranty.

#### Note 11 - Concentration of credit risk

The Corporation maintains cash with various financial institutions. All reserves are held in the Corporations' name. At times, these balances may exceed the federal insurance limits; however, the Corporation has not experienced any losses with respect to its bank balances in excess of

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances at December 31, 2021.

## Note 12 - Availability and liquidity

The following represents the Corporation's financial assets at December 31, 2021 and 2020:

	2021	2020
Cash and cash equivalents	\$ 18,004,481	\$ 14,223,382
Receivables	1,021,091	418,812
Financial assets available to meet general expenditures		
over the next twelve months	\$ 19,025,572	\$ 14,642,194

The Corporation's financial assets are intended to be sufficient to meet its general expenditures, liabilities and other obligations as they become due. As part of its liquidity plan, excess cash is invested in short-term investments, including money market accounts and certificates of deposit, or used as part of income generating programs.

#### Note 13 - Commitments and contingencies

#### Rental assistance contracts

Eight of the properties owned by the Corporation have entered into rental assistance contracts with HUD or SDHC. The contracts have various terms and require the affiliate projects to operate as a low-income housing property and to obtain approval of all rent increases from HUD or SDHC.

#### Low-income housing tax credits

The low-income housing tax credits received by the Corporation are contingent on their ability to maintain compliance with applicable sections of Section 42. Failure to maintain compliance with occupant eligibility and/or unit gross rent, or to correct noncompliance within a specified time period, could result in recapture of previously taken tax credits plus interest. In addition, such potential noncompliance may require an adjustment to the contributed capital by the limited partner.

#### Litigation

The Corporation is subject to lawsuits and claims, which arise out of the normal course of its activities. In the opinion of management, based upon the opinions of legal counsel, the disposition of any and all such actions, of which it is aware, will not have a material effect on the financial position of the Corporation.

#### **Economic concentrations**

The Corporation owns, operates and invests in rental property located in San Diego, California whose operations could be affected by changes in economic or other conditions in that geographical area or by changes in federal low-income housing subsidies or the demand for such housing.

#### COVID-19

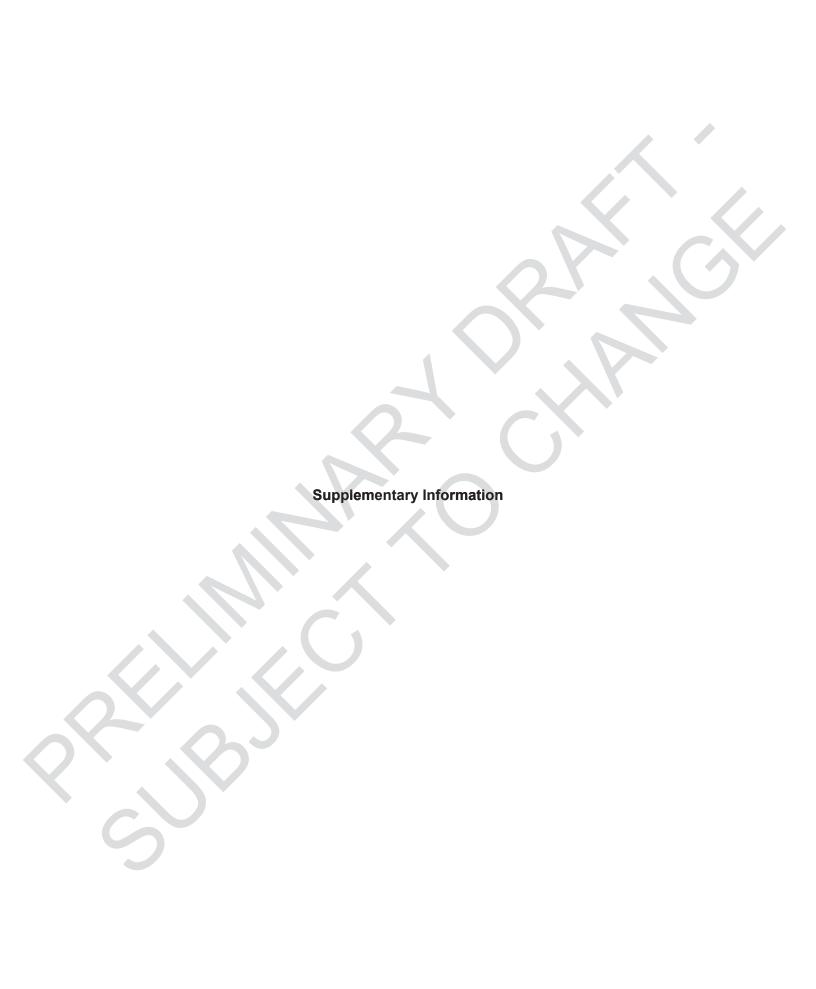
In early 2020, an outbreak of a novel strain of coronavirus (COVID-19) emerged globally. As a result, events have occurred including mandates from federal, state and local authorities leading to an overall decline in economic activity. The Corporation is not able to estimate the length or severity of this outbreak and the related financial impact. As of December 31, 2021, the global pandemic is

# Notes to Consolidated Financial Statements December 31, 2021 and 2020

still ongoing. Management continues to monitor the results of operations to evaluate the economic impact of the pandemic on the Corporation.

### Note 14 - Subsequent events

Events that occur after the statement of financial position date but before the consolidated financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the statement of financial position date are recognized in the accompanying consolidated financial statements. Subsequent events which provide evidence about conditions that existed after the statement of financial position date, require disclosure in the accompanying notes. Management evaluated all activity of the Corporation through (Report Date), the date the consolidated financial statements were available to be issued, and concluded that no subsequent events have occurred that would require recognition in the consolidated financial statements or disclosure in the notes to consolidated financial statements.



	Housing Development Partners of San Diego	HDP Mason Housing Corporation	HDP New Palace, LP	Logan Dev II, LP	ogan Dev II, LP Casa Colina, LP		HDP Parker Kier, LLC	HDP Broadway, LP
<u>Assets</u>								
Current assets								
Cash and cash equivalents	\$ 9,086,009	\$ 51,322	\$ 716,012	\$ 155,290	\$ 231,068	\$ 363,579	\$ 144,230	\$ 1,374,307
Restricted deposits and funded reserves								
Restricted reserves	-	-	-	-	-		-	57,264
Tenant security deposits	-	9,936	42,225	30,151	23,367	76,009	23,457	49,723
Accounts receivable	92,243	4,582	6,171	7,087	26,132	13,408	1,023	17,795
Deposits	64,947	2,000	-	-	-	-	-	-
Prepaid ground lease	-	-	-	-	10,798	-		157,032
Prepaid expenses	4,508	5,123	20,216	22,453	28,604	16,726	7,358	63,750
Related party advances	383,544					-		
Total current assets	9,631,251	72,963	784,624	214,981	319,969	469,722	176,068	1,719,871
Noncurrent assets								
Restricted deposits and funded reserves								
Restricted reserves	-	91,900	371,404	424,566	352,305	414,928	78,203	1,462,641
Escrow deposits	-	-	7,862	15,900	22,253	-		31,426
Tax credit fees, net	_	_	30,743	4,099	-	_	4 7 .	31,285
Deposits	10	2.578	13,710	6,000	_	6,000	3,000	-
Developer fees receivable	15,183,759	-	- '		-	-	-	-
Interest receivable	973,023	-	-		-		-	-
Investment in partnerships	· -	-	- '				-	-
Notes receivable	14,730,800	-	<u></u> -		-	-	-	-
Prepaid ground leases, less current portion	-	-			496,695	-	-	2,403,599
Property and equipment, net	9,433	4,572,322	15,889,036	6,529,442	2,991,854	16,738,006	-	26,012,126
Predevelopment costs								
Total noncurrent assets	30,897,025	4,666,800	16,312,755	6,980,007	3,863,107	17,158,934	81,203	29,941,077
Total assets	\$ 40,528,276	\$ 4,739,763	\$ 17,097,379	\$ 7,194,988	\$ 4,183,076	\$ 17,628,656	\$ 257,271	\$ 31,660,948

	–	P Town & ountry, LP	HDF	P West Park LP		IDP Village North, LLC	HD	P Quality Inn, LLC		OP Mariner's /illage, LP	HD	P ADU, LLC		Other nsolidated ompanies	ı	Elimination	Co	onsolidated Total
<u>Assets</u>																		
Current assets			_															
Cash and cash equivalents	\$	176,373	\$	119,794	\$	1,434,156	\$	896,795	\$	2,849,720	\$	303,799	\$	102,027	\$	A 1	\$	18,004,481
Restricted deposits and funded reserves		440.450				04.050												054.070
Restricted reserves		116,152		-		81,256		-		405.055		2 200		-		-		254,672 673,592
Tenant security deposits		114,559		29,706		79,494		66,347		125,355		3,263		00.450		(440,000)		
Accounts receivable Deposits		29,601		29,683		11,058		21,853		771,119		19,180		86,159		(116,003)		1,021,091 66.947
Prepaid ground lease		-		-		-		-						_		-		167,830
Prepaid expenses		51,145		11,202		35,438		16,564		69,660		3,429				-		356,176
Related party advances		51,145		11,202		35,436		3,997		09,000		3,429				(387,541)		330,170
itelated party advances								3,991			$\rightarrow$		_		-	(307,341)		
Total current assets		487,830		190,385		1,641,402		1,005,556		3,815,854		329,671		188,186		(503,544)		20,544,789
Noncurrent assets														$\wedge$				
Restricted deposits and funded reserves																		
Restricted reserves		574,457		240,725		1,068,770		370,121		292,458		4,500		_		-		5,746,978
Escrow deposits		33,040		1,704		141,125		3,264,207		100,518		-		-		-		3,618,035
Tax credit fees, net		65,812		24,329		-				27,872		-		-		-		184,140
Deposits		13,500		-		11,479		-		16,324		-		-		-		72,601
Developer fees receivable		-		-		-		-		-		-		-		(15,183,759)		-
Interest receivable		-		-		-		-		-		-		-		(973,023)		-
Investment in partnerships		-		-		- '		- 1		-		-		(12,366)		78,881		66,515
Notes receivable		-		-		-				-		-		-		(14,730,800)		-
Prepaid ground leases, less current portion		-		-		-		-		-		-		-		-		2,900,294
Property and equipment, net		26,736,085		12,284,110		7,124,580		10,018,960		41,648,498		2,343,103		-		(33,847,778)	1	139,049,777
Predevelopment costs				<u> </u>	=	-	$\overline{}$	<u> </u>	_	-	$\neq$	-						
Total noncurrent assets		27,422,894		12,550,868	_	8,345,954		13,653,288		42,085,670		2,347,603		(12,366)		(64,656,479)	1	151,638,340
Total assets	\$	27,910,724	\$	12,741,253	\$	9,987,356	\$	14,658,844	\$	45,901,524	\$	2,677,274	\$	175,820	\$	(65,160,023)	\$ 1	172,183,129

	Partners of San		HDP New Palace, LP			HDP Churchill, LP	HDP Parker Kier, LLC	HDP Broadway,
<u>Liabilities and Net Assets</u>								
Current liabilities		47.054	40.000	04.075		00.070	24.400	
Accounts payable and accrued expenses Contruction costs payable	\$ 39,023	\$ 17,954	\$ 46,098	\$ 21,375	\$ 27,282 18,650	\$ 38,870	<b>\$</b> 21,482	\$ 93,897
Accrued interest payable	-	-	17,593	13,915	11,829			60,227
Ground lease payable	_	_	17,595	13,913	11,029			00,221
Mortgages and notes payable, current	_	23,000	66.147	67,493	88,556			294,252
Prepaid revenue	_	606	10.204	1,568	1,599	8.917	2.950	57,264
Related party payables, current	411,400	636	678,739	25,137	56,628	56,937	31,200	240,987
Tenant security deposits liability	-	9,039	40,225	29,651	21,867	72,000	21,908	48,046
Total current liabilities	450,423	51,235	859,006	159,139	226,411	176,724	77,540	794,673
Noncurrent liabilities								
Accrued interest payable	_	1.449.816	550.186	1.518.920	17,299	969.828		123,056
Deferred grant revenue	_	1,443,010	-	1,510,520	-	8,184,731		120,000
Deferred revenue - subground lease	5.220.000	_	_		_	-		_
Investment in partnerships	3,065,084	_	-	_	_	-	_	_
Mortgages and notes payable, less current portion	-	4,918,833	11,460,054	4,299,738	3,308,233	10,737,814		23,357,340
Related party payable, less current portion	11,675,485	187,079	829,893			- 1	-	· · · · -
Total noncurrent liabilities	19,960,569	6,555,728	12,840,133	5,818,658	3,325,532	19,892,373		23,480,396
Total liabilities	20,410,992	6,606,963	13,699,139	5,977,797	3,551,943	20,069,097	77,540	24,275,069
Net Assets								
With donor restriction	_	_					_	_
Without donor restriction, controlling	20,117,284	(1,867,200)	(699,114)	(93)	714,001	(939,537)	179,731	(490)
Without donor restriction, noncontrolling	,,	(.,,=,	4,097,354	1,217,284	(82,868)	(1,500,904)	-	7,386,369
Total net assets	20,117,284	(1,867,200)	3,398,240	1,217,191	631,133	(2,440,441)	179,731	7,385,879
Total liabilities and net assets	\$ 40,528,276	\$ 4,739,763	\$ 17,097,379	\$ 7,194,988	\$ 4,183,076	\$ 17,628,656	\$ 257,271	\$ 31,660,948

		DP Town & ountry, LP	HDF	P West Park LP		DP Village lorth, LLC	HDI	P Quality Inn, LLC	DP Mariner's Village, LP	HD	P ADU, LLC	Cons	other olidated panies	E	Elimination	Consolidated Total
<u>Liabilities and Net Assets</u>																
Current liabilities																
Accounts payable and accrued expenses	\$	53,519	\$	38,890	\$	37,724	\$	37,955	\$ 76,270	\$	4,142	\$	13,275	\$	A =	<b>\$</b> 567,756
Contruction costs payable		-				-		892,854	539,152		284,051		-			1,734,707
Accrued interest payable		-		5,409		33,892		17,377	93,606				-		-	253,848
Ground lease payable											-		-			<del>-</del>
Mortgages and notes payable, current		209,303		18,001		123,037		85,434	19,300,000				-			20,275,223
Prepaid revenue		125,714		2,992		2,322		-	17,293		378		-			231,807
Related party payables, current		11,100		402,978		73,220		1,122,053	463,622		627		69,065		(2,553,075)	1,091,254
Tenant security deposits liability		110,534		28,206		79,493		64,847	 125,353	_	3,263		<del></del>		<u> </u>	654,432
Total current liabilities		510,170		496,476		349,688		2,220,520	 20,615,296		292,461		82,340		(2,553,075)	24,809,027
Noncurrent liabilities																
Accrued interest payable		_		150,119		_		477.103	_						(123,749)	5,132,578
Deferred grant revenue		_		-		2,118,641		360,658	-		1,197,500		-		-	11.861.530
Deferred revenue - subground lease		_		_		-			_				_		(5,220,000)	-
Investment in partnerships		-		-		-		- 1	-		-				(3,065,084)	-
Mortgages and notes payable, less current portion		14,287,738		4,664,842		8,412,367		11,833,395	19,099,301		-		_		(7,840,029)	108,539,626
Related party payable, less current portion		3,852,245		74,025		<u> </u>			8,190,987		-		-		(24,809,714)	<u> </u>
Total noncurrent liabilities		18,139,983		4,888,986		10,531,008		12,671,156	 27,290,288		1,197,500				(41,058,576)	125,533,734
Total liabilities	_	18,650,153		5,385,462	_	10,880,696		14,891,676	 47,905,584		1,489,961		82,340		(43,611,651)	150,342,761
Net Assets																
With donor restriction		_		_				_	_		_		_		_	_
Without donor restriction, controlling		(1,958,100)		3,451,645		(893,340)		(232,832)	(3,076,320)		1,187,313		85,335		(21,548,372)	(5,480,089)
Without donor restriction, noncontrolling		11,218,671		3,904,146		-		-	1,072,260		-		8,145		-	27,320,457
Total net assets		9,260,571		7,355,791		(893,340)		(232,832)	(2,004,060)		1,187,313		93,480		(21,548,372)	21,840,368
Total liabilities and net assets	\$	27,910,724	\$	12,741,253	\$	9,987,356	\$	14,658,844	\$ 45,901,524	\$	2,677,274	\$	175,820	\$	(65,160,023)	\$ 172,183,129

Assets	Housing Development Partners of San Diego	HDP Mason Housing Corporation	HDP New Palace, LP	Logan Dev II, LP	Casa Colina, LP	HDP Churchill, LP	HDP Parker Kier, LLC	HDP Broadway, LP	HDP Town & Country, LP
<del></del>									
Current assets									
Cash and cash equivalents	\$ 7,683,865	\$ 47,081	\$ 236,118	\$ 243,523	\$ 236,568	\$ 277,334	\$ 138,194	\$ 723,100	\$ 137,681
Restricted deposits and funded reserves									
Restricted reserves	-	-	-	-	-	-	-	-	21,561
Tenant security deposits	-	9,720	32,544	28,702	23,370	65,295	21,633	48,399	113,210
Accounts receivable	137,470	1,654	3,679	1,925	25,642	15,872	2,293	27,981	11,968
Deposits	4,787	2,000	-	-	-	-	-	, -	-
Prepaid ground lease	-	-	-	-	10,798	-	-	184,606	-
Prepaid expenses	2,641	6,486	17,417	20,847	24,127	15,161	6,723	56,199	43,790
Related party advances	560,398				1,047		-	_	<u> </u>
Total current assets	8,389,161	66,941	289,758	294,997	321,552	373,662	168,843	1,040,285	328,210
Noncurrent assets									
Restricted deposits and funded reserves									
Restricted reserves		83,200	331.299	440,707	381,137	374,324	68,288	1,406,467	528.713
Escrow deposits	-	63,200	640,225	450	19,553	374,324	00,200	13,517	34,278
Tax credit fees, net	-	-	33,538	6,832	19,555	-	-	39,274	68,509
Deposits	10	2,578	33,536 13,710	6,000	-	6.000	3,000	39,274	13,500
Developer fees receivable	11,702,583	2,376	13,710	0,000	-	0,000	3,000	-	13,300
Interest receivable	631,586	-	-	-		•	-	-	-
Investment in partnerships	031,360	-	-				-	-	-
Notes receivable	14,897,968	-	-		-	-		-	-
Prepaid ground leases, less current portion	14,097,900	-	-	-	507,493	-	-	2,533,057	-
Property and equipment, net	7,855	4,692,817	16,368,709	6,752,360	3,041,032	17,252,655		26,853,049	27,610,943
Predevelopment costs	44,306	4,092,017	10,300,709	0,732,300	3,041,032	17,252,055	-	20,000,049	21,010,943
Fredevelopinent costs	44,300								<del></del>
Total noncurrent assets	27,284,308	4,778,595	17,387,481	7,206,349	3,949,215	17,632,979	71,288	30,845,364	28,255,943
Total assets	\$ 35,673,469	\$ 4,845,536	\$ 17,677,239	\$ 7,501,346	\$ 4,270,767	\$ 18,006,641	\$ 240,131	\$ 31,885,649	\$ 28,584,153

	HDP West Park LP	HDP Village North, LLC	HDP Quality Inn, LLC	HDP Mariner's Village, LP	HDP ADU, LLC	Other Consolidated Companies	Elimination	Consolidated Total
<u>Assets</u>								
Current assets								
Cash and cash equivalents Restricted deposits and funded reserves	\$ 83,514	\$ 1,219,686	\$ 482,760	\$ 1,643,640	\$ 1,050,729	\$ 19,589	\$ -	\$ 14,223,382
Restricted reserves	-	79,629	-	-	-	-	-	101,190
Tenant security deposits	32,156	72,169	61,819	117,345	3,263		-	629,625
Accounts receivable	101,845	12,649	39,209	14,571	4,674	119,622	(102,242)	418,812
Deposits	-	-	-	-	-	-	-	6,787
Prepaid ground lease	-	-	-	-	-	-	-	195,404
Prepaid expenses	7,768	32,565	14,888	-	1,999	-	-	250,611
Related party advances						-	(561,445)	
Total current assets	225,283	1,416,698	598,676	1,775,556	1,060,665	139,211	(663,687)	15,825,811
Noncurrent assets								
Restricted deposits and funded reserves								
Restricted reserves	301	876,302	324,125	172,031	960	-	-	4,987,854
Escrow deposits	1,704	99,000	7,819,260	845,094		-	-4	9,473,081
Tax credit fees, net	26,165	-	-	28,529	-	-	-	202,847
Deposits	-	11,479	-	20,399	-	-	-	76,676
Developer fees receivable	-	-	-		-	-	(11,702,583)	-
Interest receivable	-	-		-	-		(631,586)	-
Investment in partnerships	-	-	- 4		-	841	62,563	63,404
Notes receivable	-	-	-	-	-	- 1	(14,897,968)	-
Prepaid ground leases, less current portion	-	-	-	-	-	-	-	3,040,550
Property and equipment, net	12,704,886	7,988,573	4,883,638	28,272,610	1,308,862		(30,809,399)	126,928,590
Predevelopment costs							(41,876)	2,430
Total noncurrent assets	12,733,056	8,975,354	13,027,023	29,338,663	1,309,822	841	(58,020,849)	144,775,432
Total assets	\$ 12,958,339	\$ 10,392,052	\$ 13,625,699	\$ 31,114,219	\$ 2,370,487	\$ 140,052	\$ (58,684,536)	\$ 160,601,243

	Housing Development Partners of San Diego	HDP Mason Housing Corporation	HDP New Palace, LP	Logan Dev II, LP	Casa Colina, LP	HDP Churchill,	HDP Parker Kier, LLC	HDP Broadway, LP	HDP Town & Country, LP
<u>Liabilities and Net Assets</u>									
Current liabilities									
Accounts payable and accrued expenses	47,572	17,761	43,637	27,331	29,434	38,932	21,056	<b>5</b> 3,979	55,691
Contruction costs payable	-	-	-	-	-	-		-	- 1
Accrued interest payable	-	-	17,826	14,221	12,225	-	-	61,280	-
Ground lease payable	-	-	-	-	-	-	-		-
Mortgages and notes payable, current	-	23,000	63,292	63,789	83,678	-	-	281,356	200,031
Prepaid revenue	-	1	6,566	2,032	1,547	1,182	691	2,761	14,594
Related party payables, current	244,141	59,582	883,740	24,223	16,266	50,900	28,513	222,996	10,305
Tenant security deposits liability		9,164	31,039	28,672	21,943	64,000	21,078	46,871	108,191
Total current liabilities	291,713	109,508	1,046,100	160,268	165,093	155,014	71,338	669,243	388,812
Noncurrent liabilities									
Accrued interest payable	-	1,301,800	422,681	1,514,486	20,388	807,180	-	120,381	-
Deferred grant revenue	-	-	-	-	-	8,429,915	-	-	-
Deferred revenue - subground lease	5,220,000	-	-	-	<b>/</b>	-	-	-	-
Investment in partnerships	2,419,651	-	-	-			- (	-	-
Mortgages and notes payable, less current portion	-	4,941,499	11,507,820	4,442,237	3,443,481	10,746,399	-	23,725,417	14,485,751
Related party payable, less current portion	8,618,214	187,078	911,958			2,304			3,997,867
Total noncurrent liabilities	16,257,865	6,430,377	12,842,459	5,956,723	3,463,869	19,985,798		23,845,798	18,483,618
Total liabilities	16,549,578	6,539,885	13,888,559	6,116,991	3,628,962	20,140,812	71,338	24,515,041	18,872,430
Net Assets									
With donor restriction	_	_	_	_		_	_	_	_
Without donor restriction, controlling	19,123,891	(1,694,349)	(699,075)	(76)	641,805	(939,512)	168,793	(492)	(1,812,462)
Without donor restriction, noncontrolling	-	-	4,487,755	1,384,431	-	(1,194,659)	-	7,371,100	11,524,185
Total net assets	\$ 19,123,891	\$ (1,694,349)	\$ 3,788,680	\$ 1,384,355	\$ 641,805	\$ (2,134,171)	\$ 168,793	\$ 7,370,608	\$ 9,711,723
Total liabilities and net assets	\$ 35,673,469	\$ 4,845,536	\$ 17,677,239	\$ 7,501,346	\$ 4,270,767	\$ 18,006,641	\$ 240,131	\$ 31,885,649	\$ 28,584,153

### Consolidating Statement of Financial Position December 31, 2020

	HDP West Park LP	HDP Village North, LLC	HDP Quality Inn, LLC	HDP Mariner's Village, LP	HDP ADU, LLC	Other Consolidated Companies	Elimination	Consolidated Total
<u>Liabilities and Net Assets</u>								
Current liabilities								
Accounts payable and accrued expenses	22,431	38,427	31,145	82,615	6,600	15,511	-	532,122
Contruction costs payable	45,010	-	887,930	3,006,357	-	-		3,939,297
Accrued interest payable	9,691	34,352	17,647	68,937	-	-	-	236,179
Ground lease payable	-	-	-	-	-	-	-	-
Mortgages and notes payable, current	2,613,042	117,513	13,936	-	-	-	-	3,459,637
Prepaid revenue	1,779	10,313	2,766	27,326	-	-	-	71,558
Related party payables, current	1,054,925	58,181	515,786	1,168,261	26,532	26,782	(3,488,738)	902,395
Tenant security deposits liability	30,651	72,168	60,310	117,344	3,263			614,694
Total current liabilities	3,777,529	330,954	1,529,520	4,470,840	36,395	42,293	(3,488,738)	9,755,882
Noncurrent liabilities								
Accrued interest payable	6,388	-	257,897	-		-	(122,528)	4,328,673
Deferred grant revenue	-	2,175,773	362,926	-	1,200,000		(364,849)	11,803,765
Deferred revenue - subground lease	_	· · · · -	-	-		_	(5,220,000)	· · ·
Investment in partnerships	-	-	-	<u>-</u>		-	(2,419,651)	_
Mortgages and notes payable, less current portion	4,653,708	8,530,251	11,552,781	24.529.734	-	_	(8,004,893)	114,554,185
Related party payable, less current portion	303,275			3,477,355	-		(17,498,051)	
Total noncurrent liabilities	4,963,371	10,706,024	12,173,604	28,007,089	1,200,000		(33,629,972)	130,686,623
Total liabilities	8,740,900	11,036,978	13,703,124	32,477,929	1,236,395	42,293	(37,118,710)	140,442,505
Net Assets								
With donor restriction	_	_	-	-		-	_	_
Without donor restriction, controlling	3,807,464	(644,926)	(77,425)	(2,435,970)	1,134,092	89,567	(21,565,826)	(4,904,501)
Without donor restriction, noncontrolling	409,975		- (-1,1-4)	1,072,260		8,192		25,063,239
Total net assets	\$ 4,217,439	\$ (644,926)	\$ (77,425)	\$ (1,363,710)	\$ 1,134,092	\$ 97,759	\$ (21,565,826)	\$ 20,158,738
Total liabilities and net assets	\$ 12,958,339	\$ 10,392,052	\$ 13,625,699	\$ 31,114,219	\$ 2,370,487	\$ 140,052	\$ (58,684,536)	\$ 160,601,243

	Housing Development Partners of San Diego	HDP Mason Housing Corporation	HDP New Palace, LP	Logan Dev II, LP	Casa Colina, LP	HDP Churchill, LP	HDP Parker Kier, LLC	HDP Broadway, LP
Revenue and support								
Rental income	\$ 1	\$ 255,445	\$ 1,123,088	\$ 838,939	\$ 1,003,733	\$ 969,825	\$ 460,619	\$ 3,639,467
Developer fees	2,786,541	-	-	-	-	-	-	-
Grant income	-	-	-	-	-	245,184	-	
Interest income	644,564	201	152	65	410	1,168	15	1,635
Note forgiveness	-	23,000	-	-	-		-	-
Management fees	123,354	-	-	-	-		- '	
Miscellaneous income	-	85	659	387	327	505	3,924	5,579
Resident services	-	-	-	-	75,825	-		-
Share of income from partnerships	(413,284)					-		-
Total revenue and support	3,141,176	278,731	1,123,899	839,391	1,080,295	1,216,682	464,558	3,646,681
Expenses								
Program services								
Salaries	-	25,432	133,147	85,120	125,685	133,101	74,970	186,232
Payroll taxes	-	2,299	4,993	3,128	5,448	5,778	2,775	8,609
Employee benefits	-	3,226	23,153	12,145	28,941	29,271	9,761	48,373
Consultants	533,284	828	1,644	828	8,777	828	-	17,990
Office expenses	153	3,657	8,648	5,226	9,959	7,948	4,436	15,003
Training, travel and parking	-	368	2,311	718	4,654	756	517	3,453
Resident services	-	1,346	20,514	2,448	77,977	2,550	1,879	60,046
Relocation cost	-	_	4,174		-	-	_	2,574
Repairs and maintenance	-	28,070	69,721	92,888	98,772	145,070	100,332	338,148
Supplies	-	5,683	4,775	44,036	62,697	9,770	5,201	15,772
Utilities and telephone	-	49,777	113,979	124,102	96,413	106,207	78,315	327,444
Property tax and insurance	-	11,521	25,926	34,596	40,148	23,294	10,299	73,222
Interest	-	153,307	480,280	262,480	192,241	332,541	-	1,041,178
Legal and accounting	918	4,330	4,690	793	-	3,059	2,059	4,100
Bad debt expense	-	11,836	5,121	8,909	_	14,485	8,566	-
Ground lease expense	23,427			-	31,956	44,708	20,571	383,461
Advertising and marketing	· -		651	-	3,461	· -	-	1,174
Miscellaneous administrative expense	20,261	1,442	25,854	23,986	3,818	15,923	4,046	27,423
Depreciation and amortization		120,495	482,468	225,651	106,144	514,649		854,017
Total program services	578,043	423,617	1,412,049	927,054	897,091	1,389,938	323,727	3,408,219

	 DP Town & country, LP	HDF	P West Park LP	DP Village lorth, LLC	HDF	P Quality Inn, LLC	DP Mariner's /illage, LP	HDP	ADU, LLC	Other Consolidated Companies	Elimination	Consolidated Total
Revenue and support												
Rental income	\$ 2,304,163	\$	542,032	\$ 1,557,613	\$	1,068,307	\$ 2,797,135	\$	88,197	\$ -	\$ -	\$ 16,648,564
Developer fees	-		-	-		-	-		-	-	(1,149,839)	1,636,702
Grant income	-		-	57,132		2,268	-		2,500	-	-	307,084
Interest income	155		75	163		77	57			-	(644,118)	4,619
Note forgiveness	-		-	-		-	-		-	-		23,000
Management fees	-		-	-		-	-		-	108,659	(104,109)	127,904
Miscellaneous income	1,328		107	27,020		185	11,879		9	-	-	51,994
Resident services	-		-	-		-	-		-		-	75,825
Share of income from partnerships	 -		-	 -			 -	_	-	72,133	346,736	5,585
Total revenue and support	 2,305,646		542,214	 1,641,928		1,070,837	 2,809,071		90,706	180,792	(1,551,330)	18,881,277
Expenses												
Program services												
Salaries	187,124		74,641	107,004		136,068	180,884			-	-	1,449,408
Payroll taxes	6,850		3,906	8,586		7,108	14,974		-	-	-	74,454
Employee benefits	19,527		18,538	23,254		27,891	41,671		-	-	-	285,751
Consultants	828		7,750	1,997		1,907	235,900		53,105	-	-	865,666
Office expenses	9,537		6,126	10,824		10,396	10,088		3,003	-	-	105,004
Training, travel and parking	1,449		875	1,154		2,814	747			-	-	19,816
Resident services	52,112		14,408	32,938		2,602	4,041		880	-	-	273,741
Relocation cost	-		-	_		742	-		-	-	-	7,490
Repairs and maintenance	193,729		73,871	71,042		121,456	144,144		14,144	-	-	1,491,387
Supplies	55,868		6,079	11,428		9,059	7,259		179	-	-	237,806
Utilities and telephone	230,382		69,422	85,481		82,768	264,106		-	-	-	1,628,396
Property tax and insurance	70,689		10,624	45,136		18,393	98,555		8,004	-	-	470,407
Interest	701,839		241,637	406,686		486,514	809,548		-	-	(303,900)	4,804,351
Legal and accounting	738		9,251	<b>8</b> ,698		6,480	105		12,000	-	-	57,221
Bad debt expense	64,598		1,329	18,756		20,333	2,295		-	-	-	156,228
Ground lease expense	-		1	72,584		46,353	249,546		-	-	-	872,607
Advertising and marketing	42		447	645		862	327		-	-	-	7,609
Miscellaneous administrative expense	26,482		25,392	21,160		2,025	52,767		250	-	-	250,829
Depreciation and amortization	 877,555		422,612	 863,993		116,622	 1,146,323		33,356		(983,296)	4,780,589
Total program services	 2,499,349		986,909	1,791,366		1,100,393	3,263,280		124,921		(1,287,196)	17,838,760
			_	_								

	Dev Parti	Housing velopment ners of San Diego	Н	DP Mason Housing prporation	IDP New alace, LP	Loga	an Dev II, LP	Casa	a Colina, LP	HDI	Churchill,		OP Parker lier, LLC	HDF	P Broadway, LP
Management and general															
Consultants		1,104,249		-	4,205		-		5,331		•		-		13,324
Rent		75,412		-	-		-		-		-		-		-
Office expenses		28,791		2,908	2,488		3,774		611		1,876		3,366		2,319
Training, travel and parking		21,965		2,434	-		-		-				-		
Property and partnership management		-		11,255	81,072		61,968		73,113		59,814		32,075		152,017
Repairs and maintenance		1,566		-	-		-		- 4		-		- '		-
Utilities and telephone		9,508		-	-		-		-		-		-		-
Property tax and insurance		10,083		18	1,636		859		835		1,223		1,700		25,450
Legal and accounting		53,201		11,350	12,500		12,900		30,950		13,452		4,318		29,446
Miscellaneous administrative expense		259,847		-	389		-		160		1,980		-		635
Depreciation and amortization		5,118		-	 -		-				<u> </u>			_	-
Total management and general		1,569,740		27,965	 102,290		79,501		111,000		78,345	_	41,459		223,191
Total expenses		2,147,783		451,582	 1,514,339		1,006,555		1,008,091		1,468,283	X	<b>365</b> ,186		3,631,410
Change in net assets	\$	993,393	\$	(172,851)	\$ (390,440)	\$	(167,164)	\$	72,204	\$	(251,601)	\$	99,372	\$	15,271
Change in net assets controlling Change in net assets noncontrolling	\$	993,393	\$	(172,851)	\$ (39) (390,4 <b>01</b> )	\$	(17) (167,147)	\$	72,204	\$	(25) (251,576)	\$	99,372	\$	2 15,269
Change in net assets	\$	993,393	\$	(172,851)	\$ (390,440)	\$	(167,164)	\$	72,204	\$	(251,601)	\$	99,372	\$	15,271

		Town & itry, LP	HDP West	t Park	OP Village orth, LLC	HDF	Quality Inn,	P Mariner's llage, LP	HDP .	ADU, LLC	Cor	Other isolidated mpanies	E	limination	Co	onsolidated Total
Management and general																
Consultants		-	:	2,727	621		4,312	828				-		-		1,135,597
Rent		-		-	-		-	-		-		-		-		75,412
Office expenses		7,962		1,996	7,632		1,322	7,413		724		1,247		4 -		74,429
Training, travel and parking		-		-	-		-	-				-		-		24,399
Property and partnership management		90,330	4	4,334	77,974		61,788	159,237		6,500		-		(104, 109)		807,368
Repairs and maintenance		-		-	-		-			-		- '		-		1,566
Utilities and telephone		-		-	-		-	-		-		-		-		9,508
Property tax and insurance		918		988	7,234		6,200	2,479		1,082		14,621		-		75,326
Legal and accounting		12,616	1	5,969	5,515		10,550	16,184		4,359		15,319		-		248,629
Miscellaneous administrative expense		-		210	-		148	-		-				(5)		263,364
Depreciation and amortization		-		-	 -	-	-	-				-		-		5,118
Total management and general		111,826	6	6,224	 98,976		84,320	186,141		12,665		31,187		(104,114)		2,720,716
Total expenses	2	,611,175	1,05	3,133	 1,890,342		1,184,713	 3,449,421		137,586	X	31,187		(1,391,310)		20,559,476
Change in net assets	\$ (	(305,529)	\$ (51	0,919)	\$ (248,414)	\$	(113,876)	\$ (640,350)	\$	(46,880)	\$	149,605	\$	(160,020)	\$	(1,678,199)
Change in net assets controlling Change in net assets noncontrolling	\$	(15) (305,514)		5,819) 5,100)	\$ (248,414)	\$	(113,876)	\$ (640,350)	\$	(46,880)	\$	143,370 6,235	\$	(160,020)	\$	(429,965) (1,248,234)
Change in net assets	\$ (	(305,529)	\$ (51	0,919)	\$ (248,414)	\$	(113,876)	\$ (640,350)	\$	(46,880)	\$	149,605	\$	(160,020)	\$	(1,678,199)

	Housing Development Partners of San Diego	HDP Mason Housing Corporation	HDP New Palace, LP	Logan Dev II, LP	Casa Colina, LP	HDP Churchill, LP	HDP Parker Kier, LLC	HDP Broadway, LP	HDP Town & Country, LP
Revenue and support									
Rental income	\$ 2	\$ 236,747	\$ 1,002,735	\$ 811,370	\$ 983,662	\$ 884,491	\$ 414,249	\$ 2,993,530	\$ 2,141,232
Developer fees	2,282,097	-	-	-	-	-	-	-	-
Grant income	-	-	-	-	-	245,184	<b>—</b>	-	
Interest income	686,690	493	1,348	1,393	880	4,379	32	25,000	4,520
Note forgiveness	-	23,000	-	-	-	-	-	-	-
Management fees	126,615	-	-	-	-		-		-
Miscellaneous income	3,888	5	11,536	-	5	1,179	156	10,431	8,390
Resident services	-	-	-	-	73,705	-	-	-	-
Share of income from partnerships	(889,708)						-	<del></del>	
Total revenue and support	2,209,584	260,245	1,015,619	812,763	1,058,252	1,135,233	414,437	3,028,961	2,154,142
Expenses						Y			
Program services									
Salaries	-	26,287	115,182	55,105	98,217	127,288	84,493	198,603	158,643
Payroll taxes	-	2,451	6,249	2,808	9,132	6,442	3,720	13,024	7,009
Employee benefits	-	2,468	20,097	10,526	23,364	27,335	15,914	39,211	18,519
Consultants	483,989	800	8,112	800	8,629	800	-4	17,765	1,700
Office expenses	11,937	3,823	14,151	5,064	15,201	5,956	4,686	18,818	9,113
Training, travel and parking	-	230	2,317	350	3,608	436	203	3,261	930
Resident services	-	720	18,832	922	72,743	2,462	1,448	56,528	52,353
Relocation cost	-	-	649	-	-	-	-	-	-
Repairs and maintenance	-	26,141	47,634	63,580	100,056	151,973	80,865	328,030	179,237
Supplies	-	7,935	6,401	28,875	18,338	9,215	5,846	17,047	18,071
Utilities and telephone	-	45,554	88,301	123,230	88,301	106,861	68,966	364,957	235,723
Property tax and insurance	-	9,068	64,977	19,778	36,773	35,404	9,884	109,457	46,168
Interest	-	148,348	483,631	272,003	196,707	325,334	-	1,053,166	730,292
Legal and accounting	-	1,021	14,947	858	1,980	283	-	368	9,870
Bad debt expense	-	5,382	3,137	9,624	598	10,125	960	1,308	21,342
Ground lease expense	20,761	-		-	34,121	39,645	18,513	383,461	-
Advertising and marketing	-	69	1,393	197	1,826	-	185	4,685	128
Miscellaneous administrative expense	86,233	4,959	32,413	7,318	7,300	19,097	3,807	27,697	59,208
Depreciation and amortization		120,497	477,896	222,918	133,620	608,064		909,962	896,128
Total program services	602,920	405,753	1,406,319	823,956	850,514	1,476,720	299,490	3,547,348	2,444,434

	HDF	West Park		IDP Village lorth, LLC		OP Quality nn, LLC		DP Mariner's /illage, LP	HDF	ADU, LLC	Con	Other solidated mpanies	E	limination	Co	onsolidated Total
Revenue and support	_		_		_						_		_			
Rental income	\$	464,427	\$	1,292,733	\$	893,687	\$	2,611,796	\$	8,294	\$	-	\$		\$	14,738,955
Developer fees		-		-		-		-		-		-		(350,161)		1,931,936
Grant income		-		57,132		-		-		-				-		302,316
Interest income		135		285		116		61		-		1		(631,720)		93,613
Note forgiveness		-		-		-		-		-		-		-		23,000
Management fees		-		-		-		-		-		107,242		(102,242)		131,615
Miscellaneous income		-		653		7,567		9,387		-		-		-		53,197
Resident services		-		-		-		-		-		-		-		73,705
Share of income from partnerships				-		-		-			_	107,481	_	787,350	$\rightarrow$	5,123
Total revenue and support		464,562		1,350,803		901,370	_	2,621,244		8,294		214,724	_	(296,773)	_	17,353,460
Expenses												_				
Program services									4							
Salaries		88,238		49,412		103,375		137,399		-		-		-		1,242,242
Payroll taxes		5,326		7,875		6,556		15,739		-		-				86,331
Employee benefits		13,632		18,444		19,261		39,570		-		-		-		248,341
Consultants		104,584		1,638		267		121,512		-		-		4		750,596
Office expenses		10,130		1,476		13,507		254		-		-		-		114,116
Training, travel and parking		1,013		2,335		3,715		1,907		-		-		-		20,305
Resident services		12,403		81,666		2,446		82,572		-		-		-		385,095
Relocation cost		16,425		-		245				-		-		-		17,319
Repairs and maintenance		65,960		75,078		138,367		184,000						-		1,440,921
Supplies		4,494		57,171		12,616		16,883		-		-		-		202,892
Utilities and telephone		43,172		78,671		85,402		297,210				-		-		1,626,348
Property tax and insurance		44,741		40,420		43,831		<b>8</b> 9,863		250				-		550,614
Interest		97,333		413,095		475,518		703,754		<b>4</b> -		-		(306,088)		4,593,093
Legal and accounting		35,604		8,269		2,353		33,579		1,295		-		-		110,427
Bad debt expense		13,981		22,323		4,597		90,527	_	-		-		1		183,905
Ground lease expense		2		58,181		40,561		234,966		-		-		-		830,211
Advertising and marketing		519		943		2,813		6,664		-		-		-		19,422
Miscellaneous administrative expense		8,123		17,866		3,226		88,354		-		-		-		365,601
Depreciation and amortization		390,570	_	863,993		13,495		451,744	_					(305,747)		4,783,140
Total program services		956,250		1,798,856		972,151		2,596,497		1,545				(611,834)		17,570,919

	Housing Development Partners of San Diego	HDP Mason Housing Corporation	HDP New Palace, LP	Logan Dev II, LP	Casa Colina, LP	HDP Churchill, LP	HDP Parker Kier, LLC	HDP Broadway, LP	HDP Town & Country, LP
Management and general	<u> </u>								
Consultants	915,682	5,478	12,213	5,453	3,311	6,573	4,194	6,188	784
Rent	63,626	-	-	-	-	-	-	-	-
Office expenses	51,542	3,880	3,543	2,978	-	2,786	3,706	4,721	12,847
Training, travel and parking	20,914	2,372	-	-	28	10		-	
Property and partnership management	-	10,926	76,258	60,602	74,587	55,246	31,432	128,241	87,839
Repairs and maintenance	4,204	_	-	-	-		-	-	
Utilities and telephone	9,042	-	-	4,152	-	-	-	-	
Property tax and insurance	9,593	2,172	1,292	859	1,177	1,024	2,056	4,026	1,328
Legal and accounting	49,423	10,800	16,042	11,350	20,269	11,350	3,275	28,814	11,050
Miscellaneous administrative expense	260,181	-	387	-	368	-	-	661	-
Depreciation and amortization	4,428								-
Total management and general	1,388,635	35,628	109,735	85,394	99,740	76,989	44,663	172,651	113,848
Total expenses	1,991,555	441,381	1,516,054	909,350	950,254	1,553,709	344,153	3,719,999	2,558,282
Change in net assets	\$ 218,029	\$ (181,136)	\$ (500,435)	\$ (96,587)	\$ 107,998	\$ (418,476)	\$ 70,284	\$ (691,038)	\$ (404,140)
Change in net assets controlling Change in net assets noncontrolling	\$ 218,029 -	\$ (181,136) -	\$ (50) (500,385)	\$ (10) (96,577)	\$ 107,998	\$ (42) (418,434)	\$ 70,284	\$ (69) (690,969)	\$ (20) (404,120)
Change in net assets	\$ 218,029	\$ (181,136)	\$ (500,435)	\$ (96,587)	\$ 107,998	\$ (418,476)	\$ <b>7</b> 0,284	\$ (691,038)	\$ (404,140)

	HDP West	Park	HDP Village	нг	OP Quality	нг	OP Mariner's			Other solidated			C	onsolidated
	LP	aik	North, LLC		nn, LLC		/illage, LP	HDP A	DU, LLC	mpanies	El	imination	Ů	Total
Management and general													$\overline{}$	
Consultants	10,	779	9,048		12,502		-		-	-		-		992,205
Rent		-	-		-		-		-	-		- 1		63,626
Office expenses	3	904	17,885		3,336		24,615		1,235	1,792		- 1		138,770
Training, travel and parking		-	-		-		-		-			-		23,324
Property and partnership management	39,	768	64,271		53,237		146,054		-	-		(102,242)		726,219
Repairs and maintenance		-	432		-		23,979		-			-		28,615
Utilities and telephone	2	046	-		-		-		-			-		15,240
Property tax and insurance		980	7,050		3,746		800		800	21,374		_		58,277
Legal and accounting	10	204	6,300		10,365		13,103		3,225	14,078		-	1	219,648
Miscellaneous administrative expense		416	-		273		10,000		- ,	-		-		272,286
Depreciation and amortization			-		-		-		_4					4,428
Total management and general	68	097	104,986		83,459		218,551		5,260	 37,244		(102,242)		2,542,638
Total expenses	1,024	347	1,903,842		1,055,610		2,815,048		6,805	37,244		(714,076)		20,113,557
Change in net assets	\$ (559	785)	\$ (553,039)	\$	(154,240)	\$	(193,804)	\$	1,489	\$ 177,480	\$	417,303	\$	(2,760,097)
Change in net assets controlling Change in net assets noncontrolling	\$ (404 <sub>)</sub>	,	\$ (553,039)	\$	(154,240)	\$	(193,804)	\$	1,489	\$ 171,24 <b>5</b> 6,235	\$	417,303	\$	(500,747) (2,259,350)
Change in het assets noncontrolling	(155,	100)			<u> </u>	_				 0,233			_	(2,200,000)
Change in net assets	\$ (559	785)	\$ (553,039)	\$	(154,240)	\$	(193,804)	\$	1,489	\$ 177,480	\$	417,303	\$	(2,760,097)

	Housing evelopment rtners of San Diego	HDP Mason Housing Corporation	HDP New Palace, LP	Lo	ogan Dev II, LP	Casa	a Colina, LP	Н	DP Churchill, LP	DP Parker Kier, LLC	HD	P Broadway, LP
Controlling interest												
Unrestricted net assets, beginning	\$ 19,123,891	\$ (1,694,349)	\$ (699,075)	\$	(76)	\$	641,805	\$	(939,512)	\$ 168,793	\$	(492)
Excess over carryover basis	-	-	-		-		-		- 4	-		
Contributions	-	-	-		-		-		-	-		-
Distributions	-	-	_		_		(8)		-	(88,434)		-
Payments of accrued interest on seller note	-	-	-		-		- ` `		-	-		
Seller note payable	-	-	-		_		-		-	-		-
Transfer	-	-	-		-		-		) -	1-		-
Change in unrestricted net assets	993,393	(172,851)	(39)		(17)		72,204		(25)	99,372		2
Unrestricted net assets, controlling interest, ending	\$ 20,117,284	\$ (1,867,200)	\$ (699,114)	\$	(93)	\$	714,001	\$	(939,537)	\$ 179,731	\$	(490)
Noncontrolling interest												
Unrestricted net assets, beginning	\$ _	\$ -	\$ 4,487,755	\$	1,384,431	\$	_	\$	(1,194,659)	\$ -	\$	7,371,100
Contributions	_	-	-		<b>X</b>		-		-	_		-
Distributions	-	-	-				(82,868)		(54,669)	_		_
Syndication costs	-	-	-		-		-		_ ′	_		_
Transfer	-	-	_				-			-		-
Change in unrestricted net assets	 -		 (390,401)		(167,147)		-		(251,576)	 -		15,269
Unrestricted net assets, noncontrolling interest, ending	\$ 	\$ 	\$ 4,097,354	\$	1,217,284	\$	(82,868)	\$	(1,500,904)	\$ 	\$	7,386,369

	 IDP Town & Country, LP	HD	P West Park LP	DP Village lorth, LLC	HDF	Quality Inn,	 DP Mariner's Village, LP	HD	P ADU, LLC		Other onsolidated Companies	Elimination	c	consolidated Total
Controlling interest Unrestricted net assets, beginning Excess over carryover basis Contributions Distributions	\$ (1,812,462) - - -	\$	3,807,464 - - -	\$ (644,926) - - -	\$	(77,425) - - (41,531)	\$ (2,435,970) - - -	\$	1,134,092 - 100,101	\$	89,567 - 279 (147,881)	\$ (21,565,826) - (100,380) 277,854	\$	(4,904,501) - - -
Payments of accrued interest on seller note Seller note payable Transfer Change in unrestricted net assets	 (145,623) - - (15)		- - - (355,819)	 - - - (248,414)		- - - (113,876)	 (640,350)		- - - (46,880)	_	143,370	- - - (160,020)		(145,623) - - (429,965)
Unrestricted net assets, controlling interest, ending	\$ (1,958,100)	\$	3,451,645	\$ (893,340)	\$	(232,832)	\$ (3,076,320)	\$	1,187,313	\$	85,335	\$ (21,548,372)	\$	(5,480,089)
Noncontrolling interest Unrestricted net assets, beginning Contributions Distributions Syndication costs Transfer Change in unrestricted net assets	\$ 11,524,185 - - - - (305,514)	\$	409,975 3,649,271 - - - (155,100)	\$	\$		\$ 1,072,260 - - - - -	\$		\$	8,192 - (6,282) - - 6,235	\$ - - - -	\$	25,063,239 3,649,271 (143,819) - - (1,248,234)
Unrestricted net assets, noncontrolling interest, ending	\$ 11,218,671	\$	3,904,146	\$	\$	_	\$ 1,072,260	\$		\$	8,145	\$ 	\$	27,320,457

		Housing evelopment rtners of San Diego	HDP Mason Housing Corporation	HDP New Palace, LP	Lo	egan Dev II, LP	Casa	a Colina, LP	HD	P Churchill, LP	DP Parker Kier, LLC	HD	P Broadway, LP	DP Town & Country, LP
Controlling interest														AV
Unrestricted net assets, beginning	\$	18,905,862	\$ (1,513,213)	\$ (699,025)	\$	(66)	\$	(8)	\$	(939,470)	\$ 162,884	\$	(423)	\$ (1,033,641)
Excess over carryover basis		-	-	-		- 1		- ' '		- 1	-			- 1
Contributions		-	-	-		-		-		-	-		-	-
Distributions		-	-	-		-		(8)		-	(64,375)		-	-
Payments of accrued interest on seller note		-	-	-		-		-		-	- '		-	(778,801)
Seller note payable		-	-	-		-		-		-	-		-	-
Transfer		-	-	-		-		533,823					-	-
Change in unrestricted net assets		218,029	(181,136)	 (50)		(10)		107,998		(42)	70,284		(69)	(20)
Unrestricted net assets, controlling interest, ending	\$	19,123,891	\$ (1,694,349)	\$ (699,075)	\$	(76)	\$	641,805	\$	(939,512)	\$ 168,793	\$	(492)	\$ (1,812,462)
Noncontrolling interest										· ·				
Unrestricted net assets, beginning	\$	_	\$ _	\$ 4,988,140	\$	1,481,008	\$	618,557	\$	(776, 225)	\$ -	\$	8,062,069	\$ 11,532,019
Contributions		_	_	_				-		-	_		-	396,286
Distributions		-	-	_				(84,734)		-	_		_	-
Syndication costs		-	-	_		-		-		-	_		_	-
Transfer		_	-	_				(533,823)			_		_	-
Change in unrestricted net assets	_		 	 (500,385)	7	(96,577)				(418,434)	 -		(690,969)	 (404,120)
Unrestricted net assets, noncontrolling interest, ending	\$		\$ -	\$ 4,487,755	\$	1,384,431	\$		\$	(1,194,659)	\$ -	\$	7,371,100	\$ 11,524,185

	HDP West Park LP		HDP Village North, LLC		HDP Quality Inn, LLC		HDP Mariner's Village, LP		HDP ADU, LLC		Other Consolidated Companies		Elimination		Consolidated Total	
Controlling interest																
Unrestricted net assets, beginning	\$	4,212,149	\$	(91,887)	\$	76,815	\$	(1,800)	\$	(3,956)	\$	(26,855)	\$	(22,102,235)	\$	(3,054,869)
Excess over carryover basis		-		-		-		(32,040,466)		(1,123,441)				(400)		(33,163,907)
Contributions		-		-		-		100		-		(54,000)		(100)		-
Distributions		-		-		-		-		-		(54,823)		119,206		(770,004)
Payments of accrued interest on seller note		-		-		-		-		0.000.000		_		-		(778,801)
Seller note payable Transfer		-		-		-		29,800,000		2,260,000		-				32,060,000
Change in unrestricted net assets		(404,685)		(553,039)		(154,240)		(193,804)		1,489		171,245		417,303		<b>53</b> 3,823 (500,747)
Change in unlestricted het assets		(404,063)		(333,039)		(134,240)	_	(193,604)		1,469	-	171,245	_	417,303		(300,747)
Unrestricted net assets, controlling interest,																
ending	\$	3,807,464	\$	(644,926)	\$	(77,425)	\$	(2,435,970)	\$	1,134,092	\$	89,567	\$	(21,565,826)	\$	(4,904,501)
Noncontrolling interest																
Unrestricted net assets, beginning	\$	565,075	\$	-	\$	-	\$	- 1	\$	-	\$	7,818	\$	-	\$	26,478,461
Contributions		-		-		-		1,122,260		-		- 1	1	-		1,518,546
Distributions		-		-		-		-		-		(5,861)		-		(90,595)
Syndication costs		-		-		-		(50,000)		-		-		-		(50,000)
Transfer		-		-		-		-		-				-		(533,823)
Change in unrestricted net assets		(155,100)		-		-	7	7		•	-	6,235	_	-	_	(2,259,350)
Unrestricted net assets, noncontrolling interest,																
ending	\$	409,975	\$		\$		\$	1,072,260	\$	-	\$	8,192	\$	-	\$	25,063,239

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## (REPORT DATE)

#### To the Audit Committee and Board of Directors

We have audited the financial statements of Housing Development Partners of San Diego as of and for the years ended December 31, 2021 and 2020, and we will issue our report thereon dated (REPORT DATE). Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated February 28, 2022. Professional standards also require that we communicate to you the following information related to our audit.

### Significant Audit Matters

## Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Housing Development Partners of San Diego are described in Note 2 to the consolidating financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2021. We noted no transactions entered into by the Corporation during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the consolidated financial statements in the proper period.

Accounting estimates are an integral part of the consolidated financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the consolidated financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the consolidated financial statements were:

- Allocation of expenses related to more than one function.
- Depreciation estimates for property, equipment and improvements including depreciation methods and useful lives assigned to the depreciable assets.
- Developer fees revenue recognition.

Management's estimates and judgements were based on the following:

- Management's estimates of the allocation of expenses related to more than one function is based on systematic methods. Directly identifiable expenses are charged to respective program and supporting services.
- Management's estimates of the useful lives and method of depreciation for property, equipment and improvements were determined based upon the nature of the fixed assets and their expected service lives.
- Developer fees are recognized as revenue using the percentage of completion method and the likelihood of collection of the fees receivable based upon the expected future cash flows of the projects.

For all significant estimates made by management noted above, we evaluated the key factors and assumptions used to determine that the estimates are reasonable in relation to the consolidated financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements are included in Notes 1 through 14 to the consolidated financial statements. The disclosures in these notes are neutral, consistent, and clear.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.



## Disagreements with Management

For purposes of this letter, a disagreement with management is a disagreement on a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

## Management Representations

We have requested certain representations from management that are included in the management representation letter dated (REPORT DATE).

# Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Corporation's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

# Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Corporation's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

#### Other Matters

With respect to the supplementary information accompanying the consolidated financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the consolidated financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the consolidated financial statements or to the consolidated financial statements themselves.

This information is intended solely for the use of Audit Committee, Board of Directors and Management of Housing Development Partners of San Diego and is not intended to be, and should not be, used by anyone other than these specified parties.

Very truly yours,

CohnReznick LLP Sacramento, California